

2015 Annual Report



<i>(in thousands of dollars, except where indicated)</i>	2015	2014	2013	2012	2011	Variation 14-15 %	Variation 11-15 %
Financial Results							
Revenue	358,008	322,220	298,300	250,860	224,630	11.1	59.4
EBITDA ⁽¹⁾	56,321	55,557	57,297	37,586	37,279	1.4	51.1
Profit for the year ^{(2) (3)}	29,142	31,037	27,522	15,907	17,592	(6.1)	65.7
Financial Position							
Total assets	328,415	286,987	239,306	216,856	185,342	14.4	77.2
Working capital	71,717	58,992	55,374	44,812	42,968	21.6	66.9
Long-term debt (including the current portion)	32,079	29,268	5,632	21,987	14,372	9.6	123.2
Equity ⁽²⁾	189,413	163,501	151,891	126,005	114,978	15.8	64.7
Per Share Information ^{(4) (5)}							
Profit for the year ^{(2) (3)} (\$)	2.34	2.46	2.13	1.23	1.35	(4.9)	73.3
Equity ⁽²⁾ (\$)	15.20	12.96	11.78	9.69	8.81	17.3	72.6
Outstanding shares (weighted average in thousands)	12,458	12,617	12,894	13,004	13,058		
Share price as at December 31							
Class A Common Shares (\$)	44.01	49.00	30.00	12.25	10.00		
Class B Subordinate Voting Shares (\$)	38.00	41.00	27.50	12.25	10.00		
Dividends declared per share							
Class A Common Shares ⁽⁶⁾ (\$)	0.2750	0.9800	0.1950	0.1775	0.1728		
Class B Subordinate Voting Shares ⁽⁶⁾ (\$)	0.3025	1.0780	0.2145	0.1953	0.1901		
Financial Ratios							
Return on average equity ^{(2) (3)}	16.52%	19.68%	19.81%	13.20%	15.96%		
Profit for the year ⁽³⁾ / revenue	8.14%	9.63%	9.23%	6.34%	7.83%		
Long-term debt / capitalization ⁽⁷⁾	14%	15%	4%	15%	11%		
Price / earnings ratio (Class B Subordinate Voting Shares)	16.24	16.66	12.88	10.00	7.43		

⁽¹⁾ EBITDA is a non-IFRS measure and is calculated as the sum of profit attributable to owners of the Company plus interest, income taxes, depreciation and amortization expense, and customer repayment of investments in service contracts

⁽²⁾ Attributable to owners of the Company

⁽³⁾ 2011 includes a \$6.2 million share of gain on partial disposal of an investment

⁽⁴⁾ For earnings per share per class of share, please refer to the "Selected Quarterly Information" table on page 25

⁽⁵⁾ All per share information has been adjusted to reflect the two-for-one stock split of June 2014

⁽⁶⁾ On May 7, 2014, the Company declared a special dividend of \$0.75 per Class A Common Share and \$0.83 per Class B Subordinate Voting Share, for a total consideration of \$9.9 million

⁽⁷⁾ Capitalization equals long-term debt (including the current portion) plus equity attributable to owners of the Company

Results for 2015

Logistec is pleased with its 2015 results. Revenue rose 11.1% to \$358.0 million. Profit for the year decreased to \$29.1 million in 2015, down slightly from \$31.0 million in 2014. This decline stemmed largely from additional cargo-handling costs due to flooding at our terminal in Virginia, a fire at our terminal in Georgia, and the start-up of our new container terminal in Montréal (QC). Our environmental services segment posted an excellent performance, with record results for the seventh consecutive year.

Marine Services

Given the difficult economic context, notably the significant drop in commodity prices, we are satisfied with the results of our marine services segment. Logistec's marine business incorporates cargo-handling services throughout a network of some 30 ports and 40 terminals in North America, as well as coastal marine transportation serving Arctic communities and ship agency services at eastern Canadian ports. Logistec's cargo-handling business includes the handling of diverse cargoes such as containers, bulk and break-bulk. Bulk cargoes consist of wood pellets and woodchips, coal, iron ore, nickel, copper, fertilizers, sugar, salt, aggregates and other bulk products. Break-bulk includes steel, forest products, palletized fruit and project cargo such as windmills, which can be oversized or out-of-gauge. We are also involved in port logistics, which includes the stuffing and destuffing of containers along with other value-added services that link the port to the ultimate importer and/or exporter. Through the years, our wide variety of cargoes handled and services rendered have enabled us to mitigate downturns in a particular market by benefiting from growth in other areas.

In 2015, our break-bulk terminals improved their performance by way of operational improvements and by handling increased volumes of project cargoes and steel. This compensated for a drop in bulk cargo volumes stemming from the loss of iron ore business in Sept-Îles (QC) and lower coal volumes. Volumes were stable in our container business, which we operate out of the ports of Montréal (QC) and Saint John (NB).

As mentioned earlier, our cargo-handling activities were adversely affected by two unforeseen events in 2015. Flooding in a paper warehouse in Virginia caused major cargo damage and had a negative impact on our storage capacity well into the summer months. In Georgia, a fire in July destroyed two of our biomass warehouses and significantly damaged our conveyor systems, which led to storage constraints and productivity issues for the balance of the year.

Our 2015 results were also affected by the start-up of our new container terminal in Montréal (QC). Construction and temporary equipment added costs to our operation. This challenge was expected, as we were operating while awaiting delivery of cranes and peripheral terminal equipment. Furthermore, increasing volumes to service a second container terminal entailed a necessary ramp-up period.

In 2015, we invested significantly in our health, safety and environmental systems in order to enhance safety in our workplace and environmental compliance throughout our facilities. Our entire management team has been engaged to make this a priority every day. We believe nothing is more important than working safely and sustainably with the proper mindset, and that is the base on which to grow our business.

Our marine transportation business, which operates under the commercial names NEAS Inc., Nunavut Eastern Arctic Shipping Inc., and Nunavik Eastern Arctic Shipping Inc., also had a difficult year. This coastal shipping service is managed through a joint venture with The North West Company Inc., Makivik Corporation, as well as several smaller local Inuit partners. Our vessels made 12 voyages with over 100 visits to 46 northern communities, mines and sites.

Unfortunately, abnormal weather and ice conditions complicated our operations in 2015, making an already challenging operating environment even more extreme. Unprecedented ice conditions delayed shipments to communities serviced by our first sailings. Third sailings were postponed, pushing arrival dates to the absolute limit. High winds, storms, freezing shores and very cold temperatures prevailed until the season closed.

The Arctic shipping market was also affected by low commodity prices, which had an influence on the demand for mining development projects and led to lower overall volumes of project cargo going to the North.

On a positive note, we had a great safety record this year, although there is still collaborative work to be done on a number of different fronts. Improved efficiencies were also obtained through better use of our information systems and improved land delivery service, particularly in Iqaluit (NT), which is our largest destination in terms of deliveries.

Environmental Services

In our environmental business, revenue and profit before income taxes both reached record levels for the seventh consecutive year. Significant growth came from our traditional environmental services as well as from Aqua-Pipe, our aqueduct rehabilitation business.

2015 also marked the first year of operation for Sanexen Water, Inc., as Aqua-Pipe's installation provider in several U.S. states. We opened a regional office in Denver (CO) to cover the West Coast and a second regional office will be opened in 2016 to cover the East Coast.

Niedner Inc., our woven-hose manufacturing business, also had a good year. Given the large number of forest fires that occurred on the U.S. West Coast, we sold record volumes of woven hoses in the USA.

Sanexen's revenue accounted for 42% of Logistec's revenue in 2015 (versus 40% in 2014).

Financial Position

Logistec continues to enjoy a healthy financial position. Total assets rose to \$328 million from \$287 million last year, and working capital stood at \$72 million. Long-term debt closed at \$32 million.

Strategic Development Plan

Logistec is committed to developing its services in both the marine and environmental services segments.

In cargo handling, Logistec strives to be a terminal operator of choice for dry cargo in North America. Throughout its growing network of terminals, Logistec aims to be an innovative solutions-based service provider, bringing value-added cargo handling and other services to industrial companies and carriers.

Our development plan is focused on strengthening and growing our footprint of cargo-handling services in North America. Over the last few years, we have succeeded in growing organically by targeting very specific growth markets, namely mining, biomass and port logistics.

Unfortunately, with the significant drop in commodity prices, the landscape for mining development has been negatively affected and we need to moderate our expectations for significant growth. However, we still believe there will be opportunities, particularly in Québec, and we will seize these opportunities as they arise.

In biomass, we are rebuilding the capacity damaged by the fire in Georgia. We have also completed an expansion that will be coming on stream in the next quarter for a different customer. That will allow for some volume expansion in 2016.

Our container business should also see some growth in 2016. Although the economic environment is very difficult, with GDP growth at very low levels, we should be able to strengthen our Canadian gateway with new U.S. cargoes while also extending our geographic reach through the hub-and-spoke model of our customer, Mediterranean Shipping Company, S.A. This allows them to competitively transload cargoes between North America and the world using the Montréal (QC) and Saint John (NB) gateways.

Our port logistics business in Montréal-Est (QC) is developing well. We were able to offer transloading services within our new warehouse via rail/container/truck for the first time in 2015, and our services were well received by our customers. We expect continued growth of this business in 2016. In Virginia, flooding severely affected our business in 2015 and we are looking to diversify our customer base and develop our services, based on the success and the growth of the Port of Virginia as an international container port in North America.

The difficult economic environment may also present acquisition opportunities and we are actively reaching out to companies that would fit well with our development plan. We are seeking to strengthen and expand our port network and to facilitate trade through market-driven cargo-handling opportunities in North America.

We are also committed to developing our environmental services segment. Sanexen should have another good year in 2016. The order book is strong and its two main markets, traditional environmental services and the rehabilitation of water mains, hold significant growth potential. In Canada, we are well positioned to capitalize on the aqueduct infrastructure projects that are at the heart of the government's strategy. In the USA, the recovery is tangible and underground infrastructure rehabilitation needs are enormous. Finally, after being established for four years in France, our activities are seeing sustained growth, particularly in regulated materials management.

Sanexen enjoys an enviable position in its main markets. To add to its service offering in 2016, we will open the first fully-enclosed contaminated soils bioremediation centre in Canada. In addition, as of March 8, 2016, the Company acquired a business for \$5.6 million. This acquisition represents a vertical integration for the environmental services segment.

In our Aqua-Pipe business, we expect to advance our growth in the U.S. market. Furthermore, Ventia, our licensee in Australia, will be performing its first installations in 2016. The Australian market represents a good potential due to new regulations affecting water mains made of asbestos cement.

As is the case for our marine services business, we will continue to pursue growth opportunities, both internally and externally, in 2016.

Outlook

Our specialized industrial services are leaders in their individual fields. They have each developed the capacity to proactively understand the marketplace and develop opportunities based on real customer needs. This market intelligence has led to new markets for both our cargo handling and environmental services businesses. The ongoing desire to continue to build is in our culture, and is reflected in our teamwork, solutions-based customer orientation, professionalism and innovation. It also encompasses a long-term view for environmental sustainability, as well as the health and safety of our employees and those around us.

We provide value-added services for our collective future by facilitating international trade, strengthening our northern communities, cleaning our environment and protecting our drinking water.

Overall, we are committed and confident that we can continue to build our business based on the specialized services where we have developed our expertise with a solid customer base. Despite the more difficult economic environment, our service offerings, our geographic diversity, and our ability to invest in growth opportunities should allow us to continue to increase our services in both the short and long term. Clearly, our success rests on the strength of our highly dynamic team of experts who are customer oriented and consistently bring value to an expanding customer base.

We take this opportunity to express our gratitude to our directors, employees, customers, shareholders, port partners and other stakeholders. Your support and energy contribute to our success every day and are the foundation upon which we will continue to grow our business.

(signed) David M. Mann
David M. Mann, Q.C.
Chairman of the Board

(signed) Madeleine Paquin
Madeleine Paquin
President and Chief Executive Officer

March 22, 2016

Introduction

This management's discussion and analysis ("MD&A") of operating results deals with Logistec Corporation's operations, results and financial position for the fiscal years ended December 31, 2015 and 2014. All financial information contained in this MD&A and the attached audited consolidated financial statements has been prepared in accordance with International Financial Reporting Standards ("IFRS").

In this report, unless indicated otherwise, all dollar amounts are expressed in Canadian dollars. This MD&A should be read in conjunction with Logistec's audited consolidated financial statements and the notes thereon.

Our Business

Founded in 1952, Logistec Corporation is incorporated in the Province of Québec and its shares are listed on the Toronto Stock Exchange ("TSX") (ticker symbols LGT.A and LGT.B). The Company's consolidated revenue amounted to \$358.0 million in 2015 (\$322.2 million in 2014). The Company has earned a profit each year since going public in 1969 and posted a profit attributable to owners of the Company of \$29.1 million in 2015, which works out to \$2.34 per share (\$31.0 million and \$2.46 per share in 2014, respectively). The Company's largest shareholder is Sumanic Investments Inc.

The operations of Logistec Corporation, its subsidiaries and its joint ventures (collectively "Logistec", the "Company", "we", "us", or "our") are divided into two segments: marine services and environmental services.

Marine Services

Logistec provides specialized cargo handling and other services to a wide variety of marine and industrial customers. The Company is one of Eastern Canada's largest cargo-handling companies and a growing player in the USA with revenue from its marine services segment amounting to \$206.5 million. Marine services accounted for 57.7% of the Company's consolidated revenue in 2015. Our services include cargo handling, marine transportation and marine agency services.

Cargo Handling

With a presence in 44 terminals in 30 ports in eastern North America, our Company specializes in handling all types of dry cargo, including bulk, break-bulk and containers. Cargoes handled typically consist of forest products, metals, dry bulk, fruit, grain and bagged cargoes, containers, general and project cargoes. We also offer container stuffing and destuffing, warehousing and distribution, and other value-added services to industrial customers. We manage coal transportation by railway in Cape Breton (NS), a value-added service to an existing offloading and delivery contract with an important customer. Finally, we offer ancillary trucking services in Virginia and Ontario.

Our strategy is focused on diversifying our operations to cover a wide geographical area with a broad cargo mix and a blend of import-export activities. This helps minimize the impact of a negative situation affecting any one particular region or cargo type.

Our extended network of port terminals allows us to specialize our facilities and thereby tailor our services to our customers' specific cargo-handling needs. This improves the quality of services, enhances operating efficiencies, lowers the risk of cargo damage, and ensures greater control over costs. In general, this strategy enables us to provide our customers with top-quality cost-competitive services.

We aim to be the provider of choice in handling cargoes for industrial customers as well as shipowners and operators.

Other Marine Services

Our other marine services include coastal transportation of cargoes to communities in the Canadian Arctic through our 50%-owned joint venture Transport Nanuk Inc. ("Nanuk"). Nanuk owns, in partnership with Inuit shareholders, four ice-class vessels and a 50% interest in NEAS Inc. In 2015, we served close to 50 communities in Nunavut and Nunavik. Nanuk's results are included in the Company's results using the equity method of accounting.

We also offer marine agency services to foreign shipowners and operators active in Canadian waters. A shipping agent is the local representative of a foreign shipping company and will usually take care of all routine tasks on its behalf. The agent ensures that essential supplies, crew transfer, customs documentation and waste declarations are all arranged with port authorities. The agency will ensure a berth for the incoming ship, obtain services for the pilot and organize the necessary contacts with the stevedores.

Environmental Services

The Company, through its subsidiary Sanexen Environmental Services Inc. ("Sanexen"), operates in the environmental sector. It provides services to industrial, municipal and other governmental customers for the trenchless structural rehabilitation of underground water mains, regulated materials management, site remediation, risk assessment, and woven-hose manufacturing.

Operational since 1985, Sanexen became a subsidiary of Logistec Corporation in 1992. Logistec Corporation holds a 70%-equity interest in Sanexen while Sanexen's management holds the balance of the shares. Revenue from the environmental services segment amounted to \$151.5 million in 2015, and accounted for 42.3% of the Company's consolidated revenue.

Aqua-Pipe

Sanexen has developed the Aqua-Pipe technology, a process involving structural lining with minimal excavation, for the rehabilitation of drinking water supply lines between 150 millimetres and 400 millimetres in diameter. Aqua-Pipe is a technology which creates a new structural pipe made of composite materials within aging pipes that have reached the end of their useful life.

Sanexen owns Niedner Inc. ("Niedner"), a woven-hose manufacturer. Through Niedner, Sanexen manufactures the structural lining used in the Aqua-Pipe process as well as woven hoses destined for the fire-fighting market and the energy industry. Niedner also produces the resin that is part of the Aqua-Pipe installation process.

Sanexen either performs the installation of Aqua-Pipe itself or licenses the technology to specialized contractors. Developing, manufacturing and installing the product gives Sanexen a competitive advantage as it allows us to better understand all aspects of the product and its installation, and enables us to continue to improve the product and better assist our licensees.

Using this technology, approximately 1,000 kilometres of water mains have been rehabilitated to date, directly or via licensees.

Other Environmental Services

Sanexen provides services for the characterization and remediation of sites as well as for risk assessment and for regulated materials management, and has carried out hundreds of projects involving a wide spectrum of decontamination issues. It offers turnkey solutions for the assessment of properties (phases I and II) and the clean-up of soils, groundwater, buildings, lagoons and underground tanks. Sanexen also analyzes and evaluates the human and environmental risks associated with contamination issues.

Mission and Development Strategy

“Logistec provides high-quality, specialized cargo handling and other services to its marine, industrial, and municipal customers through the expertise of its personnel, the use of the latest technologies and a network of strategically located facilities.

Logistec will maximize shareholder value through its focus on customer service, operational excellence and a commitment to growth.”

In cargo handling, Logistec is an innovative solutions-based service provider bringing value-added cargo handling and other services to industrial companies and carriers looking for proactive efficiency in North America. Our growth strategy is based on organic growth and business acquisitions. We aim to maximize cargo handled through our existing network of terminals while also diversifying our cargo base, where appropriate, to avoid overexposure to any specific commodity or product. Management is always seeking new business opportunities, and potential investment projects are regularly analyzed. Such opportunities may include the acquisition of other operators, the addition of port facilities, outsourcing and providing turnkey solutions or value-added solutions for existing or new customers. We apply very strict evaluation criteria from both a financial and a strategic fit perspective to all our projects. Indeed, prior to proceeding with an acquisition, we make sure that the investment is accretive, that it provides the proper return from future sustainable cash flows and, if financing is needed, that our financial position continues to present an acceptable debt level and debt/capitalization ratio. We are striving to expand our geographical presence while maintaining a balanced portfolio of commodities or products handled. A potential business acquisition is pursued only if it will contribute to maximizing shareholder value. In recent years, we have prioritized projects in the mining, biomass and port logistics sectors.

Sanexen's long-term development strategy, while maintaining a strong focus on its traditional business (regulated materials management, site remediation and risk assessment), relies mostly on the development of Aqua-Pipe and the large potential of the North American market as well as, to a lesser extent, the international market. Through Niedner, Sanexen controls the research, development and production of the lining and resin, two of the key components in the Aqua-Pipe process. The development of large-diameter woven hoses for Aqua-Pipe is an important part of Sanexen's growth plan.

Performance Factors

Three performance factors are particularly important for the Company: a qualified and dedicated workforce, a reliable fleet of equipment and access to port facilities.

Our Personnel

Our employees are key to our successful business strategy, since they carry out the optimal management of our facilities and the efficient use of our fleet of equipment. Our success is a reflection of their skills.

We consider ourselves fortunate to count on a team of dynamic and qualified people to manage our operations despite a competitive job market. We have developed in-house programs to motivate, train and retain our employees, and benefit from a low personnel turnover rate. We employ the equivalent of 1,600 people. This number is the full-time equivalent based on a forty-hour work week of all salaried and hourly employees, including longshoremen whose services are retained directly or under multi-employer jurisdictions as a complement to our direct employees. This number also includes Sanexen's employees, whose impressive qualifications include many university graduates, including masters and doctoral degrees. Sanexen's involvement in the environmental industry means that we require highly qualified personnel, and our solid reputation enables us to attract and retain technical and professional staff.

Being mostly a service provider (as opposed to a manufacturing business), employee benefits expense is the most significant expense for the Company and represented \$177.0 million or 49.4% of revenue in 2015 (\$151.9 million or 47.2% of revenue in 2014). Please refer to Notes 8, 25 and 34 of the notes to 2015 consolidated financial statements (the "2015 Notes") and to page 16 of this MD&A for further details on employee compensation and benefits.

Fleet of Equipment

Specializing our port facilities enables us to deploy our equipment according to the particular cargo we handle. Each type of cargo requires unique methods and equipment to ensure safe and efficient handling.

Logistec has an impressive mix of equipment to handle bulk and break-bulk cargoes, as well as containers. We usually spend between \$10 million and \$12 million annually on equipment replacement. Such capital spending is in line with our annual depreciation charge. This practice allows us to maintain our production capacity and operational efficiency. In 2015, our consolidated capital expenditures were higher than usual at \$25.1 million. Of this amount, \$9.2 million was invested in updating or replacing aging equipment and \$15.9 million consisted of investments in new projects.

Sanexen owns numerous weaving machines and, with a research and development team unique in its industry, has the ability to develop and adapt its woven-hose products to a wide variety of customers. Within Niedner, we own the plant housing these machines, which are used to manufacture Aqua-Pipe hoses, and where we produce resin, two key ingredients in our aqueduct rehabilitation services. In order to meet the growing demand for Aqua-Pipe technology, in 2014, Sanexen initiated a modernization and expansion of the Niedner plant to obtain better operating efficiency and to increase production capacity. This project should be completed in 2016 for a total investment of \$12.0 million, of which \$5.0 million was spent in 2015.

Equipment and supplies constitute the second largest expense incurred by the Company as shown in the consolidated statements of earnings, and when combined with depreciation and amortization expense, totalled \$103.3 million in 2015, which represents 28.9% of revenue (\$96.2 million or 29.9% of revenue in 2014).

Access to Port Facilities

Access to port facilities is a key success factor for a cargo-handling company. It is also a barrier to entry in this segment of our business. The number of port facilities with adequate characteristics (geographical location, draft, loading and warehousing capacity, access to land transportation, etc.) is limited, and such facilities are generally leased on a long-term basis. We are present in 30 ports in eastern North America.

