

# Interim Financial Report for the **LOGISTEC** Period Ended March 26, 2022

## Q1 2022

### Revenue

<i>(in millions of Canadian dollars)</i>	2019	2020	2021	2022
March	114.7	109.4	104.9	<b>141.4</b>
June	156.2	123.6	172.5	
September	195.3	191.9	236.2	
December	173.7	179.8	230.1	
Year-to-date	639.9	604.7	743.7	<b>141.4</b>

### Adjusted EBITDA <sup>(1)</sup>

<i>(in millions of Canadian dollars)</i>	2019	2020	2021	2022
March	1.2	7.5	6.2	<b>7.8</b>
June	21.7	19.9	27.3	
September	36.0	41.7	49.7	
December	30.7	31.6	37.6	
Year-to-date	89.6	100.7	120.8	<b>7.8</b>

### Profit (loss) attributable to owners of the Company

<i>(in millions of Canadian dollars)</i>	2019	2020	2021	2022
March	(8.9)	(5.4)	(5.7)	<b>(6.0)</b>
June	5.9	4.6	10.2	
September	17.4	20.4	26.8	
December	11.8	13.0	14.1	
Year-to-date	26.2	32.6	45.4	<b>(6.0)</b>

### Total diluted earnings (loss) per share <sup>(2)</sup>

<i>(in Canadian dollars)</i>	2019	2020	2021	2022
March	(0.70)	(0.42)	(0.44)	<b>(0.46)</b>
June	0.45	0.35	0.78	
September	1.33	1.56	2.04	
December	0.90	0.99	1.09	
Year-to-date	2.00	2.49	3.46	<b>(0.46)</b>

<sup>(1)</sup> Adjusted EBITDA is a non-IFRS measure; please refer to the non-IFRS measure section on page 12.

<sup>(2)</sup> For earnings (loss) per share per class of share, please refer to the selected quarterly financial information on page 5.



# TO OUR SHAREHOLDERS

Highlights from the first quarter of 2022:

- Consolidated revenue reached \$141.4 million, up \$36.5 million or 34.9%.
- Adjusted EBITDA <sup>(1)</sup> reached \$7.8 million, up \$1.6 million.
- Total basic loss per share closed at \$(0.46).
- Appointment of a new president for our environmental services business.

During the first quarter of 2022, consolidated revenue totalled \$141.4 million, an increase of \$36.5 million or 34.9% over the same period in 2021. Our marine services segment started the year with high volumes in our bulk, forest products and steel cargoes which translated into revenue of \$111.7 million in 2022, up \$29.3 million or 35.6% compared with \$82.4 million for the comparative period. Our environmental services segment performed as expected, given the seasonality of this segment. Revenue was \$29.7 million, up \$7.3 million or 32.5% in the first quarter of 2022. This growth is mainly attributable to the acquisition of American Process Group (“APG”) made in the second quarter of 2021. The order book is filling up and we forecast a positive outlook for the balance of the year. Jean-François Bolduc was appointed President of LOGISTEC Environmental Services Inc. and SANEXEN Environmental Services Inc. in January 2022. With an impressive track record, he will focus on business strategy and operational excellence, and lead our high-performing teams to accelerate growth for LOGISTEC across North America.

Adjusted EBITDA <sup>(1)</sup> for the quarter reached \$7.8 million, an increase of \$1.6 million compared with \$6.2 million recorded in the comparative period. The increase in adjusted EBITDA <sup>(1)</sup> stemmed mainly from higher revenue made during the period.

As in previous first quarters, our Company showed a loss in the first quarter. This is due to the high seasonality of our environmental services as well as marine navigation to the Arctic, and the lack of cargo handling activities in the Great Lakes, which are closed to navigation during this period. Loss attributable to owners of the Company for the first quarter amounted to \$6.0 million, slightly higher than last year’s loss of \$5.7 million. The loss attributable to owners of the Company translated into a total basic and diluted loss per share of \$0.46, of which \$0.44 was attributable to Class A Common Shares and \$0.49 to Class B Subordinate Voting Shares.

## OUTLOOK

Our 2022 outlook is positive for both of our business segments. The current economic context will positively impact our marine services segment and we are well positioned to benefit from increasing volumes throughout our network of 80 terminals in 54 ports. Our environmental business is also off to a good start with an order book of over \$200.0 million. ALTRA water main renewal contracts are strong, and we are targeting new markets to pursue our growth. With our latest acquisition, namely APG, we have great opportunities to expand our field-proven expertise in Western Canada and the USA.

*(signed)* Curtis J. Foltz  
Curtis J. Foltz  
Chairman of the Board

*(signed)* Madeleine Paquin  
Madeleine Paquin, C.M.  
President and Chief Executive Officer

May 5, 2022

<sup>(1)</sup> Adjusted EBITDA is a non-IFRS measure; please refer to the non-IFRS measure section on page 12.

# FORWARD-LOOKING STATEMENTS

*This management's discussion and analysis ("MD&A") along with the annual report, audited annual consolidated financial statements, the annual information form and the information circular and compensation disclosure and analysis are all filed on SEDAR's website ([www.sedar.com](http://www.sedar.com)) and some of these documents can also be consulted on LOGISTEC's website ([www.logistec.com](http://www.logistec.com)), in the investors section.*

*The interim financial reports and financial press releases can also be consulted on SEDAR and LOGISTEC's website.*

*For the purpose of informing shareholders and potential investors about the Company's prospects, sections of this document may contain forward-looking statements, within the meaning of securities legislation, about the Company's activities, performance and financial position and, in particular, hopes for the success of the Company's efforts in the development and growth of its business. These forward-looking statements express, as of the date of this document, the estimates, predictions, projections, expectations, or opinions of the Company about future events or results. Although the Company believes that the expectations produced by these forward-looking statements are founded on valid and reasonable bases and assumptions, these forward-looking statements are inherently subject to important uncertainties and contingencies, many of which are beyond the Company's control, such that the Company's performance may differ significantly from the predicted performance expressed or presented in such forward-looking statements. The important risks and uncertainties that may cause the actual results and future events to differ significantly from the expectations currently expressed are examined under business risks in the Company's 2021 annual report and include (but are not limited to) the impact of COVID-19 pandemic on the Company's business and results of operations, the performances of domestic and international economies and their effect on shipping volumes, weather conditions, labour relations, pricing, and competitors' marketing activities. The reader of this document is thus cautioned not to place undue reliance on these forward-looking statements. The Company undertakes no obligation to update or revise these forward-looking statements, except as required by law.*

## INTRODUCTION

This MD&A deals with LOGISTEC Corporation's operations, results and financial position for the three-month periods ended March 26, 2022, and March 27, 2021. All financial information contained in this MD&A and the attached condensed consolidated interim financial statements ("Q1 2022 financial statements") has been prepared in accordance with International Financial Reporting Standards ("IFRS") using the same accounting policies as outlined in Note 2 of the notes to 2021 audited consolidated financial statements. In this report, unless indicated otherwise, all dollar amounts are expressed in Canadian dollars.

## OUR BUSINESS

The Company is incorporated in the Province of Québec and its shares are listed on the Toronto Stock Exchange ("TSX") under the ticker symbols LGT.A and LGT.B. The Company's largest shareholder is Sumanic Investments Inc.

