

2020: A YEAR OF RESILIENCY AND GROWTH

LOGISTEC Corporation is based in Montréal (QC) and offers a unique combination of diversified and specialized services in the marine and the environmental sectors.

For over 68 years, LOGISTEC's mission has been to build and share its expertise in order to contribute to the success of its customers and its communities.

LOGISTEC provides value-added services to the marine community and industrial companies in the areas of bulk, break-bulk and container cargo handling in 53 ports and 79 terminals located in North America. LOGISTEC also offers marine transportation services to support the Arctic coastal trade as well as marine agency services.

The Company operates in the environmental industry where it provides services to industrial, municipal and other governmental customers for the renewal of underground water mains, soils and materials management, site remediation, risk assessment, and manufacturing of woven hoses.



2,715
people

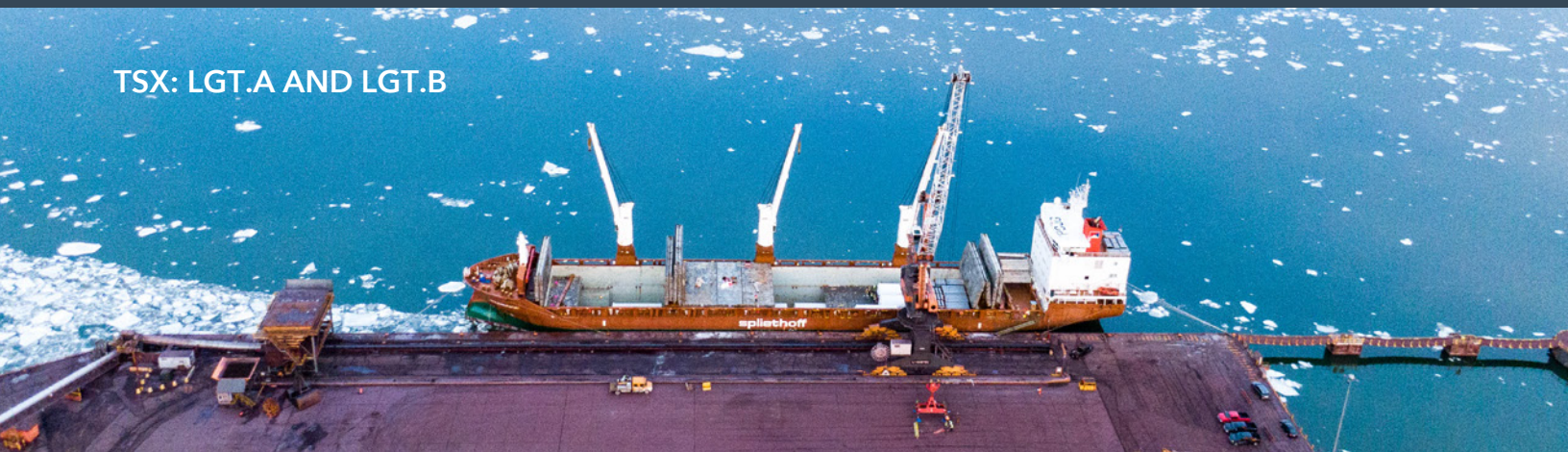
79
terminals

53
ports

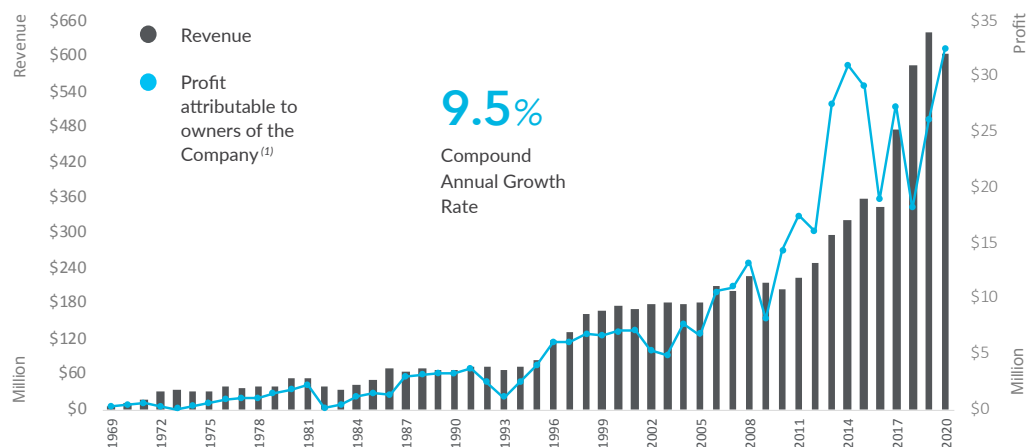
5,500
environmental
projects completed

2,100
km of renewed
water mains

TSX: LGT.A AND LGT.B



SOLID PROFIT EVERY YEAR FOR THE LAST 50+ YEARS



⁽¹⁾ Compound Annual Growth Rate in graph represents growth since 1969.



AT LOGISTEC, WE DIFFERENTIATE OURSELVES THROUGH INNOVATION AND TECHNOLOGY WITH A MINDSET OF LONG-TERM GROWTH AND SUSTAINABILITY.

JEAN-CLAUDE DUGAS, CPA, CA
CHIEF FINANCIAL OFFICER

DIVERSIFIED REVENUE



DIVERSIFIED GEOGRAPHY



FINANCIAL HIGHLIGHTS

	2020	2019	YoY
Revenue	\$604.7	\$639.9	(5.5%)
Adjusted EBITDA ⁽¹⁾	\$100.7	\$89.6	12.3%
Profit for the year ⁽²⁾	\$32.6	\$26.2	24.5%
Earnings per share ⁽²⁾⁽³⁾	\$2.49	\$2.00	24.5%
Cash flows from operating activities	\$108.5	\$71.3	52.2%
Total assets	\$797.4	\$734.7	8.5%



LOGISTEC BENEFITS FROM A SOLID FINANCIAL POSITION, A STRONG FOUNDATION FOR ITS FUTURE GROWTH.

JEAN-CLAUDE DUGAS, CPA, CA
CHIEF FINANCIAL OFFICER

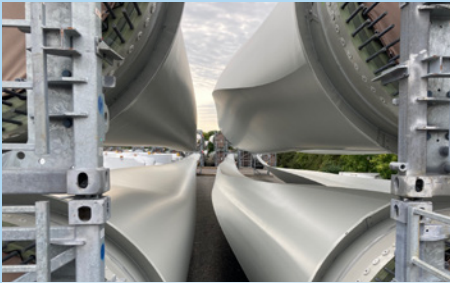