We lease the port terminals where we operate as well as a majority of the warehouses we use. Most of our sites are under long-term leases, permitting us to invest in proper infrastructure. The rent may be a fixed monthly charge, a throughput fee based on tonnage handled, or a combination of both. We have access to thousands of square metres of dock space along with several kilometres of dock front.

In the Company's consolidated statements of earnings, rental expense, which includes rent on leased properties, municipal taxes and maintenance costs of our sites, is the third largest expense at \$29.1 million or 8.1% of revenue in 2015 (\$26.8 million or 8.3% of revenue in 2014).

Tracking Performance

In addition to a sophisticated accounting system that enables us to rigorously analyze the performance of each of our facilities and business units, we use a costing system that allows us to monitor our operations. We have developed a multitude of automated reporting and tracking tools that provide our managers with accurate and timely information, helping to optimize our operations.

Our senior management team meets once a month to discuss results, forecasts and development projects. This practice enables management to accurately assess results and development, and to allocate necessary resources as required in a timely manner.

In addition to these monthly meetings, senior management provides our Board of Directors and our Audit Committee with quarterly performance reports. The Audit Committee's members question management and hold regular in camera discussions with the independent auditor to ensure that publicly disclosed financial reports are accurate.

Finally, before any financial or regulatory information is issued to the public, it is reviewed by a Disclosure Committee composed of members of the Company's senior management, the President and Chief Executive Officer, and the Chairman of the Board.

Ability to Perform

We have achieved a profit every year since becoming a public company in 1969. Our history of success attests to our long-term financial stability and our ability to perform on a sustained basis in a changing environment.

Business Strategy

In the marine services segment, our business strategy is rooted in the diversification of the cargoes we handle, the wide geographical area covered by our facilities and a well-balanced mix of import and export activities. This strategy has proven particularly effective over the years, as we have seen fluctuations in steel, forest products, containers and other cargo volumes, where negative situations are often offset by positive ones. In the environmental services segment, we have positioned ourselves as a leader in our traditional markets and we are counting on the penetration of Aqua-Pipe services in the USA and international markets for future growth.

We have sound internal expertise as well as access to a qualified labour force, an efficient, well-maintained and well-deployed fleet of equipment, and a solid reputation in both cargo handling and the environmental field. These features have earned the trust of our customers, suppliers and partners, and contribute to our growth.

Ability to Negotiate with Unions

The majority of the employees working for the Company are unionized. The longshoremen working on the docks have a long history of union activity, and over the years, we have proven our ability to negotiate directly or through employer associations and reach agreements with these unions. The Company is party to 23 collective agreements. We signed five agreements in 2015, while four were still being negotiated at the end of 2015 and four will expire in 2016.

Borrowing Capacity

Logistec generates positive operating cash flows. These reached \$60.2 million and \$58.1 million in 2015 and 2014, respectively, which is more than sufficient to cover our capital expenditures and working capital needs.

At the end of 2015, our total consolidated long-term debt, including the current portion, was \$32.1 million, whereas our equity attributable to owners of the Company totalled \$189.4 million, giving us a debt/capitalization ratio of only 14.5%.

The Company has organized its banking facilities in order to segregate credits available to its wholly owned activities and subsidiaries from credits available to non-wholly owned subsidiaries and joint ventures. All credit available to non-wholly owned subsidiaries and joint ventures are without recourse to Logistec. Logistec and Sanexen have available credit facilities, including short-term and long-term facilities,

totalling close to \$79.8 million, of which \$36.5 million were used (including letters of guarantee) as at December 31, 2015.

Joint venture available credit facilities totalled \$80.1 million at the same date (representing 100% of the value, i.e. not our proportionate share), of which \$44.2 million were used at the end of 2015.

These figures demonstrate the Company's financial capacity and its ability to secure financial resources to ensure our performance and development over the long term.

Selected Annual Financial Information

years ended December 31

(in thousands of dollars, except earnings and dividends per share)

	2015	2014	2013	Variation 14-15	
	\$	\$	\$	\$	%
Revenue	358,008	322,220	298,300	35,788	11.1
Profit attributable to owners of the Company	29,142	31,037	27,522	(1,895)	(6.1)
Total basic and diluted earnings per share ⁽¹⁾	2.34	2.46	2.13	(0.12)	(4.9)
Total assets	328,415	286,987	239,306	41,428	14.4
Total non-current liabilities	64,674	60,400	31,050	4,274	7.1
Cash dividends per share:					
– Class A shares ⁽²⁾⁽⁴⁾	0.2625	0.9700	0.1875		
– Class B shares ⁽³⁾⁽⁴⁾	0.2888	1.0670	0.2063		
Total cash dividends	3,408	12,748	2,523		

⁽¹⁾ Combined for both classes of shares

⁽²⁾ Class A Common Shares ("Class A shares")

⁽³⁾ Class B Subordinate Voting Shares ("Class B shares")

⁽⁴⁾ On May 7, 2014, the Company declared a special dividend of \$0.75 per Class A share and \$0.83 per Class B share, for a total consideration of \$9.9 million

2015 versus 2014

Revenue was up by 11.1% in 2015, an increase of \$35.8 million over 2014. The variation came from both our business segments: a 6.1% and 18.7% increase for the marine and environmental services segments, respectively.

Profit attributable to owners of the Company decreased by \$1.9 million or 6.1% in 2015. This decline stemmed largely from additional cargo-handling costs due to flooding at our terminal in Virginia, a fire at our terminal in Georgia, and the start-up of our new container terminal in Montréal (QC). This was partially offset by greater profitability in our environmental services segment.

As the weighted average number of shares outstanding remained stable between 2015 and 2014, after adjusting for the two-for-one stock split in June 2014, earnings per share varied proportionately to profit attributable to owners of the Company.

Total assets amounted to \$328.4 million at the end of 2015, up by \$41.4 million over 2014. The growth in assets is mainly due to investments in capital expenditures. Capital expenditures were higher than usual at \$25.1 million, resulting in an \$11.3 million increase in property, plant and equipment. This increase is also due to an increase in trade and other receivables and work in progress. Our cash position decreased by \$1.6 million, which is mainly due to our investment activities of \$35.0 million, income taxes paid of \$8.8 million, a negative change in working capital of \$11.8 million, and financing activities that used \$7.4 million, partly offset by \$60.2 million in cash generated from operations.

Total non-current liabilities increased to \$64.7 million in 2015 from \$60.4 million in 2014, due mainly to the \$1.9 million increase in our long-term debt during the year in order to finance our investments in capital expenditures, and to the \$3.0 million increase of our deferred income tax liabilities.

Cash dividends paid in 2015 were down by \$9.3 million from 2014. The 2014 cash dividend amount was higher due to the Board of Directors' approval of a special dividend. The 2015 cash dividend amount is more in line with our regular dividends paid.

2014 versus 2013

Revenue was up by 8.0% in 2014, an increase of \$23.9 million over 2013. The variation came from both our business segments: a 7.1% and 8.5% increase for the marine and environmental services segments, respectively.

Profit attributable to owners of the Company grew by \$3.5 million or 12.8% in 2014. This profit increase was attributable to the greater profitability in both our business segments in 2014.

As the weighted average number of shares outstanding remained stable between 2014 and 2013, after adjusting for the two-for-one stock split, *earnings per share* varied proportionately to profit attributable to owners of the Company.

Total assets amounted to \$287.0 million at the end of 2014, up by \$47.7 million over 2013. The growth in assets stemmed mainly from investments in capital expenditures, resulting in a \$36.6 million increase in property, plant and equipment. Capital expenditures were higher than usual at \$42.5 million. Our cash position increased by \$6.7 million, which was mainly due to the \$58.1 million of cash generated from operations, adding dividends received of \$5.6 million, deducting our investment activities of \$40.0 million and income taxes paid of \$15.2 million.

Total non-current liabilities increased to \$60.4 million in 2014 from \$31.0 million in 2013, due mainly to the \$23.6 million increase in our long-term debt during the year in order to finance our investments in capital expenditures.

Cash dividends paid in 2014 were up by \$10.2 million over 2013. The increase came mainly from the Board of Directors' approval of a special dividend on a post-split basis of \$0.75 per Class A share and \$0.83 per Class B share, paid on July 7, 2014.

Business Acquisitions

On January 31, 2014, the Company, through its wholly owned subsidiary, Logistec Stevedoring Inc., increased its shareholding in Mestco Terminal Inc. ("Mestco") from a 50%-owned joint venture to an 85.8%-owned subsidiary as a result of the conversion of trade payables by the Company and the other coventurer and an additional \$7.1 million cash investment made by the Company in Mestco shares. As of October 21, 2014, Mestco changed its name to MtlLINK Multimodal Solutions Inc. ("MtlLINK"). MtlLINK provides port logistics services in Montréal-Est (QC). Services include container stuffing and destuffing, warehousing and distribution, and other value-added services to shipping lines and industrial customers. This transaction strengthened the Company's position in the port logistics industry.

On May 21, 2014, the Company, through its subsidiary Sanexen, acquired 100% of the issued and outstanding shares of Mistral Environnement SAS ("Mistral") for €3.9 million (CA\$5.8 million). The payment was made in cash. Mistral provides regulated materials management services in France. This transaction increased the scope of environmental services offered by Sanexen in France.

Please refer to Note 6 of the 2015 Notes for further details on these acquisitions.

On March 8, 2016, the Company acquired a business for \$5.6 million. This acquisition represents a vertical integration for its environmental services segment.

Please refer to Note 40 of the 2015 Notes for further details on this acquisition.

Goodwill mainly arose in the acquisitions as a result of expected synergies and other intangible assets not qualifying for separate recognition and is not deductible for tax purposes.

Results

Significant accounting policies applied in the 2015 consolidated financial statements are described in Note 2 of the 2015 Notes.

Revenue

Consolidated revenue totalled \$358.0 million in 2015, an increase of \$35.8 million or 11.1% over 2014. Revenue was affected by the increase in the U.S. dollar against the Canadian dollar. For the year, the positive impact amounted to \$15.3 million.

The marine services segment posted revenue of \$206.5 million in 2015, representing higher sales compared to the \$194.7 million reported for 2014. The increase was due to the fluctuating exchange rate of the U.S. dollar against the Canadian dollar representing \$11.1 million more in sales compared to 2014. Activity in the marine services segment was similar to that of 2014, with a slight decrease in bulk activity, offset by an increase in break-bulk activity.

The environmental services segment delivered a good performance in 2015, as revenue increased by \$23.9 million or 18.7% over 2014 to reach \$151.5 million. Revenue growth came primarily from increased activity in Aqua-Pipe and from site remediation.

Employee Benefits Expense

Employee benefits expense increased from \$151.9 million in 2014 to \$177.0 million in 2015. This \$25.0 million increase reflects the overall rise in activity in 2015, along with a higher labour ratio of employee benefits expense to revenue, from 47.2% in 2014 to 49.4% in 2015. The higher expense ratio is explained by two items in the environmental services segment: first, additional charges related to the long-term incentive plans due to some targets being reached following a good financial performance, and second, the less favourable revenue mix in terms of labour ratio. The marine services segment's ratio was similar to that of 2014.

Equipment and Supplies Expense

Equipment and supplies expense stood at \$91.0 million in 2015, an increase of \$5.0 million over 2014. This increase is in line with our revenue growth and is stable at 25.4% for 2015, compared to 26.7% in 2014.

Rental Expense

Rental expense was stable between 2015 and 2014, totalling \$29.1 million and \$26.8 million, representing 8.1% and 8.3% of revenue, respectively. This expense is stable in nature, unless changes occur within our network activities.

Other Expenses

Other expenses totalled \$14.7 million for 2015, up by \$3.2 million over 2014. Most of the increase came from bad debt expense and insurance claims for the 12-month period.

Share of Profit of Equity Accounted Investments

Share of profit of equity accounted investments decreased to \$4.2 million in 2015, from \$6.4 million in 2014. The 2015 decrease is mostly explained by the start-up of our new container terminal in Montréal (QC). Construction and temporary equipment added costs to our operation. This challenge was expected, as we were operating while awaiting the delivery of cranes and peripheral terminal equipment.

Other Gains and Losses

Other gains and losses showed a \$5.5 million gain for 2015, compared with a \$2.5 million gain in 2014. The variation is mostly due to a \$1.9 million gain on a judgment and general mutual release with a third party. It is also due to the decrease in the Canadian dollar against the U.S. dollar in 2015, which generated a gain on foreign currency translation of \$2.1 million.

Income Taxes

Income taxes stood at \$10.3 million for 2015. When adjusting the profit before income taxes to exclude the effect of the share of profit of equity accounted investments, the 2015 tax rate computes to 26.4% compared to 26.8% in 2014. This variation is within normal parameters considering that this average rate may vary depending on the distribution of profits over the various tax jurisdictions. Please refer to Note 12 of the 2015 Notes for a full reconciliation of the effective income tax rate and other relevant income tax information.

Profit for the Year and Earnings per Share

In 2015, Logistec achieved a consolidated profit for the year of \$32.9 million, of which \$29.1 million was attributable to owners of the Company. This is lower than the 2014 consolidated profit of \$34.5 million, of which \$31.0 million was attributable to owners of the Company.

The 2015 profit attributable to owners of the Company computes to total basic and diluted earnings per share of \$2.34, which corresponds to \$2.25 attributable to Class A shares and \$2.47 attributable to Class B shares.

All other expenses affecting operating profit varied within normal business parameters and were comparable to 2014 levels.

Dividends

Logistec paid a total of \$3.4 million in dividends to its shareholders in 2015.

On July 31, 2015, the Company's Board of Directors elected to increase the dividend payment by 20% for both classes of shares, bringing the annual dividend per share to \$0.30 per Class A share and \$0.33 per Class B share.

On December 9, 2015, the Board of Directors declared dividends of \$0.075 per Class A share and of \$0.0825 per Class B share, for a total consideration of \$1.0 million. These dividends were paid on January 15, 2016 to all Logistec Corporation shareholders of record as at January 4, 2016.

On March 22, 2016, the Board of Directors declared dividends of \$0.075 per Class A share and of \$0.0825 per Class B share, which will be paid on April 15, 2016 to all shareholders of record as of April 5, 2016. The total estimated dividend to be paid is \$1.0 million.

All dividends paid in 2015 were eligible dividends for Canada Revenue Agency purposes.

The Company's Board of Directors determines the level of dividend payments. Although Logistec does not have a formal dividend policy, the practice has been to maintain regular quarterly dividends with modest increases over the years.

Liquidity and Capital Resources

Capital Management

The Company's primary objectives when managing capital are to:

- Maintain a capital structure that allows financing options to the Company in order to benefit from potential opportunities as they arise;

- Provide an appropriate return on investment to its shareholders;
- Maintain a debt/capitalization ratio of less than 40%. The debt/capitalization ratio is defined as long-term debt (including the current portion) over long-term debt (including the current portion) plus equity attributable to owners of the Company.

The Company includes the following in its capital:

- Cash and cash equivalents and short-term investments, if any;
- Long-term debt (including the current portion) and short-term bank loans, if any;
- Equity attributable to owners of the Company.

The Company's financial strategy is formulated and adapted according to market conditions in order to maintain a flexible capital structure that is consistent with the objectives stated above and corresponds to the risk characteristics of the underlying assets. In order to maintain or adjust its capital structure, the Company may refinance its existing debt, raise new debt, pay down debt, repurchase shares for cancellation purposes pursuant to normal course issuer bids or issue new shares.

When looking at business investment opportunities, discounted cash flow models are utilized to ensure that the rate of return meets the Company's objectives. Furthermore, investment opportunities must be accretive to earnings per share, therefore enhancing shareholder value.

The decision to repay debt is based on an assessment of current levels of cash in relation to expected cash that will be generated from operations. The Company has unused credit facilities with various financial institutions that can be utilized when investment opportunities arise.

Capital Resources

Total assets amounted to \$328.4 million as at December 31, 2015, up by \$41.4 million over the closing balance of \$287.0 million as at December 31, 2014.

Cash and cash equivalents totalled \$23.8 million at the end of 2015, down by \$2.6 million from \$26.4 million as at December 31, 2014. The main items behind this decrease were as follows:

(in thousands of dollars)

Positive:	
Profit for the year	32,873
Issuance of long-term debt	12,642
Current income taxes	8,720
Increase in other long-term liabilities	4,440
Depreciation and amortization expense	12,328
	71,003
Negative:	
Acquisition of property, plant and equipment	(26,118)
Changes in non-cash working capital items	(11,765)
Repurchase of share capital	(5,863)
Acquisition of other non-current assets (mainly due to a take-or-pay service contract)	(10,640)
Income taxes paid	(8,842)
Repayment of long-term debt	(9,945)
	(73,173)

Working Capital

As at December 31, 2015, current assets totalled \$125.8 million and current liabilities totalled \$54.1 million, computing into working capital of \$71.7 million for a current ratio of 2.33:1. This compares favourably with working capital of \$59.0 million and a 2.25:1 ratio as at December 31, 2014.

Long-Term Debt

Combining the current and long-term portions of long-term debt, the balance of \$29.3 million as at December 31, 2014, was up by \$2.8 million to \$32.1 million as at December 31, 2015. The increase mainly reflects our investment in capital expenditures, where we borrowed \$12.6 million in 2015, less the repayments of \$9.9 million.

Under the terms of our various financing agreements, the Company, its subsidiaries and its joint ventures must satisfy certain restrictive covenants with respect to minimum financial ratios. As at December 31, 2015, all the group's entities complied with such covenants. In some cases, financing covenants may limit the ability of some subsidiaries or joint ventures to pay dividends to Logistec. However, Logistec generates sufficient cash flows from its wholly owned subsidiaries to meet its financial obligations.

Payments Due by Period

The following table provides a summary of the Company's long-term debt and contractual obligations:

Contractual Obligations					
<i>as at December 31, 2015</i>					
<i>(in thousands of dollars)</i>					
	Total	Less than	1 – 3	4 – 5	More than
	\$	1 year	years	years	5 years
	\$	\$	\$	\$	\$
Long-term debt	32,100	2,159	29,941	–	–
Operating leases					
– Equipment	10,420	3,113	4,562	1,366	1,379
– Occupancy	48,353	10,802	21,648	6,559	9,344
Purchase obligations ⁽¹⁾	20,701	20,701	–	–	–
Non-current financial liabilities, excluding the derivative	3,900	–	3,631	269	–
Total contractual obligations	115,474	36,775	59,782	8,194	10,723

⁽¹⁾ Consists of equipment ordered, not yet delivered at the end of 2015

The reader is referred to Notes 25, 29, 31, 37 and 38 of the 2015 Notes for further details about post-employment benefit assets and obligations, long-term debt, provisions, commitments, and contingent liabilities and guarantees.

Equity Attributable to Owners of the Company

Equity attributable to owners of the Company amounted to \$189.4 million as at December 31, 2015. Adding long-term debt yields a capitalization of \$221.5 million, which computes to a debt/capitalization ratio of 14.5%, significantly below the 40% threshold mentioned previously in the Company's capital management objectives. This also means that the Company has substantial financial leverage available should the need arise.

On May 7, 2014, the Company's Board of Directors approved a two-for-one stock split of the Class A shares and Class B shares of the Company, effective June 27, 2014. In connection with this stock split, 3,731,811 Class A shares and 2,571,650 Class B shares were issued on July 7, 2014.

As at March 22, 2016, 7,429,622 Class A shares and 4,777,100 Class B shares were issued and outstanding. Each Class A share is convertible at any time by its holder into one Class B share. Please refer to Note 32 of the 2015 Notes for full details on the Company's share capital.

Normal Course Issuer Bid ("NCIB")

Since October 20, 2005, Logistec has repurchased some of its shares for cancellation purposes pursuant to consecutive annual NCIBs, the latest of which terminated on October 23, 2015. On October 26, 2015, the Company launched another NCIB that will terminate no later than October 25, 2016. The Company believes that the repurchase of its shares may constitute an appropriate and desirable use of its available cash and, consequently, that the offer is in the best interest of Logistec and its shareholders. Pursuant to the current NCIB, Logistec intends to repurchase for cancellation purposes up to 372,046 Class A shares and 249,460 Class B shares, representing 5% of the issued and outstanding shares of each class as at October 21, 2015.

Shareholders may obtain a free copy of the notice of intention regarding the NCIB filed with the TSX by contacting the Company.

During 2015, under the NCIB programs, 20,400 Class A shares and 117,100 Class B shares were repurchased at average prices of \$48.49 and \$41.59, respectively. Please refer to Note 32 of the 2015 Notes for further details.

Equity in Joint Ventures

The Company's results include its share of operations in joint ventures, which are accounted for in the share of profit of equity accounted investments. The closing balance of \$29.0 million at the end of 2015 is mainly the result of the 2014 closing balance of \$27.1 million plus the 2015 share of profit of equity accounted investments of \$4.3 million, less \$2.4 million in dividends received.

As at December 31, 2015, the Company's 50%-equity interests are in the following joint ventures: Termont Terminal Inc., Transport Nanuk Inc., Quebec Mooring Inc., Moorings (Trois-Rivières) Ltd., Quebec Maritime Services Inc., 9260-0873 Québec Inc. and Flexiport Mobile Docking Structures Inc. The Company also holds a 49%-equity interest in Qikiqtaaluk Environmental Inc. and Avataani Environmental Services Inc.

None of the Company's joint ventures are publicly listed entities and, consequently, do not have published price quotations.

The Company has one significant joint venture, Termont Terminal Inc., specialized in handling containers, which is aligned with the Company's core business. Please refer to Note 20 of the 2015 Notes for its financial information.

Post-Employment Benefits

The Company offers either defined benefit retirement plans or defined contribution retirement plans to its employees. In consideration that a majority of beneficiaries from the defined benefit retirement plans were pensioners already, the Company elaborated a derisking strategy in 2012 with regard to these plans. The strategy essentially consisted of a transition plan of the investment policy, based on the gradual but disciplined transition from equities to fixed income with a target to reach a proportion of 75% of investments in fixed income by the end of 2016. This target was actually achieved by the end of 2014 through a combination of reassigning plan assets from equities to fixed income and buying insured annuities when market conditions were favourable. In December of 2014, we bought out insured annuities for a majority of the pensioners of the defined benefit retirement plans for an amount of \$14.3 million and, essentially, completely sheltered the Company from the financial liabilities associated therewith, with an equal amount of reduction in retirement plan assets. This is considered a partial settlement of these plans for accounting purposes.