The operations of LOGISTEC Corporation, its subsidiaries, and its joint ventures (collectively "LOGISTEC", the "Company", "we", "us", or "our") are divided into two segments: marine services and environmental services.

### MARINE SERVICES

Consisting of 54 ports and 80 terminals across North America, LOGISTEC's marine services segment provides specialized cargo handling and other services to a wide variety of marine and industrial customers. LOGISTEC's cargo handling services business is one of the largest service providers in Canada and a growing player in the United States. Cargoes handled typically consist of products such as forest products, metals, dry bulk, fruit, grain and bagged cargoes, containers, general and project cargoes. Other marine services include marine transportation and marine agencies. The Company is consistently pursuing opportunities to deliver value to its customers and enhance long-term shareholder value.

## ENVIRONMENTAL SERVICES

LOGISTEC's environmental services segment delivers creative and customized solutions to industrial, municipal and governmental clients with respect to renewal of underground water mains, site remediation, dredging and dewatering, soils and materials management, risk assessment, and manufacturing of woven hoses.

# OUTLOOK FROM THE CHIEF FINANCIAL OFFICER

We are very pleased with our results of the first quarter of 2022.

Our marine services segment is energized by the momentum from the previous quarters and continues to be very active. The level of activity remains strong throughout our network of terminals, particularly in the U.S. Gulf Coast region where we are well positioned to serve the energy sector. General cargo volume, particularly steel and forest products, are fuelled by both the demand from the booming energy sector and consumer demands that are not slowing down. Bulk volumes are also showing very positive signs so the overall outlook for our marine services segment is positive for 2022.

Our environmental services segment is more affected by the seasonality of our business and winter is the traditional season where we rebuild our order book. This is well underway with more than \$200.0 million currently in the back log for realization in 2022, giving us a high level of confidence that 2022 will be a good year for that segment as well.

# BUSINESS COMBINATION

## 2021 BUSINESS COMBINATIONS

### AMERICAN PROCESS GROUP

On June 3, 2021, SANEXEN acquired 100% ownership of American Process Group ("APG") for a purchase price of \$50.0 million, subject to adjustments. On January 11, 2022, the Company settled the post-closing working capital adjustments for an additional cash consideration of \$3.0 million. APG is an Alberta-based environmental industry leader, specializing in dredging, dewatering and residuals management. This strategic acquisition positions us well in Western Canada and the United States, two markets with strong potential. In addition, APG's complementary expertise allows us to enhance our service offering to our current and future clients.

# SELECTED QUARTERLY INFORMATION

(in thousands of dollars, except earnings and dividends per share)

	Q1	Q2	Q3	Q4	Year
	\$	\$	\$	\$	\$
<b>2022</b>					
Revenue	<b>141,442</b>				<b>141,442</b>
Adjusted EBITDA <sup>(1)</sup>	<b>7,801</b>				<b>7,801</b>
Loss attributable to owners of the Company	<b>(6,018)</b>				<b>(6,018)</b>
Basic loss per Class A Common Share <sup>(2)</sup>	<b>(0.44)</b>				<b>(0.44)</b>
Basic loss per Class B Subordinate Voting Share <sup>(3)</sup>	<b>(0.49)</b>				<b>(0.49)</b>
Basic loss per share	<b>(0.46)</b>				<b>(0.46)</b>
Diluted loss per Class A share	<b>(0.44)</b>				<b>(0.44)</b>
Diluted loss per Class B share	<b>(0.49)</b>				<b>(0.49)</b>
Total diluted loss per share	<b>(0.46)</b>				<b>(0.46)</b>
<b>2021</b>					
Revenue	104,850	172,593	236,171	230,089	<b>743,703</b>
Adjusted EBITDA <sup>(1)</sup>	6,247	27,234	49,687	37,653	<b>120,821</b>
Profit (loss) attributable to owners of the Company	(5,724)	10,241	26,739	14,108	<b>45,364</b>
Basic earnings (loss) per Class A share	(0.42)	0.75	1.98	1.03	<b>3.34</b>
Basic earnings (loss) per Class B share	(0.47)	0.84	2.17	1.14	<b>3.68</b>
Basic earnings (loss) per share	(0.44)	0.79	2.05	1.09	<b>3.49</b>
Diluted earnings (loss) per Class A share	(0.42)	0.75	1.95	1.03	<b>3.31</b>
Diluted earnings (loss) per Class B share	(0.47)	0.83	2.15	1.13	<b>3.64</b>
Total diluted earnings (loss) per share	(0.44)	0.78	2.04	1.09	<b>3.46</b>

<sup>(1)</sup> Adjusted EBITDA is a non-IFRS measure; please refer to the non-IFRS measure section on page 12.

<sup>(2)</sup> Class A Common Share ("Class A share").

<sup>(3)</sup> Class B Subordinate Voting Share ("Class B share")

## SEASONAL NATURE OF OPERATIONS

Marine services are affected by weather conditions and are therefore of a seasonal nature. During the winter months, the St. Lawrence Seaway is closed. There is no activity on the Great Lakes, reduced activity on the St. Lawrence River, and no activity in Arctic transportation due to ice conditions.

Environmental services are also affected by weather conditions, as most of the specialized services offered involve the excavation of soils, which is more difficult during the winter.

Historically, the first quarter and, to a lesser extent, the second quarter have always presented a lower level of activity than the other quarters. The third and fourth quarters are usually the most active.

# CONSOLIDATED FINANCIAL REVIEW

(in thousands of dollars, except per share amounts)

	For the three months ended	
	March 26, 2022	March 27, 2021
	\$	\$
Revenue	141,442	104,850
Employee benefits expense	(74,272)	(57,978)
Equipment and supplies expense	(40,522)	(25,724)
Operating expense	(12,092)	(9,622)
Other expenses	(7,255)	(5,821)
Depreciation and amortization expense	(12,797)	(11,361)
Share of profit of equity accounted investments	947	1,151
Other losses	(930)	(609)
Operating loss	(5,479)	(5,114)
Finance expense	(2,941)	(2,549)
Finance income	112	116
Loss before income taxes	(8,308)	(7,547)
Income taxes	2,410	1,926
<b>Loss for the period</b>	<b>(5,898)</b>	<b>(5,621)</b>
(Loss) profit attributable to:		
<b>Owners of the Company</b>	<b>(6,018)</b>	<b>(5,724)</b>
Non-controlling interest	120	103
<b>Loss for the period</b>	<b>(5,898)</b>	<b>(5,621)</b>
Basic and diluted loss per Class A share	(0.44)	(0.42)
Basic and diluted loss per Class B share	(0.49)	(0.47)

## FIRST QUARTER

Consolidated revenue totalled \$141.4 million for the first quarter of 2022, up \$36.5 million or 34.9% from \$104.9 million for the same period in 2021. Consolidated revenue was not impacted by the foreign exchange effect since the value of the Canadian dollar against the U.S. dollar remained stable quarter over quarter. Please refer to the segmented results section for the revenue variance explanation of each segment.

