

LOGISTEC

Investor Fact Sheet

About LOGISTEC

LOGISTEC Corporation (TSX: LGT.A and LGT.B) is based in Montréal (QC) and offers a unique combination of diversified and specialized services in the marine and the environmental sectors.

Its terminal operations activities are in the areas of bulk, break-bulk and container cargo handling in North America. LOGISTEC also offers marine transportation services geared primarily to the Arctic coastal trade, and marine agency services in the Canadian market.

The Company operates in the environmental sector where it provides services to industrial, municipal and other governmental customers for site remediation, soil and material management, major site projects, infrastructure and lead solutions and water technology. It's new generation of water technology provides a sustainable solution for municipalities' drinking water infrastructure. LOGISTEC also manufactures woven hoses destined to the firefighting industry and ones used in its water technology.

Contact Information

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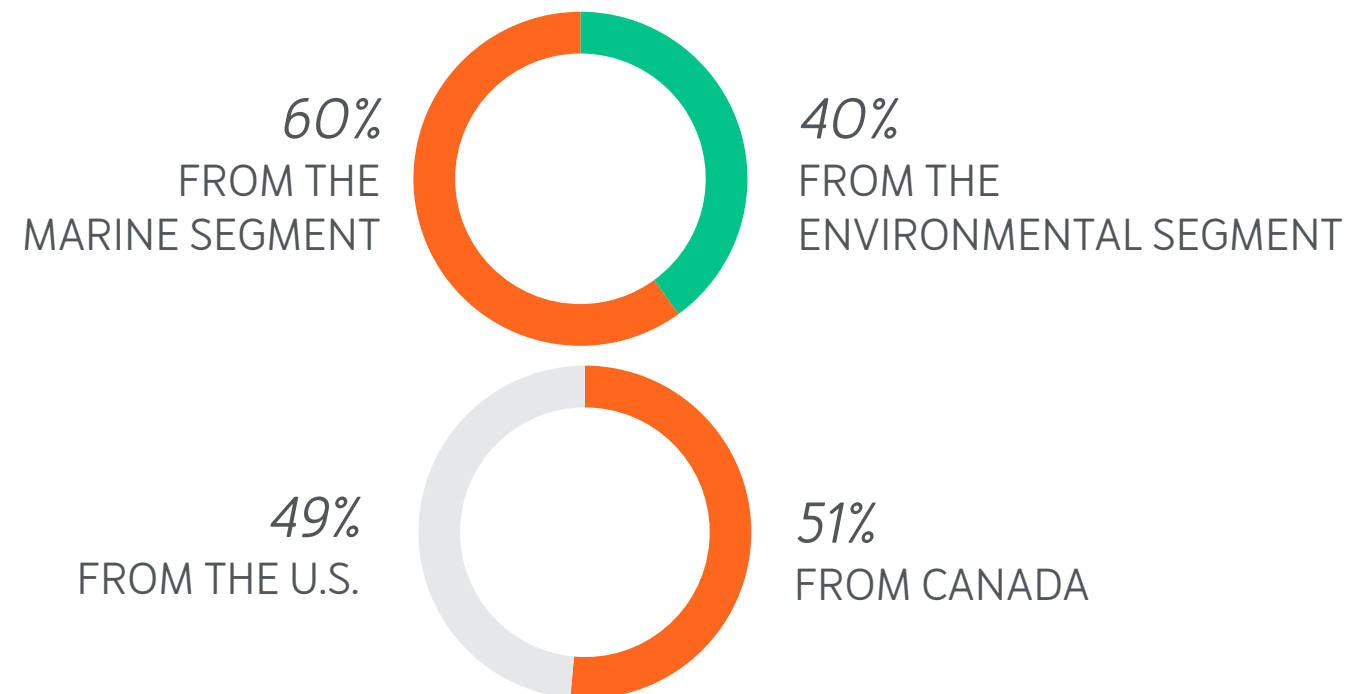
Investors:

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Chief Financial Officer
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Financial Highlights

(in million of Canadian dollars, except per share amounts)	2019	2018	YoY
Revenue	\$639.9	\$584.9	9.4%
Adjusted EBITDA ^{(1) (2)}	\$89.6	\$64.2	39.6%
Profit ⁽³⁾	\$26.2	\$18.1	45.0%
Earnings Per Share ^{(3) (4)}	\$2.00	\$1.38	44.9%
Cash Flow from Operating Activities	\$71.3	\$59.1	20.6%
Market Capitalization	\$507.9	\$529.7	-4.1%

Diversified Revenues



⁽¹⁾ Adjusted EBITDA is a non-IFRS measure. Refer to the Non-IFRS Measure section of the Company's management's discussion and analysis of the period for the definition of this indicator and the reconciliation to profit for the period.

⁽²⁾ The application of IFRS 16 had a favourable impact of \$13.7 million on the adjusted EBITDA of 2019.

⁽³⁾ Attributable to owners of the Company.

⁽⁴⁾ For earnings per share per class of share, refer to the Selected Quarterly Information table of the Company's management's discussion and analysis.





Key Differentiators

- Diversified and comprehensive portfolio, both in scope and geography.
- Strong track record of annual profits, every year for the last 50 years, and growth.
- 50 years of consecutive increase in dividend payments.
- Success through organic growth and through smart acquisitions.
- Leadership position recognized in marine and environmental industries in Canada.
- Solid reputation in U.S. ports where we operate.
- A solid base of experts with strong leaders.

LOGISTEC


3,000
PEOPLE


59 TERMINALS
34 PORTS


5,500
ENVIRONMENTAL
PROJETS COMPLETED


2,000 km
OF REHABILITATED WATER
MAINS