A summary of the fair value of plan assets, benefit obligation, funded status of the retirement plans, and significant assumptions can be found in Note 25 of the 2015 Notes.

Calculations on the retirement plans' funded statuses have been performed by the Company's independent actuaries as of December 31, 2015. They calculated a benefit obligation of \$28.5 million, compared with a fair value of plan assets of \$16.5 million, which computed into a funded status deficit of \$11.9 million. The Company offers supplemental retirement plans to senior executives ("SERP"). The reader is referred to the description of the "Senior Management Pension Plan" in our information circular. These SERP are unfunded and the related obligation of \$10.4 million is included in the above numbers. Excluding the SERP obligation, the funded status deficit amounts to \$1.5 million.

Management's assumption for the discount rate was 4.0% in 2014 and 2015. Actuarial calculations made for actual funding and cash disbursements use different assumptions and therefore compute into different funded statuses. The Company's SERP are non-registered plans and, therefore, are not subject to actuarial valuations. The Company sponsors three registered defined benefit retirement plans. Of these plans, two were subject to actuarial valuations as of December 31, 2013, and one as of December 31, 2014. Based on these valuations, the Company's combined surplus amounts to \$0.5 million when calculated using the going concern method, and to a combined deficit of \$1.1 million when using the solvency method.

The next required valuations are as of December 31, 2015 for one of the plans, and as of December 31, 2016 for the other plans. The Company is therefore not currently in a position to provide an update on the funded status of its defined benefit retirement plans.

Other Items in the Consolidated Statements of Financial Position

Financial position as at (in millions of dollars)	December 31, 2015 \$	December 31, 2014 \$	Var. \$	Var. %	Explanation of variation
Trade and other receivables	77.3	67.1	10.3	15.3	The variation is explained by a greater level of activity in the fourth quarter of 2015 compared to the same quarter of 2014. It is also explained by a claim receivable of \$5.5 million from the insurance company related to the fire in Brunswick (GA).
Work in progress	6.4	1.0	5.4	526.9	Work in progress represents the gross unbilled amount that will be collected from customers for contract work performed to date in our environmental services segment. Increased site remediation activity led to higher work in progress at the end of the fourth quarter of 2015.
Prepaid expenses	8.0	3.1	4.8	156.0	The majority of the increase of prepaid expenses and other non-current assets stems from a \$10 million take-or-pay service contract with a supplier. Prepaid expenses and other non-current assets will be reduced as the services are received, and this arrangement is for a period of three years. The remaining balance as at December 31, 2015 amounted to \$8.2 million, of which \$4.8 million was classified as a prepaid expense.
Other non-current assets	5.2	1.7	3.5	204.8	
Property, plant and equipment	111.0	99.7	11.4	11.4	The increase stems from acquisitions totalling \$25.1 million, which exceeded the depreciation expense of \$10.9 million and the \$6.0 million write-off of equipment in Brunswick (GA) related to the fire. The amount of write-off was re-evaluated in the fourth quarter of 2015 from the previously reported \$9.7 million to \$6.0 million. Although this amount is still an estimate, we are confident that it better reflects the value of assets destroyed by the fire. Please refer to Note 39 of the 2015 Notes for more detailed information.
Trade and other payables	46.4	40.5	5.9	14.6	The increase mainly reflects the higher level of activity in the fourth quarter of 2015 compared to the fourth quarter of 2014. It also reflects the reclassification of \$5.0 million to short-term payables of the cumulative charge for the Company's long-term incentive plans.
Current portion of long-term debt	2.2	1.3	0.9	71.2	The variation stems from the \$6.6 million increase in long-term debt used for the ongoing expansion of the Niedner plant in the environmental services segment, less \$3.6 million in discretionary and regular repayments during 2015.
Long-term debt	29.9	28.0	1.9	6.8	

Other items in the consolidated statements of financial position varied according to normal business parameters.

Financial Risk Management

By the nature of the activities carried out and as a result of holding financial instruments, the Company is exposed to credit risk, liquidity risk and market risk, especially interest rate risk and foreign exchange risk.

Credit Risk

Credit risk arises from the possibility that a counterpart will fail to perform its obligations. The Company conducts a thorough assessment of credit issues prior to committing to the investment and actively monitors the financial health of its investees on an ongoing basis. In addition, the Company is exposed to credit risk from customers. On the one hand, the Company does business mostly with large industrial and well-established customers, thus reducing its credit risk. On the other hand, the number of customers served by the Company is limited, which increases the risk of business concentration and economic dependency. Overall, the Company serves approximately 1,600 customers. In 2015, the 20 largest customers accounted for 49.0% of consolidated revenue (49.0% in 2014) and not a single customer accounted for more than 10% of consolidated revenue and trade receivables.

Allowance for doubtful accounts and past due receivables are reviewed by management at each reporting date. The Company updates its estimate of the allowance for doubtful accounts on a specific basis and, if required, using a set percentage applied to the aging of accounts receivable. Trade and other receivables are written off once determined not to be collectable.

Pursuant to their respective terms, trade and other receivables were aged as follows:

	As at December 31, 2015 \$	As at December 31, 2014 \$
<i>(in thousands of dollars)</i>		
Current	24,315	23,242
31-60 days	21,818	20,670
Past due 1-30 days	12,296	12,395
Past due 31-60 days	5,089	2,928
Past due 61-120 days	2,152	1,200
Past due over 121 days ⁽¹⁾	11,663	6,617
	77,333	67,052

⁽¹⁾ Includes contract holdbacks amounting to \$4.2 million (\$2.3 million in 2014)

The movements in the allowance for doubtful accounts were as follows:

	2015 \$	2014 \$
<i>(in thousands of dollars)</i>		
Balance, beginning of year	1,480	993
Bad debt expense	1,012	676
Written off	27	(189)
Balance, end of year	2,519	1,480

The Company's maximum exposure to credit risk with respect to each of its financial assets (cash and cash equivalents, investments in service contracts, trade and other receivables, and non-current financial assets) corresponds to its carrying amount.

Liquidity Risk

Liquidity risk is the Company's exposure to the risk of not being able to meet its financial obligations when they become due. The Company monitors its levels of cash and debt, and takes appropriate actions to ensure it has sufficient cash to meet operational needs while ensuring compliance with covenants.

The following were the contractual maturities of financial obligations:

As at December 31, 2015 <i>(in thousands of dollars)</i>	Carrying amount \$	Contractual cash flows \$	Less than 1 year \$	1-3 years \$	4-7 years \$
Trade and other payables	46,352	46,352	46,352	–	–
Long-term debt ⁽¹⁾	33,461	33,461	2,582	29,279	1,600
Non-current financial liabilities, excluding the derivative	3,900	3,900	–	3,631	269
	83,713	83,713	48,934	32,910	1,869

As at December 31, 2014 <i>(in thousands of dollars)</i>	Carrying amount \$	Contractual cash flows \$	Less than 1 year \$	1-3 years \$	4-7 years \$
Trade and other payables	40,452	40,452	40,452	–	–
Long-term debt ⁽¹⁾	30,311	30,311	1,505	22,601	6,205
Non-current financial liabilities, excluding the derivative	4,920	4,920	–	3,393	1,527
	75,683	75,683	41,957	25,994	7,732

⁽¹⁾ Includes principal and interest

Given the actual liquidity level combined with future cash flows that will be generated by operations, the Company believes that its liquidity risk is low.

Market Risk

Market risk is the risk that changes in market prices, such as foreign exchange rates and interest rates, will affect the Company's results or the value of its financial instruments. The Company is mainly exposed to interest risk and foreign exchange risk.

Interest Risk

The Company is exposed to interest risk through interest rate fluctuations. Previously, the Company did not hold any financial instruments that mitigated the risk. However, since 2011, a subsidiary of the Company holds interest rate swap contracts related to its debts to swap the floating rate to a fixed rate, thus decreasing the Company's sensitivity to interest rate fluctuations.

Sensitivity Analysis

As at December 31, 2015, the floating rate portion of the Company's long-term debt was 92% (96% in 2014). Taking into account the interest rate swap contracts mentioned above, the floating rate portion was 50% as at December 31, 2015 (61% in 2014). All else being equal, a hypothetical variation of +1.0% in the prime interest rate on the floating rate portion of the Company's long-term debt held as at December 31, 2015, excluding the floating rate debt for which the floating rate has been swapped to fixed, would have a negative impact of \$0.2 million (\$0.2 million in 2014) on profit for the year. A hypothetical variation of -1.0% in the prime interest rate would have the opposite impact on profit for the year.

Foreign Exchange Risk

The Company is mainly exposed to fluctuations in the U.S. dollar. The Company considers the risk to be limited and, therefore, does not use derivative instruments to reduce its exposure.

During 2015, all else being equal, a hypothetical strengthening of 5.0% of the U.S. dollar against the Canadian dollar would have a positive impact of \$1.6 million (\$1.4 million in 2014) on profit for the year and a positive impact of \$2.9 million (\$2.6 million in 2014) on total comprehensive income. A hypothetical

weakening of 5.0% of the U.S. dollar against the Canadian dollar would have the opposite impact on profit for the year and total comprehensive income.

As at December 31, 2015, a total of \$36.1 million or US\$23.3 million and €2.6 million (\$27.1 million or US\$21.2 million and €1.8 million in 2014) of cash and cash equivalents and trade and other receivables is denominated in foreign currencies. As at December 31, 2015, a total of \$17.2 million or US\$11.0 million and €1.3 million (\$9.7 million or US\$7.4 million and €0.8 million in 2014) of trade and other payables is denominated in foreign currencies.

Fair Value of Financial Instruments

As at December 31, 2015 and 2014, the estimated fair values of cash and cash equivalents, trade and other receivables, trade and other payables, and dividends payable approximated their respective carrying values due to their short-term nature.

The estimated fair value of long-term notes receivable was not significantly different from their carrying value as at December 31, 2014, based on the Company's estimated rate for long-term notes receivable with similar terms and conditions.

The estimated fair value of an investment in a service contract was not significantly different from its carrying value as at December 31, 2015 and 2014, as terms and conditions were similar to current conditions.

The estimated fair value of long-term debt was not significantly different from its carrying value as at December 31, 2015 and 2014, since it mainly bore interest at floating rates and had financing conditions similar to those then available to the Company.

Business Risks

The business risks to which we are exposed have been fairly consistent over the last few years. The following is a summary of these major risks:

Market Risk – The Company handles a wide variety of commodities and, although our geographical and product diversification strategy should protect us against significant impacts, major fluctuations in specific commodities or in specific regions may affect our performance.

Port Terminal Related Risks – Access to strategic terminals is critical to a successful cargo-handling operation. Our facilities are generally leased on a long-term basis. Such leases give us operating rights in exchange for rent that are generally fixed costs for the Company. Consequently, we quickly feel the financial impact of a major decline in cargo volumes.

Government Policies – Government investment in port infrastructures, legislation, tariffs or taxation powers can have a direct impact on a site's profitability and even on the flow of cargo.

Currency Fluctuations – Fluctuations in the Canadian/U.S. dollar conversion rate may affect Canadian companies. This situation, although it may affect our customers, does not affect us directly. Indeed, we usually provide services locally and are paid in the same currency in which we incur costs. Hence, fluctuations in the U.S. dollar do not usually have a significant impact on our results, as our U.S. subsidiaries are financially self-sustaining. As discussed in the previous section "Financial Risk Management", the Company is mainly exposed to fluctuations in the U.S. dollar versus the Canadian dollar, particularly for its consolidated statements of financial position items held in U.S. dollars. However, the Company considers this risk to be relatively limited.

Personnel and Labour Related Risks – Some of our facilities are located near small urban centres where it can be difficult to find qualified labour. In addition, the industry in our marine services segment is strongly unionized and there is always a risk of strike or work stoppage when negotiating collective agreements.

Related Party Transactions

In addition to compensation to key management personnel and dividends to shareholders that occur in the normal course of business and that are quantified in Note 34 of the 2015 Notes, services rendered to or by related parties are essentially professional services, rent, management fees, and operational costs charged to or by joint ventures. These transactions are also in the normal course of business, and their consideration is established and agreed to by the related parties. Included in the amounts owed from joint ventures is Nanuk's share of the post-employment benefit obligation of one of the Company's sponsored retirement plans.

Selected Quarterly Information

	Q1	Q2	Q3	Q4	Year
<i>(in thousands of dollars, except per share amounts)</i>	\$	\$	\$	\$	\$
2015					
Revenue	60,372	89,262	115,933	92,441	358,008
Profit attributable to owners of the Company	2,518	6,668	12,102	7,854	29,142
Basic and diluted earnings per Class A share	0.19	0.51	0.94	0.61	2.25
Basic and diluted earnings per Class B share	0.21	0.57	1.03	0.67	2.47
Total basic and diluted earnings per share	0.20	0.54	0.97	0.63	2.34
2014					
Revenue	62,735	78,697	93,908	86,880	322,220
Profit attributable to owners of the Company	4,347	7,444	11,959	7,287	31,037
Basic and diluted earnings per Class A share	0.33	0.57	0.91	0.56	2.37
Basic and diluted earnings per Class B share	0.36	0.62	1.00	0.61	2.59
Total basic and diluted earnings per share	0.34	0.59	0.95	0.58	2.46

Seasonal Nature of Operations

Operations are affected by weather conditions and are therefore of a seasonal nature. During the winter months, the St. Lawrence Seaway is closed. There is no activity on the Great Lakes, reduced activity on the St. Lawrence River, and no activity in Arctic transportation due to ice conditions.

Sanexen's activities are also affected by weather conditions, as the majority of the specialized services it offers depend upon the excavation of soils, which is more difficult during the winter.

Historically, the first quarter and, to a lesser extent, the second quarter have always presented a lower level of activity and yielded weaker results than the other quarters. The third and fourth quarters are usually the most active.

Fourth Quarter of 2015 Results and Comparative Figures

<i>(in thousands of dollars, except per share amounts)</i>	Q4 2015 \$	Q4 2014 \$
Revenue	92,441	86,880
Employee benefits expense	(46,462)	(41,497)
Equipment and supplies expense	(22,550)	(25,414)
Rental expense	(7,786)	(6,925)
Other expenses	(3,966)	(2,880)
Depreciation and amortization expense	(3,608)	(2,734)
Share of profit of equity accounted investments	1,709	2,353
Other gains and losses	874	460
Operating profit	10,652	10,243
Finance expense	(226)	(242)
Finance income	(168)	167
Profit before income taxes	10,258	10,168
Income taxes	(1,775)	(1,723)
Profit for the period	8,483	8,445
Profit attributable to:		
Owners of the Company	7,854	7,287
Non-controlling interests	629	1,158
Profit for the period	8,483	8,445
Basic and diluted earnings per Class A share	0.61	0.56
Basic and diluted earnings per Class B share	0.67	0.61

Revenue totalled \$92.4 million in the fourth quarter of 2015, up by \$5.5 million over the same period of 2014. This increase is explained by strong activity in the marine services segment during the fourth quarter.

Employee benefits expense to revenue ratio held relatively steady, at 50.3% and 47.8% for the fourth quarters of 2015 and 2014, respectively.

Equipment and supplies expense for the fourth quarter of 2015 was slightly lower when compared to the fourth quarter of 2014. Both the marine services and environmental services segments had different revenue mixes with lower equipment and supplies expenses compared to 2014.

All other expenses affecting operating profit varied within normal business parameters and were comparable to 2014 levels.

Operating profit for the fourth quarter of 2015 amounted to \$10.7 million, similar to the fourth quarter of 2014. The operating profit is stable, but does not reflect the fact that we had a stronger level of activity in the marine services segment during the fourth quarter of 2015, which was partly offset by a lower level of activity in the environmental services segment.

Significant Judgments, Estimates and Assumptions

In the application of the Company's significant accounting policies, management is required to make judgments, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors considered to be relevant. Actual results may differ from those estimates. The measurement of some assets and liabilities in the preparation of the financial statements includes assumptions made by management that are described in Note 4 of the 2015 Notes. Further details on judgments, estimates and assumptions can be found in the 2015 Notes, particularly regarding trade receivables (Notes 5 and 18), goodwill (Note 22), finite-life intangible assets (Note 23), equity accounted investments (Note 20), impairment of long-lived assets including goodwill (Note 22), deferred income taxes (Note 12), post-employment benefits (Note 25), and provisions (Note 30). The Company's significant accounting policies are applied consistently to all its reportable industry segments (Note 35).

Application of New and Revised IFRS

On January 1, 2015, the Company adopted IAS 19, "Employee Benefits", which did not affect the presentation of amounts reported in the financial statements. Please refer to Note 3 of the 2015 Notes for a full description of this standard.

Additionally, the following accounting standards have been published or modified: IFRS 9, "Financial Instruments"; IFRS 15, "Revenue from Contracts with Customers"; IFRS 16, "Leases"; and IAS 1, "Presentation of Financial Statements". Again, please refer to Note 3 of the 2015 Notes for further details on these standards.

Environmental Matters

Climate Change

It is not possible to assess the impact of climate change on our business at this time. We believe it may create concerns but also opportunities. Although it may have an impact on water levels in certain ports, it may also lead to a longer season for Arctic transportation. These are monitored regularly to ensure that we will be well positioned to deal with any changes that may occur in the flow of trade.

Other Environmental Concerns

We handle various bulk commodities on sites that have had industrial activities for many years. It is more than likely that some sites were already contaminated from such activities prior to our arrival. We normally make a baseline assessment of the sites' contamination prior to signing a new lease. This limits our liability to our own operations. Logistec takes environmental matters very seriously and is committed to limiting and reducing its environmental footprint.

Environmental Policy

Logistec has a health, safety and environment ("HSE") policy that recognizes the importance of environmental aspects of the business. It commits us to take into account the possible repercussions on the environment of all our current and future decisions and operations.

The policy states that the Company will subscribe to certain principles, such as:

- Respect of and compliance with current environmental laws and regulations in the conduct of all our operations;
- Reduction of our possible impact on the environment with protective and preventive measures;
- Use of environmentally friendly technologies;
- Adoption and application of programs aimed at continuous improvement, as measured through the monitoring of emissions and waste resulting from our activities.

Green Marine

As proof of its commitment towards the environment, Logistec has been a certified Green Marine participant since 2009. Green Marine is a joint Canada-USA initiative aimed at implementing a marine industry environmental program throughout North America. Founded in 2008 by CEOs of leading marine services companies in Eastern Canada, including our CEO, Green Marine has rapidly gained a reputation for credibility and transparency, and for challenging participant companies to improve their environmental performance beyond regulatory compliance. The cornerstone of the Green Marine initiative is its far-reaching environmental program, which makes it possible for any marine company operating in Canada or the USA to voluntarily improve its environmental performance by undertaking concrete and measurable actions.

Although the program was originally conceived for the Great Lakes and St. Lawrence corridor, the interest it has generated throughout the marine industry has enabled it to evolve and cover North America in its entirety. Companies participating in the voluntary program evaluate their performance yearly on a scale that ranges from regulatory compliance to excellence in their practices with respect to seven priority environmental issues, namely: aquatic invasive species, pollutant air emissions, greenhouse gases, cargo residues, oily waters, conflicts of use in ports and terminals, and environmental leadership.

Opportunities

Serving the marine industry may represent an opportunity from an environmental point of view. Indeed, carrying goods by ship is one of the most economical and environmentally friendly means of transportation. The large volume of cargoes being transported on each sailing generally converts into a lower consumption of energy per tonne of cargo handled versus ground transportation. Environmental pressures from authorities to lower greenhouse gas emissions may favour marine transportation (via the St. Lawrence River for instance) which in turn may favour our business, since such ships will need to be loaded and unloaded.

Our subsidiary Sanexen is active in the field of environmental cleanup and rehabilitation of water mains, and the more conscientious businesses and municipalities become, the more opportunities this may represent for Sanexen.

Corporate Governance

Logistec has implemented high standards of corporate governance. Logistec has in place corporate governance practices that are consistent with the requirements of National Policy 58-201 "Corporate Governance Guidelines" and National Instrument 58-101 "Disclosure of Corporate Governance Practices". Seven of Logistec's 11 directors are independent, and the roles of Chairman and Chief Executive Officer are separate. The Governance and Human Resources Committee and the Audit Committee consist exclusively of independent directors. The Audit Committee, which is involved in the review of interim and annual reports and financial statements prior to their submission to the Board of Directors for approval, meets separately with the Company's independent auditor. The Board of Directors recommends the

appointment of the independent auditor to shareholders after the Audit Committee has made a proper analysis.

Pursuant to the requirements of National Instrument 52-109 "Certification of Disclosure in Issuers' Annual and Interim Filings", the President and Chief Executive Officer and the Vice-President, Finance are responsible for the establishment and maintenance of disclosure controls and procedures ("DC&P") and internal control over financial reporting ("ICFR"). They are assisted in these tasks by a Certification Steering Committee, which is comprised of members of the Company's senior management including the two previously mentioned executives.

They have reviewed this MD&A, the annual financial statements, the annual information form and the information circular, which includes a compensation disclosure and analysis (the "Annual Filings"). Based on their knowledge, the Annual Filings do not contain any untrue statement of a material fact or omit to state a material fact required to be stated or that is necessary to make a statement not misleading in light of the circumstances under which it was made, for the period covered by the Annual Filings. Based on their knowledge, the annual financial statements, together with the other financial information included in the Annual Filings, fairly present in all material respects the financial condition, financial performance and cash flows of the Company, as of the date and for the periods presented in the Annual Filings.

Under the supervision of the Certification Steering Committee, the effectiveness of DC&P was evaluated. Based upon this evaluation, the President and Chief Executive Officer and the Vice-President, Finance concluded that the DC&P were effective as at the end of the fiscal period ended December 31, 2015, and that the design of these DC&P provided reasonable assurance that material information relating to the Company, including its consolidated subsidiaries, was communicated to them in a timely manner for the preparation of the Annual Filings, and that information required to be disclosed in its Annual Filings was recorded, processed, summarized and reported within the required time periods.