In the first quarter of 2022, employee benefits expense increased by \$16.3 million or 28.1% to \$74.3 million from the \$58.0 million recorded for the same quarter in 2021. The ratio of employee benefits expense to revenue was 52.5% in the first quarter of 2022, down from 55.3% for the same period in 2021. The increase stems mainly from higher revenue in both segments, as a portion of the employee benefits expense related to our field operations is variable in nature.

Equipment and supplies expense amounted to \$40.5 million in the first quarter of 2022, an increase of \$14.8 million compared with the same period last year. The overall ratio of equipment and supplies expense to consolidated revenue increased to 28.7% for the first quarter of 2022, compared with 24.5% for the first quarter of 2021. The increase is primarily attributable to a higher cost of energy and trucking expenses in the marine services segment.

Operating expense amounted to \$12.1 million for the first quarter of 2022, up \$2.5 million from the comparative period. This increase is mainly revenue driven as the overall ratio of operating expense to consolidated revenue was stable at 8.6% in the first quarter of 2022 compared with 9.2% for the same period in 2021.

Overall, the Company reported a loss attributable to owners of the Company of \$6.0 million in the first quarter of 2022, a slight increase compared with the \$5.7 million loss recorded in the corresponding period last year. This translated into a basic and diluted loss per share of \$0.46, of which \$0.44 per share was attributable to Class A shares and \$0.49 per share to Class B shares.

All other items of the condensed consolidated interim statements of earnings varied according to normal business parameters and were comparable to 2021 levels.

## SEGMENTED RESULTS

<i>(in thousands of dollars)</i>	For the three months ended March 26, 2022			For the three months ended March 27, 2021		
	Marine services	Environmental services	Total	Marine services	Environmental services	Total
	\$	\$	\$	\$	\$	\$
Revenue	111,753	29,689	141,442	82,440	22,410	104,850
Profit before income taxes	5,679	(13,987)	(8,308)	3,257	(10,804)	(7,547)

### MARINE SERVICES

#### FIRST QUARTER

Revenue from the marine services segment reached \$111.7 million in 2022, up \$29.3 million or 35.6% when compared with \$82.4 million in 2021. The increase is mainly attributable to the U.S. Gulf Coast region as the energy industry continued to fuel the growth of our operations, partly offset by idling operations at the Port of Brunswick terminal, following the fire incident that occurred in May 2021.

Profit before income taxes from the marine services segment amounted to \$5.7 million in the first quarter of 2022, up \$2.4 million from the \$3.3 million reported for the same quarter of 2021. This increase is mainly attributable to higher revenue, partly offset by incremental equipment and supplies expense as explained above.

### ENVIRONMENTAL SERVICES

#### FIRST QUARTER

Revenue from the environmental services segment was \$29.7 million, up \$7.3 million or 32.5% in the first quarter of 2021. This growth is mainly attributable to the acquisition of APG made in the second quarter of 2021.

Loss before income taxes from the environmental services segment amounted to \$14.0 million in the first quarter of 2022, \$3.2 million more than the \$10.8 million loss reported for the same quarter of 2021. This higher loss was expected, given the acquisition of APG made in the second quarter of 2021, and reflects the seasonal nature of our operations.

# FIRE INCIDENT AT THE PORT OF BRUNSWICK (GA)

On May 2, 2021, a fire destroyed a leased warehouse, a portion of a conveyor and certain terminal equipment assets at our bulk facilities in Brunswick (GA).

The Company has insurance in place covering, among other things, property and equipment damage and general liability up to specified amounts, subject to limited deductibles. The Company has notified its insurers of the incident and the anticipated proceeds from the insurance coverage is expected to be sufficient to cover the cost of the assets destroyed, as well as other costs incurred as a direct result of the fire.

During the year ended December 31, 2021, the Company received an advance from the property insurance carriers on its initial claim in the amount of US\$5.0 million (\$6.1 million) related to the incident. The Company also recognized an impairment loss of US\$5.3 million (\$6.5 million) for the destroyed assets that were impacted by the fire. Both the insurance recovery and the impairment loss related to the assets destroyed were recognized under other gains (losses) in the consolidated statements of earnings for the year ended December 31, 2021.

Pursuant to the lease agreement with Georgia Ports Authority, the Company is required to rebuild the warehouse that was destroyed by the fire, unless agreed to otherwise. As at the date of these Q1 2022 financial statements, discussions are ongoing with the Georgia Ports Authority and other parties to determine if the warehouse will be rebuilt and if so, the size and the type of warehouse to be constructed. In accordance with the lease agreement, this warehouse was insured for US\$21.9 million (\$27.4 million). As at the date of this MD&A, the Company has not begun reconstruction of the warehouse and is able to operate with reduced capacity at this facility. The Company will record the impact of final discussions related to the warehouse, including any required obligations for rebuilding of the warehouse and a corresponding insurance recovery, in the period when all information will be available.

This reflects management's best estimates based on the information available as at the date of this MD&A and is subject to change as new developments occur in the future in connection with the Company's reconstruction of the warehouse and finalization of the insurance claim.

## DIVIDENDS

The Company's Board of Directors determines the level of dividend payments. Although LOGISTEC does not have a formal dividend policy, the practice to date has been to maintain regular quarterly dividends with modest increases over the years.

The following table describes the 2022 dividend payments schedule, which are all eligible dividends for Canada Revenue Agency purposes.

*(in millions of dollars, except per share amounts)*

Declaration date	Record date	Payment date	Per Class A share \$	Per Class B share \$	Total \$
December 9, 2021	January 4, 2022	January 18, 2022	0.09818	0.10799	1.3
March 18, 2022	March 31, 2022	April 14, 2022	0.09818	0.10799	1.3
May 5, 2022	June 23, 2022	July 8, 2022	0.09818	0.10799	1.3

The Board of Directors has maintained the dividend payment for now, and will reassess the decision at the upcoming Board meetings, depending on the evolution of the economic situation.



# LIQUIDITY AND CAPITAL RESOURCES

## CAPITAL MANAGEMENT

The Company's financial strategy and primary objectives when managing capital are described in Note 12 of the notes to the 2021 audited consolidated financial statements and were applied consistently in the first quarter of 2022. Please also refer to Note 5 of the notes to Q1 2022 financial statements for an update on financial risk management information.

## CAPITAL RESOURCES

Total assets amounted to \$865.5 million as at March 26, 2022, down \$33.5 million over the closing balance of \$899.0 million as at December 31, 2021. The decrease is mainly due to lower cash and cash equivalents and the collection of trade and other receivables as explained below.

Cash and cash equivalents totalled \$24.0 million at the end of the first quarter of 2022, down \$13.5 million from \$37.5 million as at December 31, 2021. The main items behind this decrease were as follows:

*(in thousands of dollars)*

<b>Sources:</b>	
Change in non-cash working capital items	16,047
Cash generated from operations	7,119
Dividends received from equity accounted investments	2,875
	<b>26,041</b>
<b>Uses:</b>	
Dividends paid to a non-controlling interest	(8,699)
Acquisition of property, plant and equipment, net of proceeds from disposal	(8,376)
Income taxes paid	(7,292)
Net change in short-term bank loans	(5,723)
Repayment of lease liabilities	(3,736)
Interest paid	(2,920)
Dividends paid on Class A and Class B shares	(1,338)
	<b>(38,084)</b>

## WORKING CAPITAL

As at March 26, 2022, current assets totalled \$221.5 million and current liabilities totalled \$147.8 million, computing into a working capital of \$73.7 million for a current ratio of 1.50:1. This compares with a working capital of \$81.8 million and a 1.45:1 ratio as at December 31, 2021. The decrease in working capital was due to the seasonal nature of our operations and dividend paid to a non controlling interest.

