

- MARINE SERVICES
- ENVIRONMENTAL SERVICES
- WATER TECHNOLOGY SERVICES

# LOGISTEC

## BUILDING A SUSTAINABLE FUTURE



3,000

people

65

terminals

38

ports

5,500

environmental projects completed

2,000

km of rehabilitated water mains

## A COMPELLING INVESTMENT OPPORTUNITY

50+ years

of solid profits every year

+12%

annual revenue growth over the last 10 years

+12%

annual growth of adjusted EBITDA over the last 5 years <sup>(1)</sup>

≈15%

Annual shareholder return over 10-year period

+35%

Increase in share price since covid-19 lows, returning to early March range

LOGISTEC Corporation (TSX: LGT.A and LGT.B) is based in Montréal (QC) and offers a unique combination of diversified and specialized services in the marine and the environmental sectors.

For over 68 years, LOGISTEC's mission has been to build and share its expertise in order to contribute to the success of its customers and its communities.

LOGISTEC provides value-added services to the marine community and industrial companies in the areas of bulk,

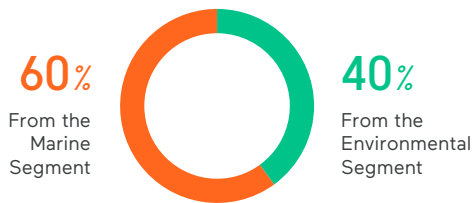
break-bulk and container cargo handling in 38 ports and 65 terminals located in North America. LOGISTEC also offers marine transportation services to support the Arctic coastal trade as well as marine agency services.

With rich experience and expertise accumulated over the years totaling more than CAD \$2 billion in the environmental and water main rehabilitation fields, LOGISTEC Environmental Services offers proven and innovative solutions to resolve the most complex environmental challenges across Canada.

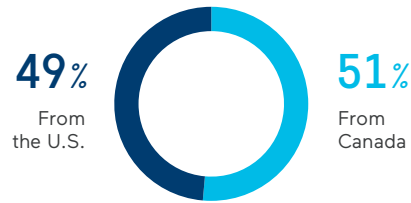
1) Adjusted EBITDA is a non-IFRS measure. Refer to the Non-IFRS Measure section of the Company's management's discussion and analysis of the period for the definition of this indicator and the reconciliation to profit for the period.

# DIVERSITY + AGILITY = RESILIENCE

## DIVERSIFIED REVENUES



## DIVERSIFIED GEOGRAPHY



## FINANCIAL HIGHLIGHTS

(in million of Canadian dollars, except per share amounts)	2019	2018	YoY
Revenue	\$639.9	\$584.9	9.4%
Adjusted EBITDA <sup>(1) (2)</sup>	\$89.6	\$64.2	39.6%
Profit <sup>(3)</sup>	\$26.2	\$18.1	45.0%
Earnings Per Share <sup>(3) (4)</sup>	\$2.00	\$1.38	44.9%
Cash Flow from Operating Activities	\$71.3	\$59.1	20.6%
Market Capitalization	\$507.9	\$529.7	-4.1%

<sup>(1)</sup> Adjusted EBITDA is a non-IFRS measure. Refer to the Non-IFRS Measure section of the Company's management's discussion and analysis of the period for the definition of this indicator and the reconciliation to profit for the period.

<sup>(2)</sup> The application of IFRS 16 had a favourable impact of \$13.7 million on the adjusted EBITDA of 2019.

<sup>(3)</sup> Attributable to owners of the Company.

<sup>(4)</sup> For earnings per share per class of share, refer to the Selected Quarterly Information table of the Company's management's discussion and analysis.

## ESG

Delivering responsibly is at the heart of how the LOGISTEC family is building a sustainable future for the next generation. It means handling our customers' goods safely, protecting and renewing our environment and our water infrastructure, attracting and developing the best and brightest talent, investing in our communities and leading with the highest governance standards.

Ever agile, LOGISTEC has quickly embraced the rapidly-evolving economic and environmental climate and intends to accelerate the implementation of its strategic plan, bringing them closer to its 2023 ambition to be recognized as a sustainable industry leader across North America.



## Contact Information

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**LOGISTEC**