The President and Chief Executive Officer and the Vice-President, Finance have also designed such ICFR, or caused it to be designed under their supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements in accordance with IFRS. Under the supervision of the Certification Steering Committee, the effectiveness of ICFR was evaluated. Based upon this evaluation, the President and Chief Executive Officer and the Vice-President, Finance concluded that ICFR is adequate and effective to provide such assurance as at December 31, 2015.

There has been no change in the Company's ICFR that occurred during the fourth quarter of 2015 that has materially affected, or is reasonably likely to materially affect, the Company's ICFR.

Outlook

We entered 2015 on a confident note, after a record year in terms of both revenue and profit in 2014. However, we encountered some challenges early in the year.

Congestion at the Port of Virginia, combined with flooding, adversely affected our operations at our facilities for most of the year. A major fire in Brunswick (GA) destroyed two warehouses and caused significant damage to the conveyor systems. We were able to restart operations quickly at that site, but we incurred higher handling costs due to damage to the equipment (warehouses, conveyors, towers, etc.).

Operating our new container site in Montréal (QC) proved to be more challenging than we had anticipated. We experienced a decrease in productivity due to the temporary use of mobile cranes while awaiting delivery of our ship-to-shore cranes, along with higher fixed costs coming from operating a terminal that is still under construction. Additionally, this year's mild winter weather reduced the need for road salt, the major commodity we handle at Les Terminaux Rideau Bulk Terminals Inc. Sanexen also had a slow start, as the drop in crude oil prices made sales to the energy sector virtually disappear.

Our business model, however, is solid – part of its success lies in the distribution of business risks over a variety of cargoes and services and a wide geographical footprint. In fact, despite these major challenges, we remained profitable in every quarter of 2015.

We have started the reconstruction of a warehouse in Brunswick (GA). Operations will still be partially impaired at that site in 2016, until the new larger warehouse is up and running. Conversely, the long-term outlook is positive as the new layout will be more efficient.

Development of the new container terminal in Montréal (QC) will continue and should be completed in the fourth quarter of 2016. In 2017, we expect to benefit from the full efficiency of this new terminal.

After a slow start, Sanexen delivered its best-ever performance in 2015. With a current backlog in excess of \$100 million and the start-up of Sanexen Water, Inc. in the USA, Sanexen is soundly positioned to perform well in 2016. Sanexen Water, Inc. is a wholly owned subsidiary that began to sell and install our Aqua-Pipe technology in the USA in 2015. Although sales were modest in 2015, two teams are now in place (in the Eastern and Western USA), and prospects are positive. We continued the expansion of the Niedner plant in order to increase its production capacity and support the future growth of Aqua-Pipe. Further vertical integration with the acquisition of one of its subcontractors will mostly help control costs for Sanexen.

On the macroeconomic scale, the Canadian economy is growing very slowly, bordering on recession, and the natural resources sector remains on hold with very low commodity prices. Low fuel prices will help from an operational cost point of view, but the impact on the Canadian dollar may cause inflation to rise and reduce Canadians' purchasing power. Canada's competitiveness in terms of exports may be boosted, although this trend is slow to evolve.

The U.S. economy is improving, but the manufacturing sector is still soft. The recent drop in fuel prices has not translated into increased spending, as consumers seem to be putting the extra money into their savings.

While the Company may be adversely affected by these various dynamics, several positive factors should help mitigate their impact. Due to Logistec's strong balance sheet and low indebtedness, we are well positioned to invest in new opportunities. We are actively seeking businesses or outsourcing opportunities that will contribute to our growth plan.

Finally, we revisited our HSE approach and policy in 2015. We regard HSE as an organizational value and priority, and are committed to supporting our operations by continually improving our HSE performance. We believe that excellence in managing HSE goes beyond compliance. This exemplifies our commitment and distinctiveness, as we strive to become a point of reference within the industry.

This management's discussion and analysis along with the annual report, audited annual consolidated financial statements, the annual information form and the information circular and compensation disclosure and analysis are all filed on SEDAR's website (www.sedar.com) and some of these documents can also be consulted on Logistec's website (www.logistec.com), in the Investors section.

The interim financial reports and financial press releases can also be consulted on SEDAR and Logistec's website.

For the purpose of informing shareholders and potential investors about the Company's prospects, sections of this document may contain forward-looking statements, within the meaning of securities legislation, about the Company's activities, performance and financial position and, in particular, hopes for the success of the Company's efforts in the development and growth of its business. These forward-looking statements express, as of the date of this document, the estimates, predictions, projections, expectations or opinions of the Company about future events or results. Although the Company believes that the expectations produced by these forward-looking statements are founded on valid and reasonable bases and assumptions, these forward-looking statements are inherently subject to important uncertainties and contingencies, many of which are beyond the Company's control, such that the Company's performance may differ significantly from the predicted performance expressed or presented in such forward-looking statements. The important risks and uncertainties that may cause the actual results and future events to differ significantly from the expectations currently expressed are examined under "Business Risks" in this document and include (but are not limited to) the performances of domestic and international economies and their effect on shipping volumes, weather conditions, labour relations, pricing and competitors' marketing activities. The reader of this document is thus cautioned not to place undue reliance on these forward-looking statements. The Company undertakes no obligation to update or revise these forward-looking statements, except as required by law.

(signed) Jean-Claude Dugas
Jean-Claude Dugas, CPA, CA
Vice-President, Finance

March 22, 2016

Independent Auditor's Report

To the Shareholders of Logistec Corporation

We have audited the accompanying consolidated financial statements of Logistec Corporation, which comprise the consolidated statements of financial position as at December 31, 2015 and December 31, 2014, and the consolidated statements of earnings, consolidated statements of comprehensive income, consolidated statements of changes in equity and consolidated statements of cash flows for the years then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained in our audits is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of Logistec Corporation as at December 31, 2015 and December 31, 2014, and its financial performance and its cash flows for the years then ended, in accordance with International Financial Reporting Standards.

*(s) Deloitte LLP*¹
Montréal, Québec
March 22, 2016

¹ CPA auditor, CA, public accountancy permit No. A109522

Consolidated Statements of Earnings

years ended December 31

(in thousands of Canadian dollars, except for per share amounts)

	Notes	2015 \$	2014 \$
Revenue	7	358,008	322,220
Employee benefits expense	8	(176,953)	(151,942)
Equipment and supplies expense		(91,000)	(86,021)
Rental expense		(29,062)	(26,820)
Other expenses		(14,673)	(11,507)
Depreciation and amortization expense	21	(12,328)	(10,246)
Share of profit of equity accounted investments	20	4,264	6,403
Other gains and losses	9, 39	5,528	2,525
Operating profit		43,784	44,612
Finance expense	10	(936)	(693)
Finance income	11	313	468
Profit before income taxes		43,161	44,387
Income taxes	12	(10,288)	(9,870)
Profit for the year		32,873	34,517
Profit attributable to:			
Owners of the Company		29,142	31,037
Non-controlling interests		3,731	3,480
Profit for the year		32,873	34,517
Basic and diluted earnings per Class A Common Share ⁽¹⁾	14, 32	2.25	2.37
Basic and diluted earnings per Class B Subordinate Voting Share ⁽²⁾	14, 32	2.47	2.59

⁽¹⁾ Class A Common Share ("Class A share")

⁽²⁾ Class B Subordinate Voting Share ("Class B share")

Consolidated Statements of Comprehensive Income

years ended December 31
(in thousands of Canadian dollars)

	Notes	2015 \$	2014 \$
Profit for the year		32,873	34,517
Other comprehensive income			
Items that are or may be reclassified to the consolidated statements of earnings			
Currency translation differences arising on translation of foreign operations		6,275	2,796
Losses on derivatives designated as cash flow hedges		(187)	(63)
Transfer of losses on derivatives designated as cash flow hedges to the consolidated statements of earnings		80	9
Income taxes relating to derivatives designated as cash flow hedges		31	17
Share of other comprehensive income of equity accounted investments, net of income taxes		(7)	14
Total items that are or may be reclassified to the consolidated statements of earnings		6,192	2,773
Items that will not be reclassified to the consolidated statements of earnings			
Remeasurement losses on benefit obligation	25	(239)	(2,861)
Return on retirement plan assets excluding amounts included in profit for the year	25	(199)	1,430
Income taxes on remeasurement losses on benefit obligation and return on retirement plan assets excluding amounts included in profit for the year	12	118	385
Share of other comprehensive income of equity accounted investments, net of income taxes		(6)	28
Total items that will not be reclassified to the consolidated statements of earnings		(326)	(1,018)
Other comprehensive income for the year, net of income taxes		5,866	1,755
Total comprehensive income for the year		38,739	36,272
Total comprehensive income attributable to:			
Owners of the Company		35,008	32,792
Non-controlling interests		3,731	3,480
Total comprehensive income for the year		38,739	36,272

Consolidated Statements of Financial Position

(in thousands of Canadian dollars)

	Notes	As at December 31, 2015 \$	As at December 31, 2014 \$
Assets			
Current assets			
Cash and cash equivalents	16	23,811	26,381
Investment in a service contract	17	1,157	1,366
Trade and other receivables	18	77,333	67,052
Work in progress		6,438	1,027
Current income tax assets	12	2,569	2,638
Prepaid expenses	24	7,952	3,106
Inventories	19	6,553	4,585
		125,813	106,155
Equity accounted investments	20	28,951	27,123
Property, plant and equipment	21	111,022	99,663
Goodwill	22	22,615	21,407
Other intangible assets	23	20,247	18,286
Other non-current assets	24	5,194	1,704
Post-employment benefit assets	25	522	768
Non-current financial assets	26	5,019	3,432
Deferred income tax assets	12	9,032	8,449
Total assets		328,415	286,987
Liabilities			
Current liabilities			
Trade and other payables	28	46,352	40,452
Deferred revenue		2,700	2,475
Current income tax liabilities	12	650	1,159
Dividends payable	32	967	815
Current portion of long-term debt	29	2,159	1,261
Provisions	30	1,268	1,001
		54,096	47,163
Long-term debt	29	29,920	28,007
Provisions	30	766	644
Deferred income tax liabilities	12	12,433	9,380
Post-employment benefit obligations	25	12,955	12,453
Deferred revenue		4,533	4,933
Non-current financial liabilities	31	4,067	4,983
Total liabilities		118,770	107,563
Commitments, contingent liabilities and guarantees	37, 38		
Equity			
Share capital	32	14,985	14,906
Retained earnings		164,154	144,513
Accumulated other comprehensive income		10,274	4,082
Equity attributable to owners of the Company		189,413	163,501
Non-controlling interests		20,232	15,923
Total equity		209,645	179,424
Total liabilities and equity		328,415	286,987

On behalf of the Board

(signed) David M. Mann
Director*(signed) Madeleine Paquin*
Director

Consolidated Statements of Changes in Equity

(in thousands of Canadian dollars)

	Notes	Attributable to owners of the Company							
		Share capital	Cash flow hedges	Accumulated other comprehensive income (loss)		Retained earnings	Total	Non-controlling interests	Total equity
				Foreign currency translation					
		\$	\$	\$	\$	\$	\$	\$	
Balance as at January 1, 2015		14,906	(56)	4,138	144,513	163,501	15,923	179,424	
Profit for the year		–	–	–	29,142	29,142	3,731	32,873	
Other comprehensive income (loss)									
Currency translation differences arising on translation of foreign operations		–	–	6,275	–	6,275	–	6,275	
Remeasurement losses on benefit obligation and return on retirement plan assets excluding amounts included in profit for the year, net of income taxes	25	–	–	–	(320)	(320)	–	(320)	
Cash flow hedges, net of income taxes		–	(76)	–	–	(76)	–	(76)	
Share of other comprehensive income of equity accounted investments, net of income taxes		–	(7)	–	(6)	(13)	–	(13)	
Total comprehensive income (loss) for the year		–	(83)	6,275	28,816	35,008	3,731	38,739	
Repurchase of Class A shares	32	(16)	–	–	(974)	(990)	–	(990)	
Issuance and repurchase of Class B shares	32	95	–	–	(4,641)	(4,546)	–	(4,546)	
Investment received from a non-controlling interest		–	–	–	–	–	578	578	
Dividends on Class A shares	32	–	–	–	(2,047)	(2,047)	–	(2,047)	
Dividends on Class B shares	32	–	–	–	(1,513)	(1,513)	–	(1,513)	
Balance as at December 31, 2015		14,985	(139)	10,413	164,154	189,413	20,232	209,645	

Consolidated Statements of Changes in Equity (Continued)

(in thousands of Canadian dollars)

	Notes	Attributable to owners of the Company							
		Share capital	Cash flow hedges	Accumulated other comprehensive income (loss)		Retained earnings	Total	Non-controlling interests	Total equity
				Foreign currency translation					
		\$	\$	\$	\$	\$	\$	\$	
Balance as at January 1, 2014		15,030	(33)	1,342	135,552	151,891	11,791	163,682	
Profit for the year		–	–	–	31,037	31,037	3,480	34,517	
Other comprehensive income (loss)									
Currency translation differences arising on translation of foreign operations		–	–	2,796	–	2,796	–	2,796	
Remeasurement losses on benefit obligation and return on retirement plan assets excluding amounts included in profit for the year, net of income taxes		–	–	–	(1,046)	(1,046)	–	(1,046)	
Cash flow hedges, net of income taxes		–	(37)	–	–	(37)	–	(37)	
Share of other comprehensive income of equity accounted investments, net of income taxes		–	14	–	28	42	–	42	
Total comprehensive income (loss) for the year		–	(23)	2,796	30,019	32,792	3,480	36,272	
Repurchase of Class A shares	32	(8)	–	–	(425)	(433)	–	(433)	
Issuance and repurchase of Class B shares	32	(116)	–	–	(7,602)	(7,718)	–	(7,718)	
Non-controlling interest arising on a business acquisition	6	–	–	–	–	–	1,475	1,475	
Repurchase of share capital by a subsidiary		–	–	–	(167)	(167)	(823)	(990)	
Dividends on Class A shares	32	–	–	–	(7,314)	(7,314)	–	(7,314)	
Dividends on Class B shares	32	–	–	–	(5,550)	(5,550)	–	(5,550)	
Balance as at December 31, 2014		14,906	(56)	4,138	144,513	163,501	15,923	179,424	

Consolidated Statements of Cash Flows

years ended December 31

(in thousands of Canadian dollars)

	Notes	2015 \$	2014 \$
Operating activities			
Profit for the year		32,873	34,517
Impairment loss related to assets destroyed	39	6,066	—
Gain on insurance recovery of assets	39	(6,066)	—
Items not affecting cash and cash equivalents	33	27,310	23,579
Cash generated from operations		60,183	58,096
Dividends received from equity accounted investments	20	2,434	5,646
Contributions to defined benefit retirement plans	25	(1,119)	(1,607)
Settlement of provisions	30	(126)	(45)
Changes in non-cash working capital items	33	(11,765)	2,182
Income taxes paid		(8,842)	(15,164)
		40,765	49,108
Financing activities			
Net change in short-term bank loans		—	(2,087)
Issuance of long-term debt, net of transaction costs	29	12,642	36,000
Repayment of long-term debt	29	(9,945)	(13,613)
Interest paid		(913)	(705)
Issuance of Class B shares	32	113	145
Repurchase of share capital by a subsidiary		—	(990)
Repurchase of Class A shares	32	(990)	(433)
Repurchase of Class B shares	32	(4,873)	(8,100)
Dividends paid on Class A shares	32	(1,956)	(7,240)
Dividends paid on Class B shares	32	(1,452)	(5,508)
		(7,374)	(2,531)
Investing activities			
Customer repayment of an investment in a service contract		209	231
Interest received		320	613
Cash acquired in business acquisitions	6	—	1,622
Business acquisitions	6	—	(5,752)
Investment in a joint venture		578	(100)
Acquisition of property, plant and equipment	21	(26,118)	(40,049)
Proceeds from disposal of property, plant and equipment	21	704	1,071
Acquisition of intangible assets	23	(56)	(211)
Repayment of non-current financial assets		—	3,288
Acquisition of other non-current assets		(10,640)	(298)
Disposal of other non-current assets		—	6
		(35,003)	(39,579)
Net change in cash and cash equivalents		(1,612)	6,998
Cash and cash equivalents, beginning of year		26,381	19,638
Effect of exchange rate on balances held in foreign currencies of foreign operations		(958)	(255)
Cash and cash equivalents, end of year		23,811	26,381
Non-cash transactions and supplemental information	33		

Notes to 2015 Consolidated Financial Statements

years ended December 31, 2015 and 2014

(in thousands of Canadian dollars, except for per share amounts)

Logistec Corporation

1. General Information

Logistec Corporation provides specialized cargo handling and other services to a wide variety of marine, industrial and municipal customers. The Company has cargo-handling facilities in 30 ports in eastern North America; short-line rail transportation services; and marine agency services to foreign shipowners and operators serving the Canadian market. The Company is widely diversified on the basis of cargo type and port location with a balance between import and export activities. Furthermore, the Company, through its subsidiary Sanexen Environmental Services Inc. ("Sanexen"), operates in the environmental sector where it provides services for the trenchless structural rehabilitation of underground water mains, regulated materials management, site remediation, risk assessment and woven-hose manufacturing.

The Company is incorporated in the Province of Québec and is governed by the Québec Business Corporations Act. Its shares are listed on the Toronto Stock Exchange ("TSX") under the ticker symbols LGT.A and LGT.B. The address of its registered office is 360 St. Jacques Street, Suite 1500, Montréal (QC) H2Y 1P5, Canada.

The Company's largest shareholder is Sumanic Investments Inc.

These audited consolidated financial statements were approved by the Company's Board of Directors on March 22, 2016.

2. Summary of Significant Accounting Policies

Significant accounting policies used in the preparation of these consolidated financial statements are set out below.

Basis of Preparation

These consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS").

Basis of Measurement

The consolidated financial statements have been prepared on a historical cost basis, with the exception of certain financial instruments that are measured at fair value, including derivative financial instruments, post-employment benefit assets, post-employment benefit obligations, and provisions for asset retirement obligations.

Basis of Consolidation

The consolidated financial statements include the accounts of the Company and its subsidiaries.

Subsidiaries

Subsidiaries are all entities controlled by the Company. Control is achieved where the Company has power over the investee, exposure, or rights, to variable returns from its involvement with the investee, and the ability to use its power over the investee to affect the amount of these returns. The subsidiaries continue to be consolidated until the date that such control ceases.

Revenue and expenses of subsidiaries acquired or disposed of during the year are included in the consolidated statements of earnings and of comprehensive income from the effective date of acquisition of control and up to the effective date of loss of control, as appropriate. Total comprehensive income of subsidiaries is attributed to owners of the Company and to non-controlling interests, if any.

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When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies in line with those used by the Company.

The Company uses the acquisition method of accounting to account for business combinations. The consideration transferred for the acquisition of a subsidiary is the fair value of assets transferred, liabilities incurred and equity interests issued by the Company. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Acquisition-related costs are expensed as incurred. Identifiable assets acquired, and liabilities and contingent liabilities assumed in a business combination are initially measured at their fair values at the acquisition date. On an acquisition-by-acquisition basis, the Company recognizes any non-controlling interest in the acquiree either at fair value or at the non-controlling interest's proportionate share in the recognized amounts of the acquiree's net assets.

Changes in the parent company's ownership interest in subsidiaries that do not result in a loss of control are accounted for as equity transactions.

All intra-group transactions, balances, revenue expenses, and cash flows are eliminated in full on consolidation until they are realized with a third party. Exchange differences on monetary items are recognized in profit or loss in the period in which they arise except for exchange differences on monetary items receivable from or payable to a foreign operation for which settlement is neither planned nor likely to occur (therefore forming part of the net investment in the foreign operation), which are recognized initially in other comprehensive income and reclassified from equity to profit or loss on repayment of the monetary items.

The following subsidiaries are wholly owned by the Company:

Autoterm Inc., BalTerm, LLC, CrossGlobe Transport, Ltd., Lakehead Shipping Company Limited, Les Terminaux Rideau Bulk Terminals Inc., Logistec Marine Agencies Inc., Logistec Stevedoring Inc., Logistec Stevedoring (Atlantic) Inc., Logistec Stevedoring (New Brunswick) Inc., Logistec Stevedoring (Nova Scotia) Inc., Logistec Stevedoring (Ontario) Inc., Logistec Stevedoring U.S.A. Inc., Logistec USA Inc., Ramsey Greig & Co. Ltd., SETL Real Estate Management Inc., Sorel Maritime Agencies Inc., and Tartan Terminals, Inc. As of January 31, 2014, the Company also holds an 85.82% investment in MtlLINK Multimodal Solutions Inc.

The Company holds a 70.22% investment in Sanexen. The address of its registered office is 9935 rue de Châteauneuf, Entrance 1 – Suite 200, Brossard (QC) J4Z 3V4, Canada. Sanexen holds a 100% investment in Niedner Inc., Sanexen Environnement SAS, Mistral Environnement SAS, and Sanexen Water, Inc.

Non-Controlling Interests

Non-controlling interests represent equity interests in subsidiaries owned by outside parties. The share of net assets of subsidiaries attributable to non-controlling interests is presented as a component of equity.

Equity Accounted Investments

Equity accounted investments consist of investments in joint ventures and associates of the Company.

Joint Ventures

A joint venture is a contractual arrangement whereby the Company and other parties undertake to have joint control over an arrangement, which exists only when decisions about the activities that significantly affect the returns of the arrangement require the unanimous consent of the parties sharing control. It involves the establishment of a corporation or a partnership and the parties having joint control have rights to the net assets of the arrangement.

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Associates

An associate is an entity over which the Company has significant influence and that is neither a subsidiary nor an interest in a joint venture. Significant influence is the power to participate in the financial and operating policy decisions of the investee but is not control or joint control over those policies.