## LONG-TERM DEBT

Total net indebtedness<sup>(1)</sup> amounted to \$172.3 million as at March 26, 2022, up \$5.9 million when compared with \$166.4 million as at December 31, 2021. The increase stems mainly lower level of cash and cash equivalents, as explained above.

## LIABILITY DUE TO A NON-CONTROLLING INTERESTS

For the three-month period ended March 26, 2022, the net remeasurement of written put option liability was \$943, which corresponds to the portion of a dividend of \$8,699 paid to the non-controlling shareholders of the subsidiary and the remeasurement of the liability of \$7,756.

## EQUITY ATTRIBUTABLE TO OWNERS OF THE COMPANY

Equity attributable to owners of the Company amounted to \$306.9 million as at March 26, 2022. Adding total net indebtedness yields a capitalization of \$479.2 million, which computes to a net indebtedness/capitalization ratio of 36.0%. This means that the Company has financial leverage available should the need arise. The net indebtedness/capitalization<sup>(1)</sup> is reconciled in Note 5 of the notes to Q1 2022 financial statements.

As at May 5, 2022, 7,377,022 Class A shares and 5,672,436 Class B shares were issued and outstanding. Each Class A share is convertible at any time by its holder into one Class B share. Please refer to Note 6 of the notes to Q1 2022 financial statements for further details regarding the Company's share capital.

# EQUITY IN JOINT VENTURES

As disclosed in Note 16 of the notes to the 2021 audited consolidated financial statements, the Company holds various investments in joint ventures. The Company has one significant joint venture, TERMONT Terminal Inc., specialized in handling containers, which is aligned with the Company's core marine services segment.

The following table summarizes the financial information of TERMONT Terminal Inc. at 100%. The Company holds a 50% equity interest in this joint venture.

*(in thousands of dollars)*

	As at March 26, 2022 \$	As at December 31, 2021 \$
<b>Statements of financial position</b>		
Total assets	<b>98,503</b>	99,418
Total liabilities	<b>45,488</b>	43,539
<b>For the three months ended</b>		
	March 26, 2022 \$	March 27 2021 \$
<b>Statement of earnings</b>		
Revenue	<b>1,196</b>	1,130
Share of profit of an equity accounted investment	<b>2,247</b>	2,394
Profit for the period	<b>2,888</b>	2,829

<sup>(1)</sup>The net indebtedness and the net indebtedness/capitalization ratio is reconciled in Note 5 of the notes to Q1 2022 financial statements.

# OTHER ITEMS IN THE CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

<b>Financial position as at</b> <i>(in millions of dollars)</i>	<b>MAR 26,</b> <b>2022</b> <b>\$</b>	<b>DEC 31,</b> <b>2021</b> <b>\$</b>	<b>Var.</b> <b>\$</b>	<b>Var.</b> <b>%</b>	<b>Explanation of variation</b>
Trade and other receivables	<b>146.0</b>	183.3	<b>(37.3)</b>	<b>(20.4)</b>	The decrease reflects the lower level of our seasonal operations and the sustained collection effort in the environmental services segment in the first quarter of 2022 compared with the fourth quarter of 2021.
Current income tax assets	<b>11.8</b>	7.6	<b>4.2</b>	<b>55.4</b>	The increase is due to the income tax recovery related to the loss of the period
Inventories	<b>19.0</b>	16.8	<b>2.2</b>	<b>13.1</b>	The increase is due to a higher level of inventory held in 2022 to hedge against supply chain disruption compared with 2021.
Short-term bank loans	<b>2.8</b>	8.6	<b>(5.8)</b>	<b>(67.3)</b>	Refer to the liquidity and capital resources section of this MD&A.
Trade and other payables	<b>105.8</b>	127.0	<b>(21.2)</b>	<b>(16.7)</b>	The decrease reflects the lower level of activity in all business segments in the first quarter of 2022 compared with the fourth quarter of 2021, the remeasurement of a written put option held by the non-controlling interest in FER-PAL, which led to the derecognition of a \$8.3 million liability following the payment of the dividend to the non-controlling interest.
Current income tax liabilities	<b>5.9</b>	10.4	<b>(4.5)</b>	<b>(43.5)</b>	The decrease is mainly due to the 2022 tax instalments made and 2021 tax payments for Canadian entities.
Post-employment benefit obligations	<b>13.3</b>	16.2	<b>(2.9)</b>	<b>(18.2)</b>	The decrease stems mainly from the remeasurement of the post-employment benefit obligations based on the prevailing discount rate of 4.0% as at March 26, 2022, compared with 3.0% as at December 31, 2021, partly offset by negative return on plan assets.

Other items in the consolidated statements of financial position varied according to normal business parameters.

## NON-IFRS MEASURE

In this MD&A, the Company uses a measure that is not in accordance with IFRS. Adjusted earnings before interest expense, income taxes, depreciation and amortization expense ("adjusted EBITDA") is not defined by IFRS and cannot be formally presented in financial statements. The definition of adjusted EBITDA excludes the Company's impairment charge, includes the customer repayment of an investment in a service contract and, since 2021, excludes configuration and customization costs related to the implementation of an Enterprise Resource Planning ("ERP") system. The definition of adjusted EBITDA used by the Company may differ from those used by other companies. Even though adjusted EBITDA is a non-IFRS measure, it is used by managers, analysts, investors, and other financial stakeholders to analyze and assess the Company's performance and management from a financial and operational standpoint.

The following table provides a reconciliation of profit for the year to adjusted EBITDA:

(in thousands of dollars)

	Q1	Q2	Q3	Q4	Year-to-date
	\$	\$	\$	\$	\$
<b>2022</b>					
Loss for the period	(5,898)				(5,898)
PLUS:					
Depreciation and amortization expense	12,797				12,797
Net finance expense	2,829				2,829
Income taxes	(2,410)				(2,410)
Configuration and customization costs in a cloud computing arrangement	483				483
Adjusted EBITDA	7,801				7,801
<b>2021</b>					
Profit (loss) for the period	(5,621)	10,287	26,757	14,201	45,624
PLUS:					
Depreciation and amortization expense	11,361	11,883	12,564	13,292	49,100
Net finance expense	2,433	2,522	2,551	3,056	10,562
Income taxes	(1,926)	2,542	7,815	2,040	10,471
Configuration and customization costs in a cloud computing arrangement	–	–	–	5,064	5,064
Adjusted EBITDA	6,247	27,234	49,687	37,653	120,821
<b>2020</b>					
Profit (loss) for the period	(5,230)	4,615	20,464	12,939	32,788
PLUS:					
Depreciation and amortization expense	10,776	11,223	11,602	11,789	45,390
Net finance expense	3,006	2,676	2,914	3,222	11,818
Income taxes	(1,079)	1,416	6,740	3,585	10,662
Adjusted EBITDA	7,473	19,930	41,720	31,535	100,658
<b>2019</b>					
Profit (loss) for the period	(8,931)	6,106	17,478	11,784	26,437
PLUS:					
Depreciation and amortization expense	10,834	10,728	10,497	10,063	42,122
Net finance expense	2,552	2,804	2,662	4,335	12,353
Income taxes	(3,287)	2,106	5,403	4,477	8,699
Adjusted EBITDA	1,168	21,744	36,040	30,659	89,611

# REPORT ON DISCLOSURE CONTROLS

Pursuant to the requirements of National Instrument 52-109 "Certification of Disclosure in Issuers' Annual and Interim Filings", the President and Chief Executive Officer and the Chief Financial Officer are responsible for the establishment and maintenance of disclosure controls and procedures ("DC&P") and internal control over financial reporting ("ICFR"). They are assisted in these tasks by a Certification Steering Committee, which is comprised of members of the Company's senior management including the two previously mentioned executives.