⁽¹⁾ Adjusted EBITDA is a non-IFRS measure. Refer to the Non-IFRS Measures section of the Company's management's discussion and analysis of the period for the definition of this indicator and the reconciliation to profit for the period.

⁽²⁾ Attributable to owners of the Company.

⁽³⁾ For earnings per share per class of share, refer to the Selected Quarterly Information table of the Company's 2020 management's discussion and analysis.

OUR STRATEGY

Anchored by a proven track record of long-term growth, LOGISTEC is driven through innovation to provide our stakeholders with a sustainable world for the next generations. Our strategic vision is clear: to be the provider of choice for safe, sustainable, and creative solutions in our marine and environmental services segments.



STABLE LONG-TERM GROWTH

We deliver consistent, profitable growth that is stable and focused on long-term outcomes.

+12%

Annual revenue growth over the last 10 years



PURPOSE DRIVEN

Our strategic decisions are grounded in our purpose, our values, and our commitment to our customers, our communities and to each other as colleagues.



Certified by Solar Impulse label



INNOVATING FOR THE NEXT GENERATIONS

We develop creative solutions to help shape the future for our customers and our communities.



Water's Next Awards 2020 Winner

ESG

Delivering responsibly is at the heart of how the LOGISTEC family is building a sustainable future for the next generation. It means handling our customers' goods safely, protecting and renewing our environment and our water infrastructure, attracting and developing the best and brightest talents, investing in our communities and leading with the highest governance standards.

Ever agile, LOGISTEC has quickly embraced the rapidly evolving economic and environmental climate and intends to accelerate the implementation of its strategic plan, bringing it closer to its 2023 ambition to be recognized as a sustainable industry leader across North America.

OUR ESG PRIORITIES



PROTECT AND RENEW OUR ENVIRONMENT



BE SOCIALLY RESPONSIBLE



LEAD WITH STRONG GOVERNANCE

CONTACT INFORMATION

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LOGISTEC