The profit or loss, assets and liabilities of equity accounted investments are incorporated in these consolidated financial statements using the equity method of accounting, except when the investment is classified as held for sale, in which case it is accounted for in accordance with IFRS 5, "Non-Current Assets Held for Sale and Discontinued Operations". Under the equity method, an investment in a joint venture or associate is initially recognized in the consolidated statements of financial position at cost and adjusted thereafter to recognize the Company's share of profit or loss and of other comprehensive income of the joint venture or associate. When the Company's share of loss of a joint venture or associate exceeds the Company's interest in that joint venture or associate (which includes any long-term interests that, in substance, form part of the Company's net investment in the joint venture or associate), the Company discontinues recognizing its share of further losses unless the Company has incurred legal or constructive obligations or made payments on behalf of the joint venture or associate.

Any excess of the acquisition cost over the Company's share of the net fair value of the identifiable assets, liabilities and contingent liabilities of a joint venture or associate recognized at the acquisition date is recognized as goodwill, which is included within the carrying amount of the investment. Any excess of the Company's share of the net fair value of the identifiable assets, liabilities and contingent liabilities over the acquisition cost, after reassessment, is recognized immediately in the consolidated statements of earnings.

When the Company transacts with its joint venture or associate, profit or loss resulting from transactions with the joint venture or associate is recognized in the Company's consolidated financial statements only to the extent of interests in the joint venture or associate that are not related to the Company.

Revenue Recognition

Revenue is measured at the fair value of consideration received or receivable. Revenue is recognized when it is probable that the economic benefits will flow to the Company, sale price is determinable, services are rendered or goods are shipped, and collectability is reasonably assured.

The Company earns revenue for stevedoring, material loading and unloading, container stuffing and destuffing, ship dockage, rail and road transportation, storage, tailgating (truck loading and discharging), and marine agency services. Revenue for stevedoring, material loading and unloading, container stuffing and destuffing, ship dockage, rail and road transportation, tailgating and marine agency services is recognized when services are performed. Fees for storage are recognized for material stored at the facilities.

The Company also earns revenue from environmental services relating to the rehabilitation of underground water mains, regulated materials management, site remediation, risk analysis as well as woven-hose manufacturing. Revenue from rehabilitation of underground water mains and regulated materials management services, site remediation, and risk analysis is recognized based on the stage of completion of work, which is determined by surveys of work performed, and is calculated based on billing rates for the services performed. Revenue from woven-hose manufacturing is recognized when goods are shipped.

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In the consolidated statements of financial position, work in progress represents the gross unbilled amount for a given contract that will be collected from customers for contract work performed to date. It is measured at cost plus profit recognized by the Company to date, from which progress billings are subtracted. Deferred revenue is reported for services billed but not yet provided.

Service Concession Arrangements under IFRIC Interpretation 12

IFRIC Interpretation 12, "Service Concession Arrangements", provides guidance on the accounting of certain qualifying public-private partnership arrangements under which the grantor, usually a government:

- Controls or regulates what services the operator must provide with the infrastructure, to whom it must provide them, and at what price; and
- Controls any significant residual interest in the infrastructure at the end of the term of the arrangement.

The concessionaire accounts for the assets related to the infrastructure as a financial asset when it does not assume the financial risk associated with the usage of the infrastructure, as an intangible asset when it assumes the demand risk and a mix of both when it shares the demand risk with the grantor.

Revenue from service concession arrangements associated with the construction of an infrastructure is recognized based on the stage of completion of work. Revenue from the operation of the infrastructure is recognized in the period in which the services are rendered. Finance income generated on financial assets is recognized using the effective interest method.

Foreign Currencies

Functional and Presentation Currency

Items included in the financial statements of each of the Company's foreign operations are measured using the currency of the primary economic environment in which the entity operates (the "functional currency"). The Company's functional and presentation currency is the Canadian dollar.

The financial statements of foreign operations that have a functional currency different from that of the Company's presentation currency are translated into Canadian dollars. Assets and liabilities are translated at the rates in effect at the end of the reporting period; revenue and expense items are translated at the rates in effect on transaction dates. Gains or losses arising from translation are recorded in equity under the heading accumulated other comprehensive income – foreign currency translation.

Transactions and Balances

Revenue and expense items arising from transactions in foreign currencies are converted into the functional currency at the rates in effect on transaction dates. Monetary asset and liability items on the consolidated statements of financial position are translated into the functional currency at the rates in effect at the end of the reporting period; non-monetary items are translated at the rates in effect on transaction dates. Exchange gains or losses arising from translation are recognized in the consolidated statements of earnings, except where hedge accounting is applied as described under derivative financial instruments.

Income Taxes

The income tax expense comprises current and deferred income taxes. The income tax expense is recognized in the consolidated statements of earnings except to the extent that it relates to items recognized directly in equity or other comprehensive income, in which case it is recognized in equity or other comprehensive income.

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Current Income Taxes

Current income taxes are the expected taxes payable on the taxable profit for the year, using tax rates enacted or substantively enacted by the end of the reporting period, and any adjustment to tax payable with respect to previous years.

Deferred Income Taxes

Deferred income taxes are recognized on temporary differences between the carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax basis used in the computation of taxable profit. Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realized, based on tax rates that have been enacted or substantively enacted by the end of the reporting period. The measurement of deferred income tax assets and liabilities reflects the tax consequences that would follow from the manner in which the Company expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

Deferred Income Tax Assets

Deferred income tax assets are generally recognized for all deductible temporary differences to the extent that it is probable that taxable profit will be available against which the deductible temporary differences can be utilized. Such deferred income tax assets are not recognized if the temporary difference arises from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

Deferred income tax assets are recognized for the carry forward of unused tax losses and unused tax credits to the extent that it is probable that future taxable profit will be available against which the unused tax losses and unused tax credits can be utilized.

Deferred income tax assets arising from deductible temporary differences associated with investments in subsidiaries and associates, and interests in joint ventures are only recognized to the extent that it is probable that there will be sufficient taxable profit against which the benefits of the temporary differences can be utilized and they are expected to reverse in the foreseeable future.

The carrying amount of deferred income tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the asset to be recovered.

Deferred Income Tax Liabilities

Deferred income tax liabilities are generally recognized for all taxable temporary differences. Such deferred income tax liabilities are not recognized if the temporary difference arises from the initial recognition of goodwill or from the initial recognition of other assets and liabilities in a transaction (other than in a business combination) that affects neither the taxable profit nor the accounting profit.

Deferred income tax liabilities are recognized for taxable temporary differences associated with investments in subsidiaries and associates, and interests in joint ventures, except where the Company is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future.

Cash and Cash Equivalents

Cash and cash equivalents consist of cash on hand and in banks, short-term investments with maturity dates less than three months from the acquisition date, and short-term investments redeemable at all times without penalty.

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Trade and Other Receivables

Trade receivables are amounts due from customers for the rendering of services or sale of goods in the normal course of business. Trade and other receivables are classified as current assets if payment is due within one year or less. Trade and other receivables are initially recognized at fair value and subsequently measured at amortized cost, less impairment. The Company maintains an allowance for doubtful accounts to provide for impairment of trade receivables. The expense relating to doubtful accounts is included within other expenses in the consolidated statements of earnings.

Inventories

Inventories are measured at the lower of cost and net realizable value. Cost is determined on a first-in, first-out basis. Cost of work in progress and finished goods includes raw material cost, labour cost and appropriate overhead cost. Net realizable value represents the estimated sale price for inventories less all estimated costs of completion and costs necessary to make the sale.

Investments in Service Contracts

Investments in service contracts are amounts paid by the Company for assets that will be used in service contracts where the customer has the exclusive right to all or a portion of these assets for a specific period and the Company is not able to sell or otherwise use these assets to service others without the customer's consent. The investments are accounted for as financing arrangements based on the return established in the terms of the contracts.

Property, Plant and Equipment

Property, plant and equipment are stated at cost, net of government grants, less accumulated depreciation and accumulated impairment losses. Cost includes expenditures that are directly attributable to the acquisition of the asset. Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost can be measured reliably. The carrying amount of a replaced asset is derecognized when replaced. Repairs and maintenance costs are charged to the consolidated statements of earnings during the period in which they are incurred.

Property, plant and equipment, less their residual value, are depreciated using the straight-line method over their estimated useful lives. The estimated useful lives are as follows:

Buildings	5 to 25 years
Machinery and automotive equipment	3 to 20 years
Computer equipment	3 to 7 years
Furniture and fixtures	3 to 10 years
Leasehold improvements	4 to 10 years
Automotive equipment held under finance leases	5 years

The estimated useful lives, residual values and method of depreciation are reviewed annually, with the effect of any changes in estimates accounted for on a prospective basis.

The gain or loss on disposal of property, plant and equipment is determined by comparing the sales proceeds with the carrying amount of the asset and is included in the consolidated statements of earnings.

Leases

Leases are classified as either operating or finance leases based on the substance of the transaction at the inception of the lease.

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Operating Leases

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Expenses under an operating lease are recognized in the consolidated statements of earnings on a straight-line basis over the period of the lease.

Finance Leases

Leases in which substantially all the risks and rewards of ownership are transferred to the Company are classified as finance leases.

Assets held under finance leases are initially recognized as assets of the Company at their fair value at the inception of the lease or, if lower, at the present value of the minimum lease payments. The corresponding liability to the lessor is included in the consolidated statements of financial position as a finance lease obligation and is classified in long-term debt.

Lease payments are apportioned between finance expense and reduction of the lease obligation so as to achieve a constant rate of interest on the remaining balance of the liability. A finance expense is charged directly to the consolidated statements of earnings, unless it is directly attributable to qualifying assets, in which case it is capitalized.

Government Grants

Government grants related to the acquisition of capital expenditures are reflected as a reduction of the cost of the related assets. Accordingly, they are recognized in the consolidated statements of earnings over the life of the depreciable asset as a reduced depreciation expense. Government grants for expenses are recognized as a reduction of the related expenses. The benefit of a government loan at a below-market rate of interest is treated as a government grant, measured as the difference between proceeds received and the fair value of the loan based on prevailing market interest rates.

Goodwill

Goodwill is measured as the excess of the acquisition cost over the Company's share in the fair value of all identified assets and liabilities. Goodwill is initially recognized as an asset at fair value and is subsequently measured at cost less any accumulated impairment losses.

For the purpose of impairment testing, goodwill is allocated to each of the Company's cash-generating units ("CGU") (or groups of CGUs) expected to benefit from the synergies of the combination, and which represent the lowest level within the Company at which goodwill is monitored for internal purposes.

CGUs to which goodwill has been allocated are tested for impairment annually, except when certain criteria are met, or more frequently when there is an indication that the unit may be impaired. Recoverable amount is the higher of fair value less costs of disposal to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted. If the recoverable amount of the CGU is less than the carrying amount of the unit, the impairment loss is allocated first to reduce the carrying amount of any goodwill allocated to the unit and then to the other assets of the unit pro-rated on the basis of the carrying amount of each asset in the unit. An impairment loss recognized on goodwill is not reversed in subsequent periods.

On disposal of the relevant CGU, the attributable amount of goodwill is included in the determination of the gain or loss on disposal.

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Intangible Assets

Intangible assets consist primarily of lease rights and location, and client relationships. Intangible assets have finite useful lives and are stated at cost less accumulated amortization and impairment losses.

Intangible assets are amortized using the straight-line method over their estimated useful lives. The estimated useful lives are as follows:

Client relationships	2 to 10 years
Computer software	3 to 5 years
Dredging costs	2 years
Lease rights and location	21 years

Research expenditures are recognized as an expense as incurred. Development expenditures are recognized as an intangible asset when all the following criteria can be demonstrated:

- The technical feasibility of completing the intangible asset so that it will be available for use or sale;
- The intention to complete the intangible asset and use or sell it;
- The ability to use or sell the intangible asset;
- How the intangible asset will generate probable future economic benefits;
- The availability of adequate technical, financial and other resources to complete the development and to use or sell the intangible asset; and
- The ability to measure reliably the expenditure attributable to the intangible asset during its development.

Development expenditures that do not meet these criteria are recognized as an expense as incurred. Development expenditures previously recognized as an expense are not recognized as an intangible asset in a subsequent year.

Impairment of Non-Financial Assets Other Than Goodwill

At the end of each reporting date, the Company reviews the carrying amount of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount for an individual asset, the Company estimates the recoverable amount of the CGU to which the asset belongs.

If the carrying amount of an asset (or CGU) exceeds its recoverable amount, the carrying amount of the asset (or CGU) is reduced to its recoverable amount. An impairment loss is immediately recognized in the consolidated statements of earnings.

Where an impairment loss subsequently reverses, the carrying amount of the asset (or CGU) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognized for the asset (or CGU) in prior years. A reversal of an impairment loss is recognized immediately in the consolidated statements of earnings.

Provisions

Provisions include provisions for warranty, claims and litigation, provisions to further recognize the Company's share of losses of certain joint ventures for which it has incurred constructive obligations, and asset retirement obligations. Provisions are recognized when the Company has a legal or constructive

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obligation as a result of a past event, when it is probable that the Company will be required to settle the obligation, and when a reliable estimate can be made of the amount of the obligation.

The amount recognized as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. When a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows (where the effect of the time value of money is material).

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, a receivable is recognized as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

Warranty

A subsidiary of the Company provides a limited warranty on its products to be free of defects in material and workmanship for a period of five years from the date goods are sold. The provision is based on management's best estimate of the amount required to settle the obligation.

Claims and Litigation

A provision for claims and litigation is recognized when it is probable that the Company will be held responsible. The provision is based on management's best estimate of the amount required to settle the obligation.

Asset Retirement Obligations

The Company's asset retirement obligations essentially derive from its obligations to remove assets and to restore its sites under operating leases. The fair value of a liability for an asset retirement obligation is recorded in the year in which it is incurred and when a reasonable estimate of fair value can be made. The fair value of a liability for an asset retirement obligation is the amount at which that liability could be settled in a current transaction between independent parties that is other than in a forced or liquidation transaction. The asset retirement cost is capitalized as part of the related asset and is amortized using a systematic and rational method over the asset's useful life.

Post-Employment Benefits

Certain employees have entitlements under the Company's retirement plans which are either defined contribution or defined benefit retirement plans. These plans take different forms depending on the legal, financial and tax regime of each country.

For defined benefit retirement plans, the level of benefit provided is based on the length of service and earnings of the person entitled. Also, the cost of retirement is actuarially determined using the projected unit credit method pro-rated on service and management's best estimate of expected plan investment performance, salary escalation and retirement ages of employees.

The retirement liability recognized in the consolidated statements of financial position represents the present value of the defined benefit obligation as reduced by the fair value of plan assets. Any asset resulting from this calculation is limited to the present value of available refunds and reductions in future contributions to the plan.

The net interest expense is calculated on the net defined benefit liability (asset) by applying the discount rate used to calculate the defined benefit obligation at the beginning of the year.

Remeasurements are included in other comprehensive income, namely actuarial gains and losses on benefit obligations and return on plan assets excluding amounts included in profit for the year. Actuarial

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gains and losses are recognized in full in the period in which they occur, in other comprehensive income, without recycling to the consolidated statements of earnings in subsequent periods.

Past service cost is recognized at the earlier of the following two dates:

- i. When the plan amendment or curtailment occurs; or
- ii. When the entity recognizes related restructuring costs or termination benefits.

Contributions for defined contribution retirement plans are recognized as an expense when employees have rendered service entitling them to the contributions.

Financial Instruments

Financial assets and liabilities are recognized when the Company becomes a party to the contractual provisions of the instruments. Financial assets and liabilities are initially recorded at fair value.

Financial Assets

Financial assets are classified as available for sale, at fair value through profit or loss ("FVTPL"), held-to-maturity, or loans and receivables. The classification is determined at initial recognition and depends on the nature and purpose of the financial asset.

Classification

Cash and cash equivalents, trade and other receivables, non-current financial assets and investments in service contracts are classified as loans and receivables.

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Loans and receivables are measured at amortized cost less any impairment.

Interest income is recognized by applying the effective interest rate, except for short-term receivables when the recognition of interest would be immaterial.

The effective interest method is a method of calculating the amortized cost of a financial asset and of allocating interest income over the corresponding period. The effective interest rate is the rate that discounts estimated future cash receipts over the expected life of the financial asset, or, where appropriate, a shorter period.

Impairment of Financial Assets

Financial assets, other than those at FVTPL, are assessed for indicators of impairment at the end of each reporting period. Financial assets are considered to be impaired when there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the investment have been affected.

Derecognition of Financial Assets

A financial asset is derecognized when the contractual right to the asset's cash flows expires.

Financial Liabilities

Financial liabilities are classified either as at FVTPL or other financial liabilities.

Classification

Trade and other payables, dividends payable, long-term debt, long-term incentive plans, and workers' compensation are classified as other financial liabilities.

Other financial liabilities are subsequently measured at amortized cost using the effective interest method, with interest expense recognized on an effective yield basis. The effective interest method is a

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method of calculating the amortized cost of a financial liability and of allocating interest expenses over the corresponding period. The effective interest rate is the rate that discounts estimated future cash payments over the expected life of the financial liability, or, where appropriate, a shorter period.

Transaction Costs

Transaction costs related to financial liabilities classified as other than held for trading are netted against the carrying value of the liability and then amortized over the expected life of the instrument using the effective interest method.

Derecognition of Financial Liabilities

The Company derecognizes financial liabilities when, and only when, the Company's obligations are discharged, cancelled or they expire.

Derivative Financial Instruments

The Company enters into derivative financial instruments to manage its exposure to foreign exchange rate risk and to interest risk. Derivatives are initially recognized at fair value on the date a derivative contract is entered into and are subsequently remeasured at their fair value at the end of each reporting period. The resulting gain or loss is recognized immediately in the consolidated statements of earnings unless the derivative is designated and effective as a hedging instrument, in which event, the timing of the recognition in the consolidated statements of earnings depends on the nature of the hedge relationship.

Hedge Accounting

Hedge accounting enables the recording of the effective portion of gains or losses from derivative financial instruments in the same period as for those related to the hedged item. The Company designates foreign exchange forward contracts as hedging instruments in respect of foreign currency risk related to some forecasted transactions of non-financial assets as cash flow hedges. The Company also designates interest rate swap contracts as hedging instruments in respect of interest risk related to floating interest rate debts as cash flow hedges.

At the inception of the hedge relationship, the entity documents the relationship between the hedging instrument and the hedged item, along with its risk management objectives and its strategy for undertaking various hedge transactions. Furthermore, at the inception of the hedge relationship and on an ongoing basis, the Company documents whether the hedging instrument is highly effective in offsetting changes in fair values or cash flows of the hedged item attributable to the hedged risk.

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges is recognized in other comprehensive income and accumulated under the heading accumulated other comprehensive income – cash flow hedges. The gain or loss relating to the ineffective portion is recorded in the consolidated statements of earnings, if any, and is included in the other gains and losses line item.

The gains and losses previously recognized in other comprehensive income and accumulated in equity related to the forecasted transactions of the non-financial assets are transferred from equity and included in the initial measurement of the cost of the non-financial asset while those related to interest rate swap contracts are reclassified to the consolidated statements of earnings over the period that the floating rate interest payments on debts affect profit or loss.

Hedge accounting is discontinued when the Company revokes the hedging relationship, when the hedging instrument expires or is sold, terminated, or exercised, or when it no longer qualifies for hedge accounting. Any gain or loss recognized in other comprehensive income and accumulated in equity at that time remains in equity and is recognized only when the forecasted transaction is ultimately recognized in the consolidated statements of earnings. When a forecasted transaction is no longer expected to occur,

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the cumulative gain or loss reported in equity is immediately transferred to the consolidated statements of earnings.

Earnings per Share (“EPS”)

Basic EPS are calculated by dividing the profit (loss) for the year attributable to owners of the Company by the weighted average number of Class A and Class B shares outstanding during the year.

Diluted EPS are calculated by adjusting the weighted average number of Class A and Class B shares outstanding for dilutive instruments. Diluted EPS are calculated using the treasury stock method.

Share Capital

Class A and Class B shares are classified as equity. Incremental costs directly attributable to the issuance of shares are recognized as a deduction from equity.

Share-Based Payment

Equity-settled share-based payment to employees is measured at the fair value of the equity instruments at the grant date. The fair value determined at the grant date of the equity-settled share-based payments is expensed on a straight-line basis over the vesting period, based on the Company’s estimate of equity instruments that will eventually vest, with a corresponding increase in equity. At the end of each reporting period, the Company revises its estimate of the number of equity instruments expected to vest. The impact of the revision of the original estimates, if any, is recognized prospectively in the consolidated statements of earnings such that the cumulative expense reflects the revised estimate, with a corresponding adjustment to the equity-settled employee benefits reserve.

3. Application of New and Revised IFRS

On January 1, 2015, the Company adopted the following revised standard:

Amendments to IAS 19, “Employee Benefits”

IAS 19 was amended in November 2013 to simplify the accounting for contributions that are independent of the number of years of employee service. No differences were identified in the accounting for the contributions made by the Company to its defined benefit retirement plans and consequently, no adjustments to 2014 comparative figures were required.

Accounting Standards Issued but not yet Applied

The following accounting standards have been published: IFRS 9, “Financial Instruments”; IFRS 15, “Revenue from Contracts with Customers”; IFRS 16, “Leases”; and IAS 1, “Presentation of Financial Statements”. The Company has not yet assessed the impact of these standards on the consolidated financial statements.

IFRS 9, “Financial Instruments”

In July 2014, the final version of IFRS 9 was issued and it replaces IAS 39, “Financial Instruments – Recognition and Measurement”. Classification and measurement of financial assets are based on a single approach, which reflects the business model in which they are managed and their cash flow characteristics. Requirements for financial liabilities largely carried forward existing requirements in IAS 39. Expected credit losses will be accounted for from when financial instruments are first recognized and the threshold for recognition of full lifetime expected losses is lowered. A new hedge accounting model is introduced, together with corresponding disclosures about risk management activity. The new hedge accounting model will allow entities to better reflect their risk management activities when hedging financial and non-financial risk exposures in the financial statements.

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The standard is to be applied for accounting periods beginning on or after January 1, 2018, with early adoption permitted.