They have reviewed this management's discussion and analysis and the Q1 2022 financial statements and related notes (the "Interim Filings"). Based on their knowledge, the Interim Filings do not contain any untrue statement of a material fact or omit to state a material fact required to be stated or that is necessary to make a statement not misleading in light of the circumstances under which it was made, for the period covered by the Interim Filings. Based on their knowledge, the Q1 2022 financial statements, together with the other financial information included in the Interim Filings, fairly present in all material respects the financial condition, financial performance, and cash flows of the Company, as of the date and for the periods presented in the Interim Filings.

The President and Chief Executive Officer and the Chief Financial Officer have concluded that the design of DC&P provided reasonable assurance that material information relating to the Company, including its consolidated subsidiaries, was communicated to them in a timely manner for the preparation of the Interim Filings and that information required to be disclosed in its Interim Filings was recorded, processed, summarized and reported within the required time periods.

The President and Chief Executive Officer and the Chief Financial Officer have also designed such ICFR, or caused it to be designed under their supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements in accordance with IFRS. The management's evaluation of the Company's DC&P and ICFR excluded controls, policies and procedures regarding APG, acquired on June 3, 2021. The Company has a period of one year from the acquisition date to conduct this analysis and to implement internal controls deemed necessary.

Additional information about this acquisition is presented in the following table:

*(in thousands of dollars, except per share amounts)*

<b>Statement of financial position</b>	<b>As at March 26, 2022</b>
Current assets	10,016
Non-current assets	52,564
Current liabilities	2,369
Non-current liabilities	3,994
	<b>For the three months ended</b>
	<b>March 26, 2022</b>
<b>Statement of earnings</b>	
Revenue	4,537
Loss before income taxes	(1,027)

Despite the COVID-19 outbreak and the necessity of physical distancing, there has been no change in the Company's ICFR that occurred in the first quarter of 2022 that has materially affected, or is reasonably likely to materially affect, the Company's ICFR.

*(signed) Jean-Claude Dugas*  
Jean-Claude Dugas, CPA, CA  
Chief Financial Officer

May 5, 2022

# CONDENSED CONSOLIDATED INTERIM STATEMENTS OF EARNINGS

(in thousands of dollars, except per share amounts)

	Notes	For the three months ended	
		March 26, 2022 \$	March 27, 2021 \$
Revenue	7	141,442	104,850
Employee benefits expense		(74,272)	(57,978)
Equipment and supplies expense		(40,522)	(25,724)
Operating expense		(12,092)	(9,622)
Other expenses		(7,255)	(5,821)
Depreciation and amortization expense		(12,797)	(11,361)
Share of profit of equity accounted investments		947	1,151
Other losses		(930)	(609)
Operating loss		(5,479)	(5,114)
Finance expense		(2,941)	(2,549)
Finance income		112	116
Loss before income taxes		(8,308)	(7,547)
Income taxes		2,410	1,926
<b>Loss for the period</b>		<b>(5,898)</b>	<b>(5,621)</b>
(Loss) profit attributable to:			
<b>Owners of the Company</b>		<b>(6,018)</b>	<b>(5,724)</b>
Non-controlling interest		120	103
<b>Loss for the period</b>		<b>(5,898)</b>	<b>(5,621)</b>
Basic and diluted loss per Class A Common Share <sup>(1)</sup>		(0.44)	(0.42)
Basic and diluted loss per Class B Subordinate Voting Share <sup>(2)</sup>		(0.49)	(0.47)
Weighted average number of Class A Shares outstanding, basic and diluted		7,377,022	7,377,022
Weighted average number of Class B Shares outstanding, basic and diluted		5,680,669	5,556,254

<sup>(1)</sup> Class A Common Share ("Class A share")

<sup>(2)</sup> Class B Subordinate Voting Share ("Class B share")

See accompanying notes to the condensed consolidated interim financial statements.

# CONDENSED CONSOLIDATED INTERIM STATEMENTS OF COMPREHENSIVE INCOME

(in thousands of dollars)

	For the three months ended	
	March 26, 2022 \$	March 27, 2021 \$
<b>Loss for the period</b>	<b>(5,898)</b>	<b>(5,621)</b>
Other comprehensive income (loss)		
Items that are or may be reclassified to the consolidated statements of earnings		
Currency translation differences arising on translation of foreign operations	<b>(2,489)</b>	(1,465)
Unrealized gain on translating debt designated as hedging item of the net investment in foreign operations	<b>845</b>	942
Income taxes relating to unrealized gain on translating debt designated as hedging item of the net investment in foreign operations	<b>(112)</b>	(125)
Gains on derivatives designated as cash flow hedges	<b>476</b>	64
Income taxes relating to derivatives designated as cash flow hedges	<b>(306)</b>	(17)
Total items that are or may be reclassified to the consolidated statements of earnings	<b>(1,586)</b>	(601)
Items that will not be reclassified to the consolidated statements of earnings		
Remeasurement gains on benefit obligation	<b>4,597</b>	4,173
Return on retirement plan assets	<b>(1,453)</b>	(528)
Income taxes on remeasurement gains on benefit obligation and return on retirement plan assets	<b>(834)</b>	(966)
Total items that will not be reclassified to the consolidated statements of earnings	<b>2,310</b>	2,679
Other comprehensive income for the period, net of income taxes	<b>724</b>	2,078
<b>Total comprehensive loss for the period</b>	<b>(5,174)</b>	<b>(3,543)</b>
Total comprehensive (loss) income attributable to:		
Owners of the Company	<b>(5,277)</b>	(3,636)
Non-controlling interest	<b>103</b>	93
<b>Total comprehensive loss for the period</b>	<b>(5,174)</b>	<b>(3,543)</b>

See accompanying notes to the condensed consolidated interim financial statements.