IFRS 15, "Revenue from Contracts with Customers"

IFRS 15, issued in May 2014, specifies when and how revenue will be recognized. It provides a single five-step model to be applied to all contracts with customers. It also provides additional disclosure requirements. The standard is to be applied for accounting periods beginning on or after January 1, 2018.

IFRS 16, "Leases"

IFRS 16, issued in February 2016, specifies how to recognize, evaluate and present leases and provide information about them. The standard contains a unique model for lessee accounting which requires the recognition of assets and liabilities for all contracts unless the contract term is 12 months or less or the underlying asset has a low value. However, the recognition by the lessor remains largely unchanged from IAS 17, "Leases", and the distinction between contracts of leasing and contract hire remains single. The standard is effective for accounting periods beginning on or after January 1, 2019.

IAS 1, "Presentation of Financial Statements"

IAS 1 was amended in December 2014 to clarify certain requirements already included in IAS 1 with respect to the application of the concept of materiality, the order of the notes and the presentation of certain line items and subtotals in the statement of financial position, the statement of earnings and the statement of comprehensive income. The amendments are to be applied for accounting periods beginning on or after January 1, 2016.

4. Critical Accounting Judgments and Key Sources of Estimation Uncertainty

In the application of the Company's significant accounting policies, which are described in Note 2, management is required to make judgments, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

The measurement of some assets and liabilities in the preparation of these consolidated financial statements includes assumptions made by management, in particular regarding the following items:

Trade Receivables

The Company must make an assessment of whether trade receivables are collectable from customers. Accordingly, management establishes an allowance for estimated losses arising from non-payment on a specific basis and, if required, using a set percentage applied to the aging of trade receivables. Trade receivables are written off once determined not to be collectable. If future collections differ from estimates, future profit would be affected.

Goodwill and Other Intangible Assets

Goodwill and certain of the Company's other intangible assets, consisting of lease rights and location, and client relationships arise out of business combinations. The purchase method involves the allocation of the cost of an acquisition to the net assets acquired based on their respective estimated fair values. As part of

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this allocation process, the Company must identify and attribute values and estimated useful lives to the intangible assets acquired. These determinations involve significant estimates and assumptions regarding cash flow projections, economic risk and weighted cost of capital.

These estimates and assumptions are used to determine the amount allocated to other identifiable intangible assets and goodwill, as well as the amortization period for identifiable intangible assets with finite lives. If future events or results differ adversely from these estimates and assumptions, the Company would record the impact of the change on a prospective basis.

Impairment of Long-Lived Assets, Including Goodwill

At each reporting date, if any indication of impairment exists for long-lived assets, including goodwill, and at least annually for the goodwill, the Company performs an impairment test to determine if the carrying amounts are recoverable. The impairment review process is subjective and requires significant estimates throughout the analysis. Refer to Note 22 for a discussion on the Company's goodwill impairment test.

Deferred Income Taxes

The evaluation of the recoverability of deferred income tax assets is based on an assessment of the ability to use the underlying future tax deductions before they expire against future taxable profit. The assessment is based upon existing tax laws and estimates of future taxable profit.

Work in Progress

Work in progress being measured at cost plus profit recorded by the Company to date, to which progress billings are subtracted, the Company must assess the profit to be accounted for on a given contract, which is based on the anticipated profit on the contract and the history for that type of contract.

Prepaid Expenses

The assessment of the current and non-current portions of prepaid expenses relating to a take-or-pay service contract (Note 24) results from management's estimate of the future usage of the services provided.

Post-Employment Benefits

The actuarial techniques used to assess the value of defined benefit retirement plans involve significant financial (discount rate) and demographic (salary increase rate) assumptions. The Company uses the assistance of an independent actuary in the assessment of these assumptions.

The actuarial assumptions used by the Company may differ materially from actual results in future years due to changing market and economic conditions, regulatory events, judicial rulings, withdrawal rates, or participant life spans. Refer to Note 25 for further details on the significant actuarial assumptions used in the measurement of the Company's net benefit liability.

5. Financial Risk Management

Capital Management

The Company's primary objectives when managing capital are to:

- Maintain a capital structure that allows financing options to the Company in order to benefit from potential opportunities as they arise;
- Provide an appropriate return on investment to its shareholders;

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- Maintain a debt/capitalization ratio of less than 40%. The debt/capitalization ratio is defined as long-term debt (including the current portion) over long-term debt (including the current portion) plus equity attributable to owners of the Company.

The Company includes the following in its capital:

- Cash and cash equivalents and short-term investments, if any;
- Long-term debt (including the current portion) and short-term bank loans, if any;
- Equity attributable to owners of the Company.

The Company's financial strategy is formulated and adapted according to market conditions in order to maintain a flexible capital structure that is consistent with the objectives stated above and corresponds to the risk characteristics of the underlying assets. In order to maintain or adjust its capital structure, the Company may refinance its existing debt, raise new debt, pay down debt, repurchase shares for cancellation purposes pursuant to normal course issuer bids or issue new shares.

The Company's Board of Directors determines the level of dividend payments. To date, the practice has been to maintain regular quarterly dividend payments with increases over the years.

The capital managed is as follows:

	As at December 31, 2015 \$	As at December 31, 2014 \$
Cash and cash equivalents	23,811	26,381
Long-term debt, including the current portion	32,079	29,268
Equity attributable to owners of the Company	189,413	163,501

The Company monitors the debt/capitalization ratio on a quarterly basis. As at December 31, 2015, the ratio is 14.5% based on debt of \$32,079 divided by a capitalization of \$221,492 (15.2% as at December 31, 2014, based on \$29,268 / \$192,769), which is within the Company's objective.

Financial Risk Management

By the nature of the activities carried out and as a result of holding financial instruments, the Company is exposed to credit risk, liquidity risk and market risk, especially interest rate risk and foreign exchange risk.

Credit Risk

Credit risk arises from the possibility that a counterpart will fail to perform its obligations. The Company conducts a thorough assessment of credit issues prior to committing to the investment and actively monitors the financial health of its investees on an ongoing basis. In addition, the Company is exposed to credit risk from customers. On the one hand, the Company does business mostly with large industrial and well-established customers, thus reducing its credit risk. On the other hand, the number of customers served by the Company is limited, which increases the risk of business concentration and economic dependency. Overall, the Company serves approximately 1,600 customers. In 2015, the 20 largest customers account for 49.0% (49.0% in 2014) of consolidated revenue and not a single customer accounts for more than 10% of consolidated revenue and trade receivables.

Allowance for doubtful accounts and past due receivables are reviewed by management at each reporting date. Allowance for doubtful accounts and past due receivables are presented in further detail in Note 18.

The Company's maximum exposure to credit risk with respect to each of its financial assets (cash and cash equivalents, investment in a service contract, trade and other receivables, and non-current financial assets) corresponds to its carrying amount.

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Liquidity Risk

Liquidity risk is the Company's exposure to the risk of not being able to meet its financial obligations when they become due. The Company monitors its levels of cash and debt, and takes appropriate actions to ensure it has sufficient cash to meet operational needs while ensuring compliance with covenants.

The following are the contractual maturities of financial obligations:

As at December 31, 2015	Carrying amount \$	Contractual cash flows \$	Less than 1 year \$	1-3 years \$	4-7 years \$
Trade and other payables	46,352	46,352	46,352	—	—
Long-term debt ⁽¹⁾	33,461	33,461	2,582	29,279	1,600
Non-current financial liabilities, excluding the derivative	3,900	3,900	—	3,631	269
	83,713	83,713	48,934	32,910	1,869

As at December 31, 2014	Carrying amount \$	Contractual cash flows \$	Less than 1 year \$	1-3 years \$	4-7 years \$
Trade and other payables	40,452	40,452	40,452	—	—
Long-term debt ⁽¹⁾	30,311	30,311	1,505	22,601	6,205
Non-current financial liabilities, excluding the derivative	4,920	4,920	—	3,393	1,527
	75,683	75,683	41,957	25,994	7,732

⁽¹⁾ Includes principal and interest

Given the actual liquidity level combined with future cash flows that will be generated by operations, the Company believes that its liquidity risk is low.

Market Risk

Market risk is the risk that changes in market prices, such as foreign exchange rates and interest rates, will affect the Company's results or the value of its financial instruments. The Company is mainly exposed to interest risk and foreign exchange risk.

Interest Risk

A subsidiary of the Company holds interest rate swap contracts related to its debts to swap the floating rate to a fixed rate, thus decreasing the Company's sensitivity to interest rate fluctuations.

Sensitivity Analysis

As at December 31, 2015, the floating rate portion of the Company's long-term debt is 92% (96% in 2014). Taking into account the interest rate swap contracts mentioned above, the floating rate portion is 50% as at December 31, 2015 (61% in 2014). All else being equal, a hypothetical variation of +1.0% in the prime interest rate on the floating rate portion of the Company's long-term debt held as at December 31, 2015, excluding the floating rate debt for which the floating rate has been swapped to fixed, would have had a negative impact of \$160 (\$180 in 2014) on profit for the year. A hypothetical variation of -1.0% in the prime interest rate would have had the opposite impact on profit for the year.

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Interest Rate Swap Contracts

The interest rate swaps are designated as cash flow hedges. As at December 31, 2015, the degressive notional principal amount of the outstanding interest rate swap contract was \$8,571 (\$10,000 in 2014). The floating interest rate on the interest rate swap is CDOR and the fixed interest rate is 1.79%. The interest rate swap contract settles on a monthly basis and will mature on August 27, 2018.

Foreign Exchange Risk

The Company is mainly exposed to fluctuations in the U.S. dollar. The Company considers the risk to be limited and, therefore, does not use derivative instruments to reduce its exposure.

During 2015, all else being equal, a hypothetical strengthening of 5.0% of the U.S. dollar against the Canadian dollar would have had a positive impact of \$1,589 (\$1,371 in 2014) on profit for the year and a positive impact of \$2,864 (\$2,627 in 2014) on total comprehensive income. A hypothetical weakening of 5.0% of the U.S. dollar against the Canadian dollar would have had the opposite impact on profit for the year and total comprehensive income.

As at December 31, 2015, a total of \$36,115 or US\$23,296 and €2,577 (\$27,075 or US\$21,181 and €1,783 in 2014) of cash and cash equivalents and trade and other receivables is denominated in foreign currencies. As at December 31, 2015, a total of \$17,226 or US\$11,034 and €1,301 (\$9,722 or US\$7,414 and €798 in 2014) of trade and other payables is denominated in foreign currencies.

Fair Value of Financial Instruments

As at December 31, 2015 and 2014, the estimated fair values of cash and cash equivalents, trade and other receivables, trade and other payables, and dividends payable approximated their respective carrying values due to their short-term nature.

The estimated fair value of long-term notes receivable was not significantly different from their carrying value as at December 31, 2015 and 2014, based on the Company's estimated rate for long-term notes receivable with similar terms and conditions.

The estimated fair value of an investment in a service contract was not significantly different from its carrying value as at December 31, 2015 and 2014, as terms and conditions were similar to current conditions.

The estimated fair value of long-term debt was not significantly different from its carrying value as at December 31, 2015 and 2014, since it mainly bore interest at floating rates and had financing conditions similar to those then available to the Company. The fair value of the interest rate swap contract is shown in the next table.

The fair value hierarchy requires the use of observable market inputs whenever such inputs exist. A financial instrument is classified to the lowest level of the hierarchy for which a significant input has been considered in measuring fair value.

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The fair value hierarchy has the following levels:

- Level 1 – valuation based on quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2 – valuation techniques based on inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices);
- Level 3 – valuation techniques using inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The following table presents the financial instruments recorded at fair value in the consolidated statements of financial position, classified using the fair value hierarchy previously described:

As at December 31, 2015

	Level 1	Level 2	Level 3	Total
Financial Liabilities	\$	\$	\$	\$
Derivative used as a hedging instrument	–	167	–	167
Total financial liabilities	–	167	–	167

As at December 31, 2014

	Level 1	Level 2	Level 3	Total
Financial Liabilities	\$	\$	\$	\$
Derivative used as a hedging instrument	–	62	–	62
Total financial liabilities	–	62	–	62

The derivative is measured at fair value using the income approach, according to which future cash flows are converted to a single discounted amount. For the fair value measurement, future cash flows associated with the variable leg of the swap are based on the interest rate expected to be in effect at the time of the said cash flows.

6. Business Acquisitions

On January 31, 2014, the Company, through its wholly owned subsidiary, Logistec Stevedoring Inc., increased its shareholding in Mestco Terminal Inc. (“Mestco”) from a 50%-owned joint venture to an 85.8%-owned subsidiary as a result of the conversion of trade payables by the Company and the other coventurer, and an additional \$7,100 cash investment was made by the Company in Mestco shares. As of October 21, 2014, Mestco changed its name to MtlLINK Multimodal Solutions Inc. (“MtlLINK”). MtlLINK provides port logistics services in Montréal-Est (QC). Services include container stuffing and destuffing, warehousing and distribution, and other value-added services to shipping lines and industrial customers. This transaction strengthened the Company’s position in the port logistics industry.

On May 21, 2014, the Company, through its subsidiary Sanexen, acquired 100% of the issued and outstanding shares of Mistral Environnement SAS (“Mistral”) for €3,853 (CA\$5,752). The payment was made in cash. Mistral provides regulated materials management services in France. This transaction increased the scope of environmental services offered by Sanexen in France.

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At the acquisition dates, the fair value of the underlying identifiable assets acquired and liabilities assumed was as follows:

	MtLINK \$	Mistral \$
Current assets	854	2,194
Property, plant and equipment	1,711	106
Goodwill	2,199	3,892
Deferred income tax assets	560	–
Current liabilities	(530)	(440)
Long-term debt	(1,293)	–
Other non-current liabilities	(200)	–
	3,301	5,752
Non-controlling interest	(1,475)	–
Total considerations transferred	1,826	5,752

The fair value of the considerations transferred was as follows:

	MtLINK \$	Mistral \$
Cash	–	5,752
Fair value of the Company's equity investment held before the acquisition	300	–
Conversion of trade receivables due from acquired companies	1,526	–
Total considerations transferred	1,826	5,752

Receivables acquired (consisting primarily of trade receivables) as part of the acquisition of Mistral had a fair value and gross contractual amounts of \$884. All receivables have since been collected.

Acquisition-related costs were not significant and were excluded from the considerations transferred and recognized as an expense, within other expenses in the consolidated statements of earnings.

The non-controlling interest of MtLINK was recognized at fair value, as agreed to by the Company and the other coventurer.

The acquisition-date fair value of the 50%-equity interest in MtLINK held by the Company, immediately before the acquisition date, was \$300. Remeasurement of the 50%-equity interest in MtLINK at fair value resulted in the recognition of a gain of \$1,125, which was recognized within other gains and losses in the consolidated statements of earnings.

Goodwill

Goodwill arose in the acquisitions of MtLINK and Mistral, as a result of expected synergies and intangible assets not qualifying for separate recognition. Goodwill is not deductible for tax purposes.

Impact of the Acquisitions on the Results of the Company

In 2014, revenue of \$2,700 and loss for the year of \$755 were attributable to the additional business generated by MtLINK.

In 2014, revenue of \$2,270 and profit for the year of \$95 were attributable to the additional business generated by Mistral.

Had these business acquisitions been made effective January 1, 2014, the Company's revenue would have amounted to \$323,724 and profit for the year would have been \$34,544 in 2014.

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7. Revenue

	2015	2014
	\$	\$
Revenue from the sale of goods	35,257	38,192
Revenue from the rendering of services	322,583	283,892
Interest revenue from an investment in a service contract	168	136
	358,008	322,220

8. Employee Benefits Expense

The aggregate compensation of the Company's employees, including that of members of key management personnel, is as follows:

	2015	2014
	\$	\$
Wages, salaries and fringe benefits	167,068	143,090
Defined benefit retirement plans (Note 25)	1,506	1,348
Defined contribution retirement plans (Note 25)	1,975	1,848
Government pension plans	1,661	1,624
Perigovernmental organization pension plan	303	237
Other long-term benefits	4,440	3,795
	176,953	151,942

The compensation of key management personnel is further discussed in Note 34.

9. Other Gains and Losses

	2015	2014
	\$	\$
Net foreign exchange gains	3,340	1,095
Gain on remeasurement of the 50%-equity interest in MtlLINK (Note 6)	–	1,125
Impairment loss related to assets destroyed	6,449	–
Gain on insurance recovery of assets	(6,449)	–
Gain on disposal of property, plant and equipment	252	305
Gain on judgment and general mutual release with a third party	1,936	–
	5,528	2,525

10. Finance Expense

	2015	2014
	\$	\$
Interest on short-term bank loans	16	10
Interest on long-term debt	896	618
Amortization of transaction costs and other interest expense	24	65
	936	693

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11. Finance Income

	2015	2014
	\$	\$
Interest on cash and cash equivalents	259	220
Interest on non-current financial assets	3	188
Other	51	60
	313	468

12. Income Taxes

The reconciliation of income taxes calculated at the statutory income tax rate to the income tax expense is as follows:

	2015	2014
	\$	\$
Profit before income taxes	43,161	44,387
Less: share of profit of equity accounted investments	(4,264)	(6,403)
Parent company's and subsidiaries' profit before income taxes	38,897	37,984
Income tax expense calculated at the statutory income tax rate of 27.89% (27.69% in 2014)	10,847	10,519
Tax rate differential on deferred income taxes	—	(3)
Non-deductible items	216	203
Effect of recognition of previous capital losses	(17)	(52)
Adjustments in respect of prior years and other	(758)	(797)
Income tax expense recognized in profit or loss	10,288	9,870
Effective income tax rate	26.45%	25.99%

Components of the income tax expense for the years are as follows:

	2015	2014
	\$	\$
Current income taxes		
Current income tax expense in respect of the current year	8,809	11,053
Adjustments in respect of the prior year	(15)	(173)
Deferred income taxes		
Deferred income tax expense (benefit) recognized in the year	1,494	(1,010)
Income tax expense recognized in profit or loss	10,288	9,870

Deferred Income Tax Balances

The amounts recognized in the consolidated statements of financial position are as follows:

	As at December 31, 2015	As at December 31, 2014
	\$	\$
Deferred income tax assets	9,032	8,449
Deferred income tax liabilities	(12,433)	(9,380)
	(3,401)	(931)

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Deferred income tax balances for which a right of offset exists within the same jurisdiction are presented net in the consolidated statements of financial position as permitted by IAS 12, "Income Taxes".

The movements in deferred income tax assets and liabilities, prior to this offsetting of balances, are shown below:

Deferred income tax assets	Property, plant and equipment \$	Unused tax losses \$	Post-employment benefits \$	Other intangible assets \$	Other \$	Total \$
As at January 1, 2014	2,016	2,903	2,656	237	1,796	9,608
Business acquisitions (Note 6)	–	560	–	–	–	560
Benefit (expense) to statement of earnings	(85)	670	(49)	11	534	1,081
Benefit to statement of comprehensive income	–	–	385	–	–	385
Effect of foreign currency exchange differences	–	158	–	–	–	158
As at December 31, 2014	1,931	4,291	2,992	248	2,330	11,792
Benefit (expense) to statement of earnings	77	(581)	127	(67)	663	219
Benefit to statement of comprehensive income	–	–	118	–	–	118
Effect of foreign currency exchange differences	(212)	262	–	–	185	235
As at December 31, 2015	1,796	3,972	3,237	181	3,178	12,364

Deferred income tax liabilities	Property, plant and equipment \$	Investment in a service contract \$	Contract holdbacks \$	Other intangible assets \$	Other \$	Total \$
As at January 1, 2014	(2,461)	(431)	(2,093)	(6,708)	(209)	(11,983)
Benefit (expense) to statement of earnings	(488)	62	(377)	290	442	(71)
Effect of foreign currency exchange differences	(104)	–	–	–	(565)	(669)
As at December 31, 2014	(3,053)	(369)	(2,470)	(6,418)	(413)	(12,723)
Benefit (expense) to statement of earnings	(1,565)	57	(754)	147	402	(1,713)
Effect of foreign currency exchange differences	–	–	–	(1,329)	–	(1,329)
As at December 31, 2015	(4,618)	(312)	(3,224)	(7,600)	(11)	(15,765)

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Unused Tax Losses

The Company has unused non-capital tax losses in the amount of \$18,906 (\$16,007 in 2014) of which \$4,809 has not been recognized (\$4,301 in 2014). These losses are expiring in the following years:

Year	As at December 31, 2015 \$	As at December 31, 2014 \$
2026 to 2029	233	54
2030	3,062	3,728
2031	6,217	5,659
2032	657	627
2033	1,083	1,066
2034	4,882	4,873
2035	2,772	—

Tax benefits of \$3,972 (\$4,291 in 2014) have been recorded related to unused non-capital tax losses, including \$2,489 (\$1,360 in 2014) from foreign subsidiaries. The Company also has \$552 (\$1,680 in 2014) of unrecognized capital losses that may be carried forward indefinitely.

13. Operating Lease Arrangements

The Company as Lessee

Lease Arrangements

Operating leases relate to lease agreements to rent offices, port facilities, and equipment that expire until 2031. The Company has the option to purchase some of the leased equipment at the end of the lease terms. The Company also has the option to renew certain lease arrangements to rent offices, port facilities and equipment. Contingent rentals are determined based on the volume and type of cargo handled.

Payments recognized are as follows:

	2015 \$	2014 \$
Minimum lease payments	15,419	14,968
Contingent rentals	6,840	6,313
Sublease payments received	(825)	(1,067)
	21,434	20,214

Future minimum sublease payments amounting to \$327 (\$504 in 2014) are expected to be received.

The Company's commitments under operating lease arrangements are further discussed in Note 37.

14. Earnings Per Share

The Company having no dilutive instruments, the basic and the diluted earnings per share are calculated by dividing the profit for the year attributable to owners of the Company by the weighted average number of Class A shares and Class B shares outstanding during the year.

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The earnings and weighted average number of Class A shares and Class B shares used in the calculation of basic and diluted earnings per share are as follows:

	2015	2014
	\$	\$
Profit attributable to owners of Class A shares	16,745	17,642
Profit attributable to owners of Class B shares	12,397	13,395
	29,142	31,037
	2015	2014
Weighted average number of Class A shares outstanding, basic and diluted	7,446,514	7,464,730
Weighted average number of Class B shares outstanding, basic and diluted	5,011,558	5,152,350
	12,458,072	12,617,080

15. Financial Instruments

Financial assets and financial liabilities in the consolidated statements of financial position are as follows:

Carrying amount	As at December 31, 2015 \$	As at December 31, 2014 \$
Loans and receivables		
Cash and cash equivalents	23,811	26,381
Investment in a service contract	1,157	1,366
Trade and other receivables	77,333	67,052
Non-current financial assets	5,019	3,432
	107,320	98,231
Other financial liabilities		
Trade and other payables	(46,352)	(40,452)
Dividends payable	(967)	(815)
Current portion of long-term debt	(2,159)	(1,261)
Long-term debt	(29,920)	(28,007)
Non-current financial liabilities, excluding the derivative	(3,900)	(4,921)
	(83,298)	(75,456)

The fair value of the Company's financial instruments is discussed in Note 5.

16. Cash and Cash Equivalents

	As at December 31, 2015 \$	As at December 31, 2014 \$
Cash on hand and in banks	23,811	24,881
Term deposit, bearing interest at banker's prime rate less 1.80%, matured in February 2015, redeemable at all times without penalty	—	1,500
	23,811	26,381

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17. Investment in a Service Contract

	As at December 31, 2015 \$	As at December 31, 2014 \$
Investment in a service contract	1,157	1,366

The investment in a service contract, bearing interest at 9.66%, requires fixed monthly repayments of \$31 (including principal and interest). The contract was renewed in December 2014 and will continue through December 2016.

Amounts receivable for this investment in a service contract are as follows:

	Minimum payments		Present value of minimum payments	
	As at December 31, 2015 \$	As at December 31, 2014 \$	As at December 31, 2015 \$	As at December 31, 2014 \$
No later than 1 year	1,169	1,385	1,157	1,366
Less: unearned finance income	(12)	(19)	–	–
Present value of minimum payments	1,157	1,366	1,157	1,366

18. Trade and Other Receivables

	As at December 31, 2015 \$	As at December 31, 2014 \$
Trade receivables	57,775	52,805
Allowance for doubtful accounts	(2,519)	(1,480)
Net trade receivables	55,256	51,325
Accrued revenue	5,367	8,255
Contract holdbacks	7,023	5,749
Insurance reimbursement receivable related to claims	6,446	483
Other receivables	3,241	1,240
	77,333	67,052

Pursuant to their respective terms, trade and other receivables are aged as follows:

	As at December 31, 2015 \$	As at December 31, 2014 \$
Current	24,315	23,242
31-60 days	21,818	20,670
Past due 1-30 days	12,296	12,395
Past due 31-60 days	5,089	2,928
Past due 61-120 days	2,152	1,200
Past due over 121 days ⁽¹⁾	11,663	6,617
	77,333	67,052

⁽¹⁾ Includes contract holdbacks amounting to \$4,163 (\$2,301 in 2014)

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The movements in the allowance for doubtful accounts were as follows:

	2015	2014
	\$	\$
Balance, beginning of year	1,480	993
Bad debt expense	1,012	676
Reversals (write offs)	27	(189)
Balance, end of year	2,519	1,480

Credit risk exposure and mitigation are further discussed in Note 5.

19. Inventories

	As at December 31, 2015	As at December 31, 2014
	\$	\$
Raw materials	1,943	1,626
Work in progress	1,556	1,194
Finished goods	842	379
Consumables	2,212	1,386
	6,553	4,585

The cost of inventories recognized as an expense during the year is \$38,809 (\$39,066 in 2014).

20. Equity Accounted Investments

Investments in Joint Ventures

The Company's results include its share of operations in joint ventures, which are accounted for using the equity method. The Company's 50%-equity interests are in the following joint ventures: Termont Terminal Inc., Transport Nanuk Inc., Quebec Mooring Inc., Moorings (Trois-Rivières) Ltd., Quebec Maritime Services Inc., 9260-0873 Québec Inc. and Flexiport Mobile Docking Structures Inc. The Company also holds a 49%-equity interest in Qikiqtaaluk Environmental Inc. and Avataani Environmental Services Inc.

None of the Company's joint ventures are publicly listed entities and, consequently, do not have published price quotations.

The Company has one significant joint venture, Termont Terminal Inc., specialized in handling containers, which is aligned with the Company's core business. The address of Termont Terminal Inc.'s registered office is Port of Montréal, Section 68, P.O. Box 36, Succ. K, Montréal (QC) H1N 3K9, Canada.

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The following tables summarize the financial information of Termont Terminal Inc.:

	2015	2014
	\$	\$
Statement of financial position		
Current assets (including cash and cash equivalents of \$1,094 (\$1,476 in 2014))	2,857	1,912
Non-current assets	30,584	28,991
Current liabilities	(57)	(60)
Net assets	33,384	30,843
The Company's share of net assets presented as equity accounted investments	16,692	15,422
Results		
Revenue	2,514	2,431
Share of profit of an equity accounted investment	3,095	6,037
Interest income	17	26
Income taxes	(537)	(537)
Profit for the year	4,546	7,497
Other comprehensive loss	(2)	(16)
Total comprehensive income for the year	4,544	7,481
The Company's share of profit for the year	2,273	3,748
The Company's share of total comprehensive income for the year	2,272	3,740
Dividend received by the Company	1,000	4,500

The Company also has interests in individually immaterial joint ventures. The following table provides, in aggregate, the financial information for the Company's share of all immaterial joint ventures:

	2015	2014
	\$	\$
Carrying amount of interests in individually immaterial joint ventures	12,237	11,670
Profit for the year	1,970	2,665
Other comprehensive income	2	14
Total comprehensive income for the year	1,972	2,679
Dividends received by the Company	1,403	1,146

Investments in Associates

The Company's results include its share of operations in associates, which are accounted for using the equity method. The Company's equity interests are in the following associates, none of which is individually material: Sept-Îles Mooring Inc. (33.3% ownership), and St-Lawrence Mooring Inc. (25.0% ownership).

None of the Company's associates are publicly listed entities and, consequently, do not have published price quotations.

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The following table provides, in aggregate, the financial information of all immaterial associates:

	2015	2014
	\$	\$
Carrying amount of interests in associates	22	31
Profit (loss) for the year and total comprehensive income (loss) for the year	21	(10)

21. Property, Plant and Equipment

Cost	Land and buildings \$	Machinery, automotive equipment and automotive equipment held under finance leases \$	Computer equipment, furniture and fixtures \$	Leasehold improvements \$	Construction in progress \$	Total \$
As at January 1, 2014	28,846	96,881	2,731	4,847	9,527	142,832
Additions	7,896	29,238	395	10	4,960	42,499
Additions through business acquisitions (Note 6)	1,377	418	22	–	–	1,817
Disposals	(257)	(5,354)	(81)	(106)	(70)	(5,868)
Transfers	4,150	5,065	36	–	(9,251)	–
Effect of foreign currency exchange differences	285	2,524	70	288	–	3,167
As at December 31, 2014	42,297	128,772	3,173	5,039	5,166	184,447
Additions	7,608	12,024	230	–	5,264	25,126
Disposals and write offs	(1,001)	(8,166)	(81)	(262)	–	(9,510)
Transfers	3,899	302	–	(56)	(4,145)	–
Effect of foreign currency exchange differences	1,103	5,588	68	647	401	7,807
As at December 31, 2015	53,906	138,520	3,390	5,368	6,686	207,870

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Accumulated depreciation	Land and buildings \$	Machinery, automotive equipment and automotive equipment held under finance leases \$	Computer equipment, furniture and fixtures \$	Leasehold improvements \$	Construction in progress \$	Total \$
As at January 1, 2014	7,480	66,646	1,849	3,830	–	79,805
Depreciation expense	788	7,204	315	190	–	8,497
Elimination on disposal of assets	(14)	(4,906)	(76)	(106)	–	(5,102)
Effect of foreign currency exchange differences	14	1,252	56	262	–	1,584
As at December 31, 2014	8,268	70,196	2,144	4,176	–	84,784
Depreciation expense	1,175	9,216	361	121	–	10,873
Elimination on disposal of assets and write offs	(106)	(2,481)	(75)	(262)	–	(2,924)
Effect of foreign currency exchange differences	692	2,768	55	600	–	4,115
As at December 31, 2015	10,029	79,699	2,485	4,635	–	96,848

Carrying amount	Land and buildings \$	Machinery, automotive equipment and automotive equipment held under finance leases \$	Computer equipment, furniture and fixtures \$	Leasehold improvements \$	Construction in progress \$	Total \$
As at December 31, 2014	34,029	58,576	1,029	863	5,166	99,663
As at December 31, 2015	43,877	58,821	905	733	6,686	111,022

22. Goodwill

Cost

	2015 \$	2014 \$
Balance, beginning of year	22,707	16,439
Business acquisitions (Note 6)	–	6,091
Effect of foreign currency exchange differences	1,208	177
Balance, end of year	23,915	22,707

Accumulated Impairment Losses

	2015 \$	2014 \$
Balance, beginning and end of year	1,300	1,300

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Carrying Amount

	As at December 31, 2015 \$	As at December 31, 2014 \$
Cost	23,915	22,707
Accumulated impairment losses	(1,300)	(1,300)
	22,615	21,407

Impairment Testing

The carrying amount of goodwill has been allocated to the following CGUs or groups of CGUs:

Carrying amount	As at December 31, 2015 \$	As at December 31, 2014 \$
Stevedoring	13,370	12,420
Aqua-Pipe	3,598	3,598
Environment	5,462	5,204
Agencies	185	185
	22,615	21,407

The recoverable amount of all CGUs or groups of CGUs has been determined based on value in use, which is calculated by discounting five-year cash flow projections from the budget approved by the Board of Directors covering a one-year period. These cash flow projections reflect past experience and future expectations of financial performance. A growth rate of 3.0% (3.0% in 2014) has been used to extrapolate cash flow projections beyond that one-year period.

The discount rates, before income taxes, used to calculate value in use are based on market data and were 9.3% (10.9% in 2014) for Stevedoring, 7.6% for Aqua-Pipe, and 7.4% for Environment.

The 2014 calculation of value in use for Aqua-Pipe and Environment, which represented the most recent calculation of value in use, was used for the impairment test as at December 31, 2015, since the following criteria were met:

- The assets and liabilities making up the CGU have not changed significantly since the most recent recoverable amount calculation;
- The most recent recoverable amount calculation resulted in an amount that exceeded the carrying amount of the CGU by a substantial margin; and
- Based on an analysis of events that have occurred and circumstances that have changed since the most recent recoverable amount calculation, the likelihood that a current recoverable amount determination would be less than the current carrying amount of the CGU is remote.

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23. Other Intangible Assets

Cost	Lease rights and location \$	Client relationships \$	Dredging costs \$	Computer software \$	Total \$
As at January 1, 2014	15,848	6,034	297	1,690	23,869
Additions	—	—	—	211	211
Disposals	—	—	—	(24)	(24)
Effect of foreign currency exchange differences	1,438	279	20	16	1,753
As at December 31, 2014	17,286	6,313	317	1,893	25,809
Additions	—	—	—	56	56
Effect of foreign currency exchange differences	3,337	649	53	49	4,088
As at December 31, 2015	20,623	6,962	370	1,998	29,953
Accumulated amortization					
As at January 1, 2014	1,047	2,897	238	1,392	5,574
Amortization expense	770	812	10	157	1,749
Disposals	—	—	—	(24)	(24)
Effect of foreign currency exchange differences	131	55	22	16	224
As at December 31, 2014	1,948	3,764	270	1,541	7,523
Amortization expense	896	374	8	177	1,455
Effect of foreign currency exchange differences	443	185	51	49	728
As at December 31, 2015	3,287	4,323	329	1,767	9,706
Carrying amount					
As at December 31, 2014	15,338	2,549	47	352	18,286
As at December 31, 2015	17,336	2,639	41	231	20,247

Research and Development Expenditures

Research and development expenditures of \$709 (\$974 in 2014) were recognized as an expense during the year.

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24. Other Non-Current Assets

	As at December 31, 2015 \$	As at December 31, 2014 \$
Amount owed from a joint venture (Note 34)	132	347
Prepaid expenses	3,333	–
Other	1,729	1,357
	5,194	1,704

Prepaid expenses

In 2015, Sanexen disbursed \$10,000, which bears interest at 2.00%, as part of a take-or-pay service contract with a supplier. That contract will end in February 2018. Any use of services by the Company from this supplier will result in a corresponding reduction of prepaid expenses. At the end of the contract, in the event that the Company has not used all the services provided in the contract, the Company will not be reimbursed. As at December 31, 2015, prepaid expenses related to that contract amounted to \$8,180, of which \$4,847 was presented as current and \$3,333 as non-current.

25. Post-Employment Benefit Assets and Obligations

The Company has various defined benefit and defined contribution retirement plans providing retirement benefits to its employees.

The projected benefit obligation as at December 31, 2015, has been extrapolated using the projected benefit obligation based on the latest actuarial valuations.

The most recent actuarial valuations of the retirement plans for funding purposes were as of December 31, 2013 for two of the plans, and as of December 31, 2014 for the other plan. The next required valuations are as of December 31, 2015 for one of the plans, and as of December 31, 2016 for the two other plans.

The Company's retirement plans may be exposed to various types of risks. The Company has not identified any unusual risks to which its retirement plans are exposed. Regular asset-liability matching analyses are performed in order to align the investment policy with the plans' obligations. Allocation to fixed income investments is then adjusted following the plans' obligations evolution. Fixed income investments are made up of bonds and annuities. Annuities are purchased when opportunities arise on financial markets.

The weighted average duration of the defined benefit obligation is 16.8 years.

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The following table presents information concerning the defined benefit retirement plans, as established by an independent actuary:

	2015 \$	2014 \$
Benefit obligation, beginning of year	(26,685)	(37,195)
Current service cost	(1,125)	(805)
Interest cost	(1,106)	(1,677)
Employees' contributions	(175)	(177)
Remeasurement gains (losses)		
Actuarial loss arising from changes in economic assumptions	(53)	(3,191)
Actuarial loss arising from changes in demographic assumptions	–	(160)
Actuarial gain (loss) arising from experience adjustments	(235)	490
Benefits paid	903	1,904
Premium to repurchase annuity contracts with repurchase of obligations	–	3,774
Insured annuities converted into annuity contracts with repurchase of obligations	–	10,525
Loss on settlement	–	(173)
Benefit obligation, end of year	(28,476)	(26,685)
Fair value of plan assets, beginning of year	15,358	26,997
Interest income	638	1,215
Return on plan assets, excluding amounts included in interest income	56	1,402
Administrative fees	(12)	(12)
Employer's contributions ⁽¹⁾	1,228	1,782
Employees' contributions	175	177
Benefits paid	(903)	(1,904)
Premium to repurchase annuity contracts with repurchase of obligations	–	(3,774)
Insured annuities converted into annuity contracts with repurchase of obligations	–	(10,525)
Fair value of plan assets, end of year	16,540	15,358
Net benefit liability, end of year	(11,936)	(11,327)
Net benefit liability is comprised of:		
Post-employment benefit assets	522	768
Post-employment benefit obligations ⁽²⁾	(12,458)	(12,095)
Net benefit liability, end of year	(11,936)	(11,327)

⁽¹⁾ Employer's contributions include contributions made by an equity accounted investment of the Company of \$109 (\$175 in 2014)

⁽²⁾ Post-employment benefit obligations in the consolidated statements of financial position include \$497 (\$358 in 2014) for defined contribution retirement plans provided to certain members of key management personnel, for which no contributions were made

The following table provides the reconciliation of the benefit obligation, the fair value of plan assets and plan deficit in respect of wholly and partially funded plans, and unfunded plans:

	Wholly and partially funded		Unfunded		Total	
	2015 \$	2014 \$	2015 \$	2014 \$	2015 \$	2014 \$
Benefit obligation	(18,078)	(16,997)	(10,398)	(9,688)	(28,476)	(26,685)
Fair value of plan assets	16,540	15,358	–	–	16,540	15,358
Plan deficit	(1,538)	(1,639)	(10,398)	(9,688)	(11,936)	(11,327)

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Plan assets consist of:

	As at December 31, 2015 \$	As at December 31, 2014 \$
Cash	38	229
Bonds	5,778	4,616
Annuity contracts	3,338	3,418
Canadian stock	2,610	2,531
Foreign stock	4,776	4,564
	16,540	15,358

The following table provides the reconciliation of the net expense for all defined benefit and defined contribution retirement plans in the employee benefits expense in the consolidated statements of earnings for the years ended December 31:

	2015 \$	2014 \$
Current service cost	1,125	805
Net interest expense	468	462
Administrative fees	12	12
Loss on settlement	—	173
	1,605	1,452
Less: net expense assumed by an equity accounted investment of the Company	(99)	(104)
Defined benefit cost recognized	1,506	1,348
Net expense on defined contribution retirement plans	1,975	1,848
Net expense for all defined contribution and defined benefit retirement plans	3,481	3,196

Significant Actuarial Assumptions

The significant actuarial assumptions used in the measurement of the Company's net benefit liability are as follows:

	2015 %	2014 %
Accrued benefit liability		
Discount rate, end of year	4.0	4.0
Expected rate of compensation increase	3.5 to 4.0	3.5 to 4.0
Benefit cost		
Discount rate	4.0	4.5
Expected rate of compensation increase	3.5	3.5

Sensitivity Analysis

As at December 31, 2015, all else being equal, a hypothetical variation of +1.0% in the discount rate would have a positive impact of \$4,243 (\$4,073 in 2014), whereas a hypothetical variation of -1.0% would have a negative impact of \$5,411 (\$5,219 in 2014) on the benefit obligation.

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As at December 31, 2015, all else being equal, a hypothetical variation of +1.0% in the expected rate of compensation increase would have a negative impact of \$1,374 (\$1,331 in 2014), whereas a hypothetical variation of -1.0% would have a positive impact of \$1,275 (\$1,287 in 2014) on the benefit obligation.

Contributions to Retirement Plans

Total cash payments for post-employment benefits for 2015, consisting of cash contributed by the Company to its funded retirement plans, cash payments made directly to beneficiaries for its unfunded other benefit retirement plans, and cash contributed to its defined contribution retirement plans, were \$2,598 (\$3,309 in 2014).

The Company expects to make a contribution of \$1,137 to the defined benefit retirement plans in 2016.

26. Non-Current Financial Assets

	As at December 31, 2015 \$	As at December 31, 2014 \$
Contract holdbacks	5,019	3,432
	5,019	3,432

27. Short-Term Bank Loans

The Company has access, through its subsidiary Sanexen, to a \$10,000 revolving line of credit or the U.S. dollar equivalent (see Note 29). As at December 31, 2015 and 2014, the line of credit was unused.

Under the conditions of the agreement, the Company must satisfy certain restrictive covenants as to minimum financial ratios (see Note 29). As at December 31, 2015 and 2014, the Company was in compliance with all its bank loan covenants.

28. Trade and Other Payables

	As at December 31, 2015 \$	As at December 31, 2014 \$
Trade payables	19,274	15,924
Accruals	25,065	23,277
Other	2,013	1,251
	46,352	40,452

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29. Long-Term Debt

	As at December 31, 2015 \$	As at December 31, 2014 \$
Revolving credit facility, bearing interest at banker's prime rate with no principal repayment required until July 31, 2018 ⁽¹⁾	16,000	18,000
Term credit facility, bearing interest at CDOR plus 1.75%, maturing in 2018 ⁽²⁾	13,393	10,000
Non-interest bearing government loan, without any capital reimbursement due before January 2018, maturing in 2022	1,642	–
Notes payable, bearing interest at 4.00%, matured in 2015	–	91
Notes payable maturing in 2017	1,065	1,209
	32,100	29,300
Less:		
Current portion	2,159	1,261
Deferred financing costs	21	32
	29,920	28,007

⁽¹⁾ The Company and its wholly owned subsidiary, Logistec USA Inc., solidarily have a \$55,000 unsecured credit agreement.

The credit facility details are as follows:

- A \$50,000 three-year committed revolving credit facility or the U.S. dollar equivalent, to be used for short-term and long-term cash flow needs and investment purposes, and to refinance existing indebtedness. The facility can be used in the form of a \$5,000 swing line, prime rate loans, U.S. prime rate loans, bankers' acceptances, U.S. base rate loans, LIBOR loans in U.S. dollars and letters of credit; and
- A \$5,000 swing line to support the risk associated with certain financial instruments used to mitigate foreign exchange and interest rate risks.

The interest rate charged on the borrowings made under this agreement depends on the form of the borrowing, to which is added a margin that varies according to the level of funded debt to EBITDA ⁽ⁱ⁾ ratio achieved by the Company. In 2015, this facility was extended to July 31, 2018.

⁽²⁾ A subsidiary of the Company and its wholly owned subsidiary solidarily have a \$26,250 credit facility agreement.

The credit facility details are as follows:

- A \$10,000 revolving facility or the U.S dollar equivalent, renewable annually, to be used as a line of credit for short-term cash flow needs;
- A \$15,000 term loan used principally to finance the expansion of the Company's woven-hose manufacturing facility. This term loan will mature in August 2018. To decrease its sensitivity to interest rate fluctuations, the subsidiary of the Company entered into an interest rate swap contract to partially swap the CDOR rate to a fixed rate of 1.79% (Note 5);
- A \$750 treasury swing line to support the risk associated with foreign exchange forward contracts and interest rate swaps; and
- A \$500 line of credit in the form of a credit card facility.

This facility is secured by a \$30,000 first-ranking movable and immovable hypothec on all present and future assets of the subsidiary. As at December 31, 2015, the security includes inventories amounting to \$4,633 (\$3,294 in 2014) and property, plant and equipment has a carrying value of \$22,999 (\$17,294 in 2014).

The interest charged on the borrowings made under this agreement is based on a rate calculated using the bank's prime rate or banker's acceptance rate or LIBOR rate, which depends on the form of borrowing, to which is added a margin that varies according to the level of funded debt to EBITDA ratio achieved by the subsidiary.