# CONDENSED CONSOLIDATED INTERIM STATEMENTS OF FINANCIAL POSITION

(in thousands of Canadian dollars)

	Notes	As at March 26, 2022 \$	As at December 31, 2021 \$
<b>Assets</b>			
Current assets			
Cash and cash equivalents		23,985	37,530
Trade and other receivables		145,957	183,322
Contract assets		8,715	7,517
Current income tax assets		11,808	7,597
Inventories		19,039	16,830
Prepaid expenses and other		12,009	10,437
		221,513	263,233
Equity accounted investments		44,383	46,311
Property, plant and equipment		210,410	207,321
Right-of-use assets		146,157	135,049
Goodwill		181,745	182,706
Intangible assets		38,883	41,043
Non-current assets		2,415	2,448
Non-current financial assets		6,352	5,902
Deferred income tax assets		13,650	14,958
<b>Total assets</b>		<b>865,508</b>	<b>898,971</b>
<b>Liabilities</b>			
Current liabilities			
Short-term bank loans		2,811	8,600
Trade and other payables		105,798	127,044
Contract liabilities		14,533	14,801
Current income tax liabilities		5,903	10,442
Dividends payable		1,337	1,338
Current portion of lease liabilities		14,641	15,775
Current portion of long-term debt		2,792	3,427
		147,815	181,427
Lease liabilities		137,614	125,249
Long-term debt		190,729	191,927
Deferred income tax liabilities		25,030	25,684
Post-employment benefit obligations		13,263	16,212
Contract liabilities		2,033	2,133
Non-current liabilities		40,991	40,730
<b>Total liabilities</b>		<b>557,475</b>	<b>583,362</b>
<b>Equity</b>			
Share capital	6	50,843	50,889
Retained earnings		248,557	254,621
Accumulated other comprehensive income	8	7,482	9,051
Equity attributable to owners of the Company		306,882	314,561
Non-controlling interest		1,151	1,048
<b>Total equity</b>		<b>308,033</b>	<b>315,609</b>
<b>Total liabilities and equity</b>		<b>865,508</b>	<b>898,971</b>

See accompanying notes to the condensed consolidated interim financial statements.



# CONDENSED CONSOLIDATED INTERIM STATEMENTS OF CHANGES IN EQUITY

(in thousands of Canadian dollars)

	Notes	Attributable to owners of the Company					
		Share capital issued \$	Retained earnings \$	Accumulated other comprehensive income (Note 8) \$	Total \$	Non-controlling interest \$	Total equity \$
<b>Balance as at January 1, 2022</b>		<b>50,889</b>	<b>254,621</b>	<b>9,051</b>	<b>314,561</b>	<b>1,048</b>	<b>315,609</b>
(Loss) profit for the period		–	(6,018)	–	(6,018)	120	(5,898)
Other comprehensive (loss) income							
Currency translation differences arising on translation of foreign operations		–	–	(2,472)	(2,472)	(17)	(2,489)
Unrealized gain on translating debt designated as hedging item of the net investment in foreign operations, net of income taxes		–	–	733	733	–	733
Remeasurement gains on benefit obligation and return on retirement plan assets, net of income taxes		–	2,310	–	2,310	–	2,310
Cash flow hedges, net of income taxes		–	–	170	170	–	170
Total comprehensive (loss) income for the period		–	(3,708)	(1,569)	(5,277)	103	(5,174)
Net remeasurement of written put option liability	8	–	(943)	–	(943)	–	(943)
Repurchase of Class B shares	6	(46)	(205)	–	(251)	–	(251)
Class B shares to be issued under the Executive Stock Option Plan		–	130	–	130	–	130
Dividends on Class A shares	6	–	(725)	–	(725)	–	(725)
Dividends on Class B shares	6	–	(613)	–	(613)	–	(613)
<b>Balance as at March 26, 2022</b>		<b>50,843</b>	<b>248,557</b>	<b>7,482</b>	<b>306,882</b>	<b>1,151</b>	<b>308,033</b>

See accompanying notes to the condensed consolidated interim financial statements.

# CONDENSED CONSOLIDATED INTERIM STATEMENTS OF CHANGES IN EQUITY (CONTINUED)

(in thousands of Canadian dollars)

		Attributable to owners of the Company						
		Share capital issued	Share capital to be issued	Retained earnings	Accumulated other comprehensive income (Note 8)	Total	Non-controlling interest	Total equity
<b>Balance as at January 1, 2021</b>		<b>45,575</b>	<b>4,906</b>	<b>242,358</b>	<b>7,943</b>	<b>300,782</b>	<b>789</b>	<b>301,571</b>
(Loss) profit for the period		–	–	(5,724)	–	(5,724)	103	(5,621)
Other comprehensive (loss) income								
Currency translation differences arising on translation of foreign operations		–	–	–	(1,455)	(1,455)	(10)	(1,465)
Unrealized gain on translating debt designated as hedging item of the net investment in foreign operations, net of income taxes		–	–	–	817	817	–	817
Remeasurement gains on benefit obligation and return on retirement plan assets, net of income taxes		–	–	2,679	–	2,679	–	2,679
Cash flow hedges, net of income taxes		–	–	–	47	47	–	47
<b>Total comprehensive (loss) income for the period</b>		<b>–</b>	<b>–</b>	<b>(3,045)</b>	<b>(591)</b>	<b>(3,636)</b>	<b>93</b>	<b>(3,543)</b>
Remeasurement of written put option liability	8	–	–	(295)	–	(295)	–	(295)
Repurchase of Class B shares	6	(68)	–	(277)	–	(345)	–	(345)
Issuance of Class B share capital to a subsidiary shareholder	6	2,518	(2,518)	–	–	–	–	–
Class B shares to be issued under the Executive Stock Option Plan		–	–	45	–	45	–	45
Dividends on Class A shares	6	–	–	(690)	–	(690)	–	(690)
Dividends on Class B shares	6	–	–	(576)	–	(576)	–	(576)
<b>Balance as at March 27, 2021</b>		<b>48,025</b>	<b>2,388</b>	<b>237,520</b>	<b>7,352</b>	<b>295,285</b>	<b>882</b>	<b>296,167</b>

See accompanying notes to the condensed consolidated interim financial statements.

# CONDENSED CONSOLIDATED INTERIM STATEMENTS OF CASH FLOWS

(in thousands of Canadian dollars)

	Notes	For the three months ended	
		March 26, 2022 \$	March 27, 2021 \$
<b>Operating activities</b>			
Loss for the period		(5,898)	(5,621)
Items not affecting cash and cash equivalents		13,017	11,591
Cash generated from operations		7,119	5,970
Dividends received from equity accounted investments		2,875	490
Contributions to defined benefit retirement plans		(210)	(194)
Settlement of provisions		(124)	(20)
Changes in non-cash working capital items		16,047	16,768
Income taxes paid		(7,292)	(4,734)
		18,415	18,280
<b>Financing activities</b>			
Net change in short-term bank loans		(5,723)	–
Issuance of long-term debt, net of transaction costs		15,383	–
Repayment of long-term debt		(16,086)	(1,145)
Repayment of other non-current liabilities		–	(2,432)
Repayment of lease liabilities		(3,736)	(3,272)
Interest paid		(2,920)	(3,486)
Repurchase of Class B shares	6	(251)	(345)
Dividends paid on Class A shares		(724)	(690)
Dividends paid on Class B shares		(614)	(569)
		(14,671)	(11,939)
<b>Investing activities</b>			
Dividends paid to a non-controlling interest	8	(8,699)	–
Acquisition of property, plant and equipment		(8,423)	(5,263)
Proceeds from disposal of property, plant and equipment		47	64
Acquisition of intangible assets		–	(9)
Interest received		9	61
Acquisition of other non-current assets		(198)	(16)
Proceeds from disposal of other non-current assets		27	22
Cash receipts from other non-current financial assets		292	57
		(16,945)	(5,084)
Net change in cash and cash equivalents		(13,201)	1,257
Cash and cash equivalents, beginning of year		37,530	45,498
Effect of exchange rate on balances held in foreign currencies of foreign operations		(344)	221
<b>Cash and cash equivalents, end of period</b>		<b>23,985</b>	<b>46,976</b>
<b>Additional information</b>			
Acquisition of property, plant and equipment included in trade and other payables		4,553	2,343

See accompanying notes to the condensed consolidated interim financial statements.

# 1. GENERAL INFORMATION

LOGISTEC Corporation (the “Company”) provides specialized cargo handling and other services to a wide variety of marine, industrial and municipal customers. The Company has cargo handling facilities in 54 ports across North America, and offers marine agency services to foreign shipowners and operators serving the Canadian market. The Company is widely diversified in terms of cargo type and port location with a balance between import and export activities. Furthermore, the Company, operates in the environmental services segment where it provides services for the renewal of underground water mains, dredging, dewatering, contaminated soils and materials management, site remediation, risk assessment and manufacturing of fluid transportation products.

The Company is incorporated in the Province of Québec and is governed by the Québec *Business Corporations Act*. Its shares are listed on the Toronto Stock Exchange (“TSX”) under the ticker symbols LGT.A and LGT.B. The address of its registered office is 600 De la Gauchetière Street West, 14<sup>th</sup> Floor, Montréal, Québec H3B 4L2, Canada.

The Company’s largest shareholder is Sumanic Investments Inc.

The accompanying Q1 2022 financial statements of the Company have been prepared by and are the responsibility of management. The Q1 2022 financial statements were approved by the Company’s Board of Directors on May 5, 2022.

# 2. BASIS OF PREPARATION

The condensed consolidated interim financial statements have been prepared in accordance with International Accounting Standard (“IAS”) 34 *Interim Financial Reporting*, using the same accounting policies as outlined in Note 2 of the notes to 2021 audited consolidated financial statements.

In the application of the Company’s significant accounting policies, management is required to make judgments, estimates and assumptions about the carrying amounts of assets and liabilities. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. The estimates and underlying assumptions are reviewed on an ongoing basis. Actual results may differ from these estimates. The measurement of certain assets and liabilities in the preparation of these Q1 2022 financial statements includes significant assumptions made by management, which have been set out in Note 3 of the notes to 2021 audited consolidated financial statements.

The Q1 2022 financial statements do not include all of the information required for annual financial statements and should therefore be read in conjunction with the audited consolidated financial statements included in the Company’s 2021 annual report.

# 3. SEASONAL NATURE OF OPERATIONS

Marine services are affected by weather conditions and are therefore of a seasonal nature. During the winter months, the St. Lawrence Seaway is closed. There is no activity on the Great Lakes, activity is lower on the St. Lawrence River, and no activity in Arctic transportation due to ice conditions.

Environmental services are also affected by weather conditions, as most of the specialized services offered involve the excavation of soils, which is more difficult during the winter.

Historically, the first quarter and, to a lesser extent, the second quarter have always presented a lower level of activity than the other quarters. The third and fourth quarters are usually the most active.

## 4. BUSINESS COMBINATIONS

### 2021 BUSINESS COMBINATION

#### AMERICAN PROCESS GROUP

On June 3, 2021, SANEXEN acquired 100% ownership of American Process Group ("APG") for a purchase price of \$50,000, subject to adjustments. On January 11, 2022, the Company settled the post-closing working capital adjustments for an additional cash consideration of \$2,964. APG is an Alberta-based environmental industry leader, specializing in dredging, dewatering and residuals management. This strategic acquisition positions the Company well in Western Canada and the United States, two markets with strong potential. In addition, APG's complementary expertise allows us to enhance our service offering to our current and future clients in our environmental services segment.

## 5. FINANCIAL RISK MANAGEMENT

### CAPITAL MANAGEMENT

The Company monitors the ratio of net indebtedness/capitalization on a quarterly basis. As at March 26, 2022, the ratio was calculated as follows:

	As at March 26, 2022 \$	As at December 31, 2021 \$
Short-term bank loans	2,811	8,600
Long-term debt, including the current portion	193,521	195,354
Less:		
Cash and cash equivalents	(23,985)	(37,530)
Total net indebtedness	172,347	166,424
Equity attributable to owners of the Company	306,882	314,561
Capitalization	479,229	480,985
Ratio of net indebtedness/capitalization	36.0%	34.6%

As at March 26, 2022, the Company was in compliance with all of its obligations under the terms of its banking agreements.

### FINANCIAL RISK MANAGEMENT

Due to the nature of the activities carried out and as a result of holding financial instruments, the Company is exposed to credit risk, liquidity risk and market risk, especially interest rate risk and foreign exchange risk.

#### CREDIT RISK

Credit risk arises from the possibility that a counterpart will fail to perform its obligations. The Company conducts a thorough assessment of credit issues prior to committing to the investment and actively monitors the financial health of its investees on an ongoing basis. In addition, the Company is exposed to credit risk from customers. On the one hand, the Company does business mostly with large industrial, municipal and well-established customers, thus reducing its credit risk. On the other hand, the number of customers served by the Company is limited, which increases the risk of business concentration and economic dependency. Overall, the Company serves some 2,200 customers. For the three months ended March 26, 2022, the 20 largest customers accounted for 34.4% (34.6% in 2021) of consolidated revenue.

## FAIR VALUE OF FINANCIAL INSTRUMENTS

As at March 26, 2022, and December 31, 2021, the estimated fair values of cash and cash equivalents, trade and other receivables, short-term bank loans, trade and other payables, and dividends payable approximated their respective carrying values due to their short-term nature.

The estimated fair value of long-term notes receivable, included in non-current financial assets, was not significantly different from their carrying value as at March 26, 2022, and December 31, 2021, based on the Company's estimated interest rate for long-term notes receivable with similar terms and conditions.

The estimated fair value of long-term debt was \$1,279 lower than its carrying value as at March 26, 2022 (\$288 higher as at December 31, 2021), as a result of a change in financial conditions of similar instruments available to the Company. The fair value of long-term debt is determined using the discounted future cash flows method and management's estimates for market interest rates for identical or similar issuances.

For the period ended March 26, 2022, no financial instruments were recorded at fair value and transferred between levels 1, 2 and 3.

## SENSITIVITY ANALYSIS

On March 26, 2022, all other things being equal, a 10.0% increase of the pre-established financial performance threshold of acquired businesses related to the written put option would have resulted in a decrease of \$3,012 in retained earnings for the period ended March 26, 2022, and an increase of the same amount in total liabilities. A 10.0% decrease of the pre-established financial performance threshold would have had the opposite estimated impact.

# 6. SHARE CAPITAL

Issued and outstanding <sup>(1)</sup>	As at March 26, 2022 \$	As at December 31, 2021, \$
7,377,022 Class A shares (7,377,022 as at December 31, 2021)	4,875	4,875
5,677,336 Class B shares (5,683,036 as at December 31, 2021)	45,968	46,014
	<b>50,843</b>	<b>50,889</b>

<sup>(1)</sup> All issued and outstanding shares are fully paid.

## EXECUTIVE STOCK OPTION PLAN

The Company accounts for the Executive Stock Option Plan as an equity-settled plan. The expenses recorded in the condensed consolidated financial statements of earnings for the period ended March 26, 2022, was \$130 (\$45 for the period ended March 27, 2021).

## NORMAL COURSE ISSUER BID

Since the beginning of the year, pursuant to the Company's normal course issuer bid, nil (nil in 2021) Class A shares and 5,700 (9,200 in 2021) Class B shares were repurchased and cancelled for cash consideration of nil (nil in 2021) and \$251 (\$345 in 2021), respectively. Of this amount, the excess over the stated capital of the repurchased shares of nil (nil in 2021) and \$205 (\$277 in 2021), respectively, was charged to retained earnings.

## SHARE CAPITAL TO BE ISSUED

Following the 2016 agreement with SANEXEN, as at March 24, 2021, LOGISTEC issued 76,256 Class B shares at \$33.02 per share, which reduced the share capital to be issued from \$4,906 as at December 31, 2020, to \$2,388 as at March 27, 2021.

## DIVIDENDS

Details of dividends declared per share are as follows:

	For the three months ended	
	March 26, 2022	March 27, 2021
	\$	\$
Class A shares	0.098	0.094
Class B shares	0.108	0.103

## 7. REVENUE

	For the three months ended	
	March 26, 2022	March 27, 2021
	\$	\$
Revenue from cargo handling services	111,065	82,063
Revenue from services relating to the renewal of underground water mains	7,644	3,171
Revenue from site remediation and contaminated soils and materials management services	16,813	13,573
Revenue from the sale of goods	5,920	6,043
	141,442	104,850

## 8. STATEMENTS OF CHANGE IN EQUITY

### ACCUMULATED OTHER COMPREHENSIVE INCOME

	As at March 26, 2022	As at March 27, 2021
	\$	\$
Loss on financial instruments designated as cash flow hedges	(76)	(60)
Currency translation differences arising on translation of foreign operations	5,607	6,066
Unrealized gain on translating debt designated as hedging item of the net investment in foreign operations	1,951	1,346
	7,482	7,352

## LIABILITY DUE TO A NON-CONTROLLING INTERESTS

Following the business combination of a subsidiary in 2017, the Company granted the non-controlling interest shareholders a put option, exercisable at any time after July 6, 2021, allowing them to sell all the remaining shares to LOGISTEC in three equal tranches over three fiscal years for cash consideration based on a predetermined purchase price formula based on the subsidiary's performance.

As at March 26, 2022, the written put option liability amount to \$56,610 (\$64,366 as at December 31, 2021), of which \$19,593 (\$27,895 as at December 31, 2021) has been included in trade and other payables while the remaining balance of \$37,017 (\$36,471 as at December 31, 2021) has been included in non-current liabilities in the condensed consolidated statements interim statements of financial position.

For the three-month period ended March 26, 2022, the net remeasurement of written put option liability was \$943, which correspond to the portion of a dividend of \$8,699 paid to the non-controlling shareholders of the subsidiary and the remeasurement of the liability of \$7,756.

The Company also has a call option, exercisable by LOGISTEC at any time after July 6, 2022, to purchase the remaining 49% shares from the non-controlling interest shareholders on the same terms as the put option.

## 9. SEGMENTED INFORMATION

The Company and its subsidiaries are organized and operate primarily in two reportable industry segments: marine services and environmental services. The accounting policies used within the segments are applied in the same manner as for the condensed consolidated interim financial statements.

The Company discloses information about its reportable segments based upon the measures used by management in assessing the performance of those reportable segments. The Company uses segmented profit before income taxes to measure the operating performance of its segments.

The financial information by industry and geographic segments is as follows:

### INDUSTRY SEGMENTS

The financial information by industry segment is as follows:

	For the three months ended March 26, 2022			For the three months ended March 27, 2021		
	Marine services	Environmental services	Total	Marine services	Environmental services	Total
	\$	\$	\$	\$	\$	\$
Revenue	111,753	29,689	141,442	82,440	22,410	104,850
Profit (loss) before income taxes	5,679	(13,987)	(8,308)	3,257	(10,804)	(7,547)

	As at March 26, 2022			As at December 31, 2021		
	Marine services	Environmental services	Total	Marine services	Environmental services	Total
	\$	\$	\$	\$	\$	\$
Total assets	560,105	305,403	865,508	538,261	360,710	898,971
Total liabilities	394,383	163,092	557,475	376,841	206,521	583,362



## GEOGRAPHIC SEGMENTS

The Company's revenue from external customers by country of origin and information about its non-current assets by location of assets are detailed below:

	For the three months ended March 26, 2022			For the three months ended March 27, 2021		
	Canada	USA	Total	Canada	USA	Total
	\$	\$	\$	\$	\$	\$
Revenue	58,961	82,481	141,442	42,505	62,345	104,850

	As at March 26, 2022			As at December 31, 2021		
	Canada	USA	Total	Canada	USA	Total
	\$	\$	\$	\$	\$	\$
Non-current assets <sup>(1)</sup>	346,153	277,840	623,993	346,673	268,205	614,878

<sup>(1)</sup> Non-current assets exclude non-current financial assets and deferred income tax assets.

## 10. FIRE INCIDENT AT THE PORT OF BRUNSWICK (GA)

On May 2, 2021, a fire destroyed a leased warehouse, a portion of a conveyor and certain terminal equipment assets at our bulk facilities in Brunswick (GA).

The Company has insurance in place covering, among other things, property and equipment damage and general liability up to specified amounts, subject to limited deductibles. The Company has notified its insurers of the incident and the anticipated proceeds from the insurance coverage is expected to be sufficient to cover the cost of the assets destroyed, as well as other costs incurred as a direct result of the fire.

During the year ended December 31, 2021, the Company received confirmation of an advance from the property insurance carriers on its initial claim in the amount of US\$5,000 (\$6,147) related to the incident. The Company also recognized an impairment loss of US\$5,250 (\$6,454) for the destroyed assets that were impacted by the fire. Both the insurance recovery and the impairment loss related to the assets destroyed were recognized under other gains (losses) in the consolidated statements of earnings for the year ended December 31, 2021.

Pursuant to the lease agreement with Georgia Ports Authority, the Company is required to rebuild the warehouse that was destroyed by the fire, unless agreed to otherwise. As at the date of these condensed consolidated interim financial statements, discussions are ongoing with the Georgia Ports Authority and other parties to determine if the warehouse will be rebuilt and if so, the size and the type of warehouse to be constructed. In accordance with the lease agreement, this warehouse was insured for US\$21,900 (\$27,380). As at the date of these condensed consolidated interim financial statements, the Company has not begun reconstruction of the warehouse and is able to operate with reduced capacity at this facility. The Company will record the impact of final discussions related to the warehouse, including any required obligations for rebuilding of the warehouse and a corresponding insurance recovery, in the period when all information will be available.

This reflects management's best estimates based on the information available as at the date of these condensed consolidated interim financial statements and are subject to change as new developments occur in the future in connection with the Company's reconstruction of the warehouse and finalization of the insurance claim.

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