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Under the conditions attached to its long-term debt and short-term bank loans, the Company must satisfy certain restrictive covenants as to minimum financial ratios such as EBITDA to debt service, debt-to-equity/capitalization, and funded debt to EBITDA. As at December 31, 2015 and 2014, the Company was in compliance with all its covenants.

⁽ⁱ⁾ EBITDA is a non-IFRS measure and is calculated as the sum of profit attributable to owners of the Company plus interest, income taxes, depreciation and amortization expense, and customer repayment of investments in service contracts

Long-term debt matures as follows:

	As at December 31, 2015	As at December 31, 2014
	\$	\$
Total principal repayments required		
Less than 1 year	2,159	1,261
Between 1 and 5 years	29,284	28,039
More than 5 years	657	–
	32,100	29,300

30. Provisions

	Claims and litigation \$	Share of losses of certain joint ventures \$	Other \$	Total \$
As at December 31, 2014	640	464	541	1,645
Additional provisions	449	–	172	621
Settlement of provisions	(124)	–	(106)	(230)
Reversal of provisions	(9)	(2)	(8)	(19)
Effect of foreign currency exchange differences	17	–	–	17
As at December 31, 2015	973	462	599	2,034
Less: current provisions	973	–	295	1,268
Non-current provisions	–	462	304	766

Other provisions include provisions for warranty and provisions for asset retirement obligations. Provisions for asset retirement obligations essentially derive from the obligation to remove assets and to restore the sites under operating leases expiring until 2025.

Reimbursements

An amount of \$999 (\$483 in 2014) is recognized as an asset in trade and other receivables relative to the reimbursement to be received from the insurance company in connection with claims.

31. Non-Current Financial Liabilities

	As at December 31, 2015	As at December 31, 2014
	\$	\$
Long-term incentive plans	3,108	4,114
Workers' compensation	792	664
Other	167	205
	4,067	4,983

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32. Share Capital

Authorized in an unlimited number:

- First Ranking Preferred Shares, non-voting, issuable in series;
- Second Ranking Preferred Shares, non-voting, issuable in series;
- Class A Common Shares, without par value, 30 votes per share, convertible into Class B Subordinate Voting Shares at the holder's discretion;
- Class B Subordinate Voting Shares, without par value, one vote per share, entitling their holders to receive a dividend equal to 110% of any dividend declared on each Class A Common Share.

Stock Split

On May 7, 2014, the Board of Directors of the Company approved a two-for-one stock split of the Class A and Class B shares of the Company. The record date of the stock split was June 27, 2014. All share-based information has been adjusted to reflect the impact of the two-for-one stock split as if it had occurred on January 1, 2014.

	As at December 31, 2015 \$	As at December 31, 2014 \$
Issued and outstanding ⁽¹⁾		
7,436,322 Class A shares (7,460,322 in 2014)	4,915	4,931
4,964,300 Class B shares (5,069,600 in 2014)	10,070	9,975
	14,985	14,906

⁽¹⁾ All issued and outstanding shares are fully paid

Executive Stock Option Plan

The Company had set aside 580,000 Class B shares pursuant to the Executive Stock Option Plan. Said options are granted at market price. The options granted vest over a period of five years at the rate of 20% per year, starting at the grant date. Options to purchase 550,000 Class B shares were granted pursuant to this plan. There remains an unallocated balance of 180,000 Class B shares reserved for issuance pursuant to the plan as 150,000 options were not exercised and expired or were forfeited in a prior year, which options returned to the reserve of shares issuable pursuant to the Executive Stock Option Plan. There were no outstanding options as at December 31, 2015 and 2014.

Employee Stock Purchase Plan ("ESPP")

Pursuant to the ESPP, 300,000 Class B shares were reserved for future issuance. On April 26, 2012, the number of Class B shares reserved for issuance under the ESPP was increased by 300,000, bringing the unallocated balance of Class B shares reserved for issuance to 335,400 at that date. As at January 1, 2015, there remained an unallocated balance of 288,800 Class B shares reserved pursuant to this ESPP. Eligible employees designated by the Board of Directors need to have at least two years of service. Participation is on a voluntary basis. The subscription price is determined by the average high and low board lot trading prices of the Class B shares on the TSX during five days, consecutive or not, preceding the last Thursday of the month of May of the year the shares are issued, less a maximum 10% discount. A non-interest bearing loan offered by the Company is available to acquire the said shares. The loans are reimbursed over a two-year period by way of payroll deductions. As at December 31, 2015, following the issuance of 8,200 (13,800 in 2014) Class B shares under this ESPP, there remains an unallocated balance of 280,600 Class B shares reserved for issuance pursuant to this ESPP. Those 8,200 (13,800 in 2014) Class B shares were

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issued for cash consideration of \$113 (\$145 in 2014) and for non-interest bearing loans of \$214 (\$236 in 2014), repayable over two years with a carrying value of \$209 as at December 31, 2015 (\$218 in 2014).

Normal Course Issuer Bid ("NCIB")

The Company repurchased some of its shares for cancellation purposes pursuant to NCIBs. Pursuant to the current NCIB, which was launched on October 26, 2015, and will terminate on October 25, 2016, Logistec intends to repurchase for cancellation purposes, up to 372,046 Class A shares and 249,460 Class B shares, representing 5% of the issued and outstanding shares of each class as at October 21, 2015.

Shareholders may obtain a free copy of the notice of intention regarding the NCIB filed with the TSX by contacting the Company.

Under the various NCIBs, repurchases were made through the TSX. The tables below summarize the number of shares repurchased by NCIB and by year:

Shares repurchased by bid	Class A shares	Class B shares	Class A shares Average price \$	Class B shares Average price \$
NCIB 2013 (October 24, 2013 to October 23, 2014)				
Repurchase in 2013	14,200	54,800	21.89	24.07
Repurchase in 2014	11,300	236,700	33.08	30.39
Total NCIB 2013	25,500	291,500	26.85	29.20
NCIB 2014 (October 24, 2014 to October 23, 2015)				
Repurchase in 2014	1,200	22,600	48.44	39.89
Repurchase in 2015	15,800	101,200	49.59	41.98
Total NCIB 2014	17,000	123,800	49.51	41.57
NCIB 2015 (October 24, 2015 to October 23, 2016)				
Repurchase in 2015	4,600	15,900	44.70	40.13
Total NCIB 2015	4,600	15,900	44.70	40.13
Shares repurchased by year			Class A shares	Class B shares
2014				
NCIB 2013			11,300	236,700
NCIB 2014			1,200	22,600
Total 2014			12,500	259,300
2015				
NCIB 2014			15,800	101,200
NCIB 2015			4,600	15,900
Total 2015			20,400	117,100

Notes to 2015 Consolidated Financial Statements

years ended December 31, 2015 and 2014

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Logistec Corporation

The number of shares varied as follows:

	Number of Class A shares	Number of Class B shares	Class A shares \$	Class B shares \$
As at January 1, 2014	7,472,822	5,315,100	4,938	10,092
Repurchased under the NCIBs	(12,500)	(259,300)	(7)	(498)
ESPP	—	13,800	—	381
Conversion	—	—	—	—
As at December 31, 2014	7,460,322	5,069,600	4,931	9,975
Repurchased under the NCIBs	(20,400)	(117,100)	(16)	(232)
ESPP	—	8,200	—	327
Conversion	(3,600)	3,600	—	—
As at December 31, 2015	7,436,322	4,964,300	4,915	10,070

Dividends

Details of dividends declared per share are as follows:

	2015 \$	2014 \$
Class A shares	0.28	0.98
Class B shares	0.30	1.08

Details of dividends paid per share are as follows:

	2015 \$	2014 \$
Class A shares	0.26	0.97
Class B shares	0.29	1.07

On March 22, 2016, the Board of Directors declared a dividend of \$0.075 per Class A share and \$0.0825 per Class B share, which will be paid on April 15, 2016, to all shareholders of record as of April 5, 2016. The estimated dividend to be paid is \$557 on Class A shares and \$410 on Class B shares.

33. Consolidated Statements of Cash Flows

a. Items not Affecting Cash and Cash Equivalents

	2015 \$	2014 \$
Defined benefit and contribution retirement plans expense	1,645	1,495
Depreciation and amortization expense	12,328	10,246
Share of profit of equity accounted investments	(4,264)	(6,403)
Gain on remeasurement of the 50%-equity interest in MtlLINK (Note 6)	—	(1,125)
Finance expense	936	693
Finance income	(313)	(468)
Current income taxes	8,720	10,880
Deferred income taxes	1,568	(1,010)
Other non-current assets	2,299	167
Deferred revenue	(400)	4,933
Non-current financial liabilities	4,440	3,741
Other	351	430
	27,310	23,579

Notes to 2015 Consolidated Financial Statements

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Logistec Corporation

b. Changes in Non-Cash Working Capital Items

	2015	2014
	\$	\$
Decrease (increase) in trade and other receivables	(10,997)	2,559
Increase in income taxes	(333)	(400)
Increase in prepaid expenses	–	(463)
Decrease (increase) in inventories	(2,072)	384
Increase (decrease) in trade and other payables	1,412	(775)
Increase in deferred revenue	225	877
	(11,765)	2,182

c. Non-Cash Transactions

During 2015, the Company acquired property, plant and equipment, of which \$1,982 (\$2,973 in 2014) is unpaid at the end of the year.

d. Subsidiary With Significant Non-Controlling Interests

The following table presents summarized financial information on cash flows generated by Sanexen, the only subsidiary of the Company that has significant non-controlling interests:

	2015	2014
	\$	\$
Cash flows from operating activities	11,938	20,509
Cash flows from financing activities	4,483	(888)
Cash flows from investing activities	(20,787)	(9,244)
Net cash flows	(4,366)	10,377

34. Related Party Transactions

Balances and transactions between the Company and its subsidiaries, which are related parties of the Company, have been eliminated on consolidation and are not disclosed in this note. Details of transactions between the Company and other related parties are disclosed hereafter.

Trading Transactions

The following tables summarize the Company's related party transactions with its joint ventures for the years:

	2015	2014
	\$	\$
Sale of services	2,078	5,287
Purchase of services	1,346	540

	As at December 31, 2015	As at December 31, 2014
	\$	\$
Amounts owed to joint ventures	2,583	582
Amounts owed from joint ventures	792	5,210

The amounts outstanding are unsecured and will be settled in cash. No guarantees have been given or received.

Notes to 2015 Consolidated Financial Statements

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Logistec Corporation

Loans to Related Parties

The following balances were outstanding at the end of the reported periods:

	As at December 31, 2015 \$	As at December 31, 2014 \$
Key management personnel	56	78

In 2012, the Company, through its subsidiary Sanexen, extended a demand loan of \$600 to one of its joint ventures, which bore interest at a fixed rate of 4.00% per year. It was repaid in full in 2014.

The Company has provided loans to several members of key management personnel in connection with the ESPP (Note 32).

Transactions with Shareholders

The Company's largest shareholder is Sumanic Investments Inc. Transactions with the Company's shareholders were as follows:

	2015 \$	2014 \$
Dividends paid to Sumanic Investments Inc.	1,525	5,596
Dividends paid to certain members of key management personnel	160	926

Compensation of Key Management Personnel

The compensation of directors and of other members of key management personnel ⁽¹⁾ during the years ended was as follows:

	2015 \$	2014 \$
Short-term benefits	5,942	5,784
Post-employment benefits	414	601
Other long-term benefits	3,810	3,328
	10,166	9,713

⁽¹⁾ The compensation of members of key management personnel includes the compensation of the president of one of the Company's joint ventures

35. Segmented Information

The Company and its subsidiaries are organized and operate in two reportable industry segments: marine services and environmental services. The accounting policies used within the segments are applied in the same manner as for the consolidated financial statements.

The Company discloses information about its reportable segments based upon the measures used by management in assessing the performance of those reportable segments. The Company uses segmented profit before income taxes to measure the operating performance of its segments.

Notes to 2015 Consolidated Financial Statements

years ended December 31, 2015 and 2014

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Logistec Corporation

The financial information by industry and geographic segments is as follows:

Industry Segments

Revenue, Results and Other Information

	Marine services \$	Environmental services \$	Total \$
2015			
Revenue	206,537	151,471	358,008
Depreciation and amortization expense	9,007	3,321	12,328
Share of profit of equity accounted investments	4,110	154	4,264
Finance expense	465	471	936
Finance income	103	210	313
Profit before income taxes	25,616	17,545	43,161
Acquisition of property, plant and equipment	15,894	9,232	25,126

	Marine services \$	Environmental services \$	Total \$
2014			
Revenue	194,653	127,567	322,220
Depreciation and amortization expense	7,204	3,042	10,246
Share of profit of equity accounted investments	6,346	57	6,403
Finance expense	430	263	693
Finance income	357	111	468
Profit before income taxes	28,268	16,119	44,387
Acquisition of property, plant and equipment	35,595	6,904	42,499

Assets and Liabilities

	Marine services \$	Environmental services \$	Total \$
2015			
Total assets	226,509	101,906	328,415
Equity accounted investments	28,259	692	28,951
Total liabilities	78,620	40,150	118,770
2014			
Total assets	204,620	82,367	286,987
Equity accounted investments	26,583	540	27,123
Total liabilities	74,152	33,411	107,563

Notes to 2015 Consolidated Financial Statements

years ended December 31, 2015 and 2014

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Logistec Corporation

Geographic Segments

The Company's revenue from external customers by country of origin and information about its non-current assets by location of assets are detailed below:

Revenue	Canada \$	USA \$	Total \$
2015	249,187	108,821	358,008
2014	222,401	99,819	322,220
Non-current assets⁽¹⁾			
As at December 31, 2015	138,299	49,730	188,029
As at December 31, 2014	124,804	43,379	168,183

⁽¹⁾ Non-current assets exclude post-employment benefit assets, financial instruments and deferred income tax assets

36. Government Grants

A subsidiary of the Company incurs research and development expenses eligible for investment tax credits. Investment tax credits are recorded based on estimates prepared by management in respect of amounts that should be recovered and are subject to a tax audit. These tax credits amount to \$171 (\$302 in 2014), and are recorded as a reduction in employee benefits expense.

37. Commitments

The Company is committed until 2031, under operating lease agreements, to rent offices, port facilities, and equipment. The minimum amounts payable over the next years are as follows:

	2015 \$	2014 \$
No later than 1 year	13,915	12,607
Later than 1 year and no later than 5 years	30,632	29,272
Later than 5 years	14,226	11,901
	58,773	53,780

As at December 31, 2015, the Company has \$20,701 (\$4,844 in 2014) of property, plant and equipment under order, not yet delivered. Delivery and payment are expected to occur in 2016.

38. Contingent Liabilities and Guarantees

As at December 31, 2015, the Company has outstanding letters of guarantee for an amount of \$2,587 (\$2,357 in 2014) relating to financial guarantees issued in the normal course of business. These letters of guarantee mature within the next 12 months.

In addition to the information disclosed in Notes 27 and 29, a subsidiary of the Company has granted a \$100,000 (\$30,000 in 2014) second-ranking movable hypothec on all its present and future trade receivables and on the totality of its assets as a guarantee for its performance bond facilities.

The Company, together with one of its partners, severally guarantees the obligations of an operating lease in one of its joint ventures. The guarantee is limited to a cumulative amount of \$4,684.

As at December 31, 2015, the Company has contingent liabilities totalling \$987 (\$1,249 in 2014) for contingent obligations to remove assets and to restore sites under operating leases.

Notes to 2015 Consolidated Financial Statements

years ended December 31, 2015 and 2014

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Logistec Corporation

The Company indemnifies its directors and officers for prejudices suffered by reason or in respect of the execution of their duties for the Company to the extent permitted by law. The Company has underwritten and maintains directors' and officers' liability insurance coverage.

No amounts have been recorded in the consolidated financial statements related to the above contingent liabilities and guarantees.

39. Fire Incident in the Reporting Year

On July 11, 2015, a fire destroyed two leased warehouses, conveyor systems and certain other assets at the Company's bulk facility in Brunswick (GA). Pursuant to the lease agreement with the Georgia Ports Authority, the Company is required to rebuild the affected storage space.

The consolidated financial statements as at and for the year ended December 31, 2015 reflect the impact of the fire as follows:

	As at December 31, 2015 \$
<hr/>	
Consolidated statements of financial position	
Claim receivable from insurance	5,447
Property, plant and equipment (reduction)	(6,449)
<hr/>	
Consolidated statements of earnings	
Included in "Other gains and losses"	
Impairment loss related to assets destroyed	6,449
Site remediation costs	5,641
Gain on insurance recovery of assets and others	(12,090)
Impact on profit before income taxes	—

The proceeds from the insurance coverage will be sufficient to cover the replacement cost of the assets destroyed, as well as other costs incurred as a direct result of the fire. This reflects management's best estimates based on the information available as at the date of these consolidated financial statements, and are subject to change as new developments occur in the future in connection with the Company's reconstruction of the bulk facilities. The Company has begun reconstruction of the storage space, and certain equipment replacement is under way. The total commitment amount for reconstruction is estimated at approximately \$20,315.

During the year ended December 31, 2015, the Company received \$6,643 from its insurance carriers as a preliminary partial advance on this claim.

Notes to 2015 Consolidated Financial Statements

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Logistec Corporation

40. Subsequent Event

On March 8, 2016, the Company acquired a business for \$5,562. This acquisition represents a vertical integration for its environmental services segment.

At the acquisition date, the preliminary fair values of the underlying identifiable assets acquired and liabilities assumed were as follows:

	\$
Current assets	2,632
Property, plant and equipment	5,366
Goodwill	2,009
Other non-current financial assets	70
Current liabilities	(2,662)
Deferred income tax liabilities	(374)
Long-term debt	(1,479)
	5,562
Settlement	
Cash	4,562
Balance of sale, payable in two annual instalments of \$500	1,000
	5,562

The purchase price allocation is preliminary and is subject to change once final valuations of the assets acquired and liabilities assumed are completed.

Goodwill mainly arose in the acquisitions as a result of expected synergies and other intangible assets not qualifying for separate recognition and is not deductible for tax purposes.

Directors

James C. Cherry, FCPA, FCA ^{(1) (3) (4)}
 President and Chief Executive Officer
 Aéroports de Montréal

Serge Dubreuil, Eng. ^{(3) (4)}
 Corporate Director

George Gugelmann ^{(2) (4)}
 Private Investor

George R. Jones ^{(1) (2) (3)}
 Corporate Director

Rudy Mack ^{(2) (4)}
 Principal Consultant
 Rudy Mack Associates, Inc.
 Corporate Director

David M. Mann, Q.C. ^{(1) (2) (3)}
 Corporate Director

Madeleine Paquin ^{(3) (4)}
 President and Chief Executive Officer
 Logistec Corporation

Nicole Paquin
 Vice-President, Information Systems
 Logistec Stevedoring Inc.

Suzanne Paquin ⁽³⁾
 President
 Transport Nanuk Inc.

J. Mark Rodger ^{(2) (4)}
 Partner
 Borden Ladner Gervais LLP

Luc Sabbatini ⁽¹⁾
 Chief Executive Officer
 PBSC Urban Solutions Inc.

⁽¹⁾ Member of the Audit Committee

⁽²⁾ Member of the Governance and Human Resources Committee

⁽³⁾ Member of the Executive Committee

⁽⁴⁾ Member of the Pension Committee

Officers

David M. Mann, Q.C.
 Chairman of the Board

Madeleine Paquin
 President and Chief Executive Officer

Jean-Claude Dugas, CPA, CA
 Vice-President, Finance
 Assistant-Secretary

Stéphane Blanchette, CHRP
 Vice-President, Human Resources

Suzanne Paquin
 Vice-President

Ingrid Stefancic, LL.B., FCIS
 Vice-President, Corporate and Legal Services
 Corporate Secretary

Luc Pilon, CPA, CA
 Corporate Controller

Subsidiaries

Autoterm Inc.
BalTerm, LLC
CrossGlobe Transport, Ltd.
Excava-Tech Inc.
Lakehead Shipping Company Limited
Les Terminaux Rideau Bulk Terminals Inc.
Logistec Marine Agencies Inc.
Logistec Stevedoring Inc.
Logistec Stevedoring (Atlantic) Inc.
Logistec Stevedoring (New Brunswick) Inc.
Logistec Stevedoring (Nova Scotia) Inc.
Logistec Stevedoring (Ontario) Inc.
Logistec Stevedoring U.S.A. Inc.
Logistec USA Inc.
MtlLINK Multimodal Solutions Inc.
Mistral Environnement SAS
Niedner Inc.
Ramsey Greig & Co. Ltd.
Sanexen Environmental Services Inc.
Sanexen Environnement SAS
Sanexen Water, Inc.
SETL Real Estate Management Inc.
Sorel Maritime Agencies Inc.
Tartan Terminals, Inc.
9223-5555 Québec Inc.

Associates

Sept-Îles Mooring Inc.
Sols A-B Inc.
St-Lawrence Mooring Inc.

Joint Ventures / Partnerships

Avataani Environmental Services Inc.
Flexiport Mobile Docking Structures Inc.
Moorings (Trois-Rivières) Ltd.
NEAS Inc.
Northern Bear Shipping B.V.
Northern Fox Shipping B.V.
Nunavik Eastern Arctic Shipping Inc.
Nunavut Eastern Arctic Shipping Inc.
Qikiqtaaluk Environmental Inc.
Quebec Maritime Services Inc.
Quebec Mooring Inc.
Termontr Montréal Inc.
Termontr Terminal Inc.
Transport Inukshuk Inc.
Transport Mitiq Inc.
Transport Nanuk Inc.
Transport Qamutik Inc.
Transport Umialarik Inc.
9260-0873 Québec Inc.

Banks

Bank of America
Bank of Montreal
Bank of Nova Scotia
Canadian Imperial Bank of Commerce
Harris Trust and Savings Bank
HSBC Bank Canada
The Toronto-Dominion Bank

Independent Auditor

Deloitte LLP

Transfer Agent and Registrar

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Annual Meeting of Shareholders

Friday May 6, 2016 at 11:30 a.m.

Auditorium of the Montréal Exchange, 800 Place Victoria, 4th Floor, Montréal (QC)

Ticker Symbols

LGT.A and LGT.B

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Logistec and logo are registered trademarks in Canada and in the